



August 15, 2025
COMMISSION
REPORT

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**NOTICE OF PUBLIC MEETING AND EXECUTIVE SESSION
OF THE ARIZONA STATE LOTTERY COMMISSION**

Pursuant to Arizona Revised Statute (A.R.S.) § 38-431.02, notice is hereby given to the members of the Arizona State Lottery Commission and to the general public that the Arizona State Lottery Commission will hold a meeting open to the public on **August 15, 2025, at 10:00 a.m.**, in the **Arizona Lottery Board Room, located at 4740 East University Drive, Phoenix, Arizona.** The Public may join the meeting in person and will have physical access to the Arizona Lottery Board Room fifteen (15) minutes before the start of the meeting. The Public may also join by telephone or Internet through **Google Hangouts Meet**.

The following are instructions for joining the meeting via Google Hangouts Meet:

Join the meeting online by entering the following link into your URL

meet.google.com/guc-uece-uyy

OR

Join the meeting US Toll-Free by phone at 406-686-2820 when prompted, enter Access Code **846 044 593 followed by the pound key (#)**

Pursuant to A.R.S. § 38-431.02(B), further notice is hereby given to the Arizona State Lottery Commission and members of the public that the Arizona State Lottery Commission may vote to go into Executive Session, which will not be open to the public, for the purpose of obtaining legal advice pursuant to A.R.S. § 38-431.03(A)(3) regarding any of the agenda items. The Commission may also vote on any item listed on the agenda. Members of the Commission may participate by telephone, intranet communication, or in person.

Call to Order

1. Call for Quorum
2. Call for Notice
3. Approval of Minutes for July 18, 2025, Public Meeting

Agency Reports

1. Executive Report - Presentation
2. Retailer Spotlight – Presentation
3. Recognition Awards – Presentation
4. Marketing & Products Update – Presentation
5. Financial Report - Presentation
6. New Games Introduction – No Presentation

New Business

1. Discussion and possible action on new Instant Scratch game profiles:
 - *10X the Cash #1518*
 - *20X the Cash #1519*
 - *50X the Cash #1520*
 - *100X the Cash #1521*
 - *200X the Cash #1522*
 - *500X the Cash #1523*
2. Discussion and possible action on new Instant Tab game profile:
 - *Bet on America #217*

- *Firecracker Fortune* #218
 - *Watch 'Em Spin* #219
 - *Tropical Gold* #220
 - *Serve and Protect* #221
 - *Jackpot 777* #222
3. Discussion and possible action on new Fast Play game profile:
 - *Year of the Horse* #194
 4. Discussion and possible action on new Promotion Profile game profile:
 - *Merry Millions* #147

Call to the Public

Consideration and discussion of comments from the public. Members of the Public wishing to address the Commission need not request permission in advance and will be given approximately five minutes for their comments and requests. Action taken as a result of public comment will be limited to directing staff to study the matter or rescheduling the matter for further consideration later to comply with A.R.S. § 38-431.02.

Announcements

Beginning in September, Commission meetings will be held on the **third Thursday of each month**. The next meeting is scheduled to be virtual on **Thursday, September 18, 2025, at 10:00 a.m.** Members of the public may access the meeting room located at 4740 E. University Dr., Phoenix, AZ 85034. The meeting room will be open 15 minutes prior to the start of the meeting and will remain accessible for the full duration of all public sessions, whether virtual or in person.

Adjournment

Materials

A copy of the agenda and background material provided to Commission members, which is not exempt by law from public inspection, is available for public inspection at least 24 hours in advance of the meeting at the Lottery Office located at 4740 East University Drive, Phoenix, Arizona.

Notice

Any amendments or additions to the agenda will be made available at least 24 hours prior to the meeting.

Dated this 11th day of August 2025

Alec Esteban Thomson
Executive Director

Persons with disabilities may request reasonable accommodation by calling (480) 921-4423. Requests should be made as early as possible to allow time to arrange the accommodation. *The Commission reserves the right to change the order of items on the agenda.*

PUBLIC MEETING OF THE ARIZONA LOTTERY

Commission Minutes of July 18, 2025, Meeting

PRESIDING Vice Chair Todd Newman (Virtual)

COMMISSIONERS Tereza Fritz, Shannon Scheel, and Mario Aniles, (Virtual)

LOTTERY Executive Director Alec Thomson; (In-Person)
Chief Marketing Officer Chris Rogers, Chief Operations Officer Todd Terrell, and General Counsel Kome Akpolo (Virtual)

Anna Hunt, Victoria Chavarria, Aaron Anderson, Nowed Patwary, and Orion Steen (In Person)

Attorney General Representative Pamela Peiser (Virtual)

PUBLIC

Call to Order

1. **Call for Quorum:** Pursuant to the Public Notice dated July 14, 2025, the Public Meeting of the Arizona State Lottery Commission was called to order at 10:00 a.m. by Vice Chair Todd Newman. A quorum was present, with Vice Chair Newman, Commissioner Scheel, and Commissioner Fritz (Virtual).
Commissioner Aniles joined at 10:01 a.m. (Virtual).
2. **Notice:** Notice was posted by Anna Hunt on July 14, 2025, at 4:10 p.m., at the Arizona State Lottery, located at 4740 E. University Dr., Phoenix, Arizona.
3. **Approval of Minutes:** Vice Chair Newman entertained a motion to approve the June 20, 2025, Public Meeting Minutes. Commissioner Scheel moved; Commissioner Fritz seconded. The vote was unanimous, with all Commission Members present voting aye. The motion carried.

Agency Report

1. Executive Report – Presented by Executive Director Alec Thomson
2. Financial Report – Presented by Business Intelligence Analyst Nowed Patwary
3. New Games Introduction – No Presentation

New Business

1. Vice Chair Newman asked if any members of the public wanted to address the Commission regarding new Instant Scratch game profiles:
 - *THE WIZARD OF OZ*TM #1513
 - *Triple Cash Payout* #1515
 - *2026* #1526

There was no response. In accordance with A.R.S. §5-554(C), Vice Chair Newman entertained a motion to approve the orders and authorize the Director to issue the orders

regarding new Instant Scratch game profiles #1513, #1515, and #1526. Commissioner Aniles moved; Commissioner Fritz seconded. The vote was unanimous, with all Commission Members present voting aye. The motion carried.

2. Vice Chair Newman asked if any members of the public wanted to address the Commission regarding new Fast Play game profile:

- *\$100, \$200 & \$500 Blowout #193*

There was no response. In accordance with A.R.S. §5-554(C), Vice Chair Newman entertained a motion to approve the orders and authorize the Director to issue the orders regarding new Fast Play game profile: #193. Commissioner Scheel moved; Commissioner Fritz seconded. The vote was unanimous, with all Commission Members present voting aye. The motion carried.

Call to the Public

Vice Chair Newman invited members of the public to speak before the commission. There was no response.

Announcements

The next meeting is scheduled to be in person on August 15, 2025, at 10:00 a.m. The public will have physical access to the meeting room located at 4740 E. University Dr., Phoenix, AZ 85034, beginning 15 minutes prior to the meeting and throughout the duration of both virtual and in-person public sessions. This will provide anyone without access to the virtual meeting an opportunity to participate in the July commission meeting.

Adjournment

The meeting adjourned at 10:18 a.m.

Materials

A copy of the agenda and background material provided to Commission members, which is not exempt by law from public inspection, is available for public inspection at least 24 hours in advance of the meeting at the Lottery Office located at 4740 East University Drive, Phoenix, Arizona.

Notice

Persons with disabilities may request a reasonable accommodation by calling (480) 921-4423. Requests should be made as early as possible to allow time to arrange the accommodation.

The Commission reserves the right to change the order of items on the agenda.

Agency Reports
Report to Arizona Lottery Commission
August 15, 2025

Executive Report – Presentation
Retailer Spotlight - Presentation
Recognition Awards - Presentation
Marketing & Products Update - Presentation
Financial Report - Presentation
New Game Introduction – No Presentation

New Game Introductions.

The following Scratchers games were introduced since the last commission meeting: *Lucky 13* #1494, *Loteria Grande* #1497, *All Cash* #1499, and *Taco Tripler* #1503.

The following Fast Play game was introduced since the last commission meeting: *Ghostly Green* #188.

More information on these games is available by visiting the Scratchers and Fast Play sections at ArizonaLottery.com

No games have ended since the last commission meeting.

ATTACHMENT A

Dashboard Report August 2025

SERVING ARIZONA FOR 44 YEARS





0.03%

vs. Proj (FYTD)

Total Sales (FYTD)
\$125,627,602

4.76%

vs. PYTD

-11.70%

vs. Proj (FYTD)

Draw Sales
\$30,224,753 ^{24.1%}_{%Total Sales}

1.53%

vs. PYTD

Draw Sales : From
7/1/2020 - To
8/3/2025
Fast Play Sales :
From 7/1/2020 - To
8/3/2025

4.43%

vs. Proj (FYTD)

Instant Sales
\$95,402,849 ^{75.9%}_{%Total Sales}

5.83%

vs. PYTD

-13.73%

vs. Proj (FYTD)

Multi-State
\$16,690,576 ^{55.2%}_{%Draw Sales}

9.33%

vs. PYTD

4.60%

vs. Proj (FYTD)

Scratchers Sales
\$93,844,451 ^{98.4%}_{%Instant Sales}

5.92%

vs. PYTD

-9.07%

vs. Proj (FYTD)

In-State
\$8,246,092 ^{27.3%}_{%Draw Sales}

-9.73%

vs. PYTD

Scratcher Sales :
From 7/1/2020 - To
8/3/2025
Pulltab Sales : From
7/1/2020 - To
8/1/2025

-4.13%

vs. Proj (FYTD)

Charitable Pulltab Sales
\$759,918 ^{0.8%}_{%Instant Sales}

-5.33%

vs. PYTD

9.79%

vs. Proj (FYTD)

Quick Draw
\$256,754 ^{0.8%}_{%Draw Sales}

11.01%

vs. PYTD

-4.47%

vs. Proj (FYTD)

Age Rest. Pulltab Sales
\$601,710 ^{0.6%}_{%Instant Sales}

5.66%

vs. PYTD

-9.82%

vs. Proj (FYTD)

Fast Play
\$5,031,331 ^{16.6%}_{%Draw Sales}

-2.07%

vs. PYTD

-7.88%

vs. Proj (FYTD)

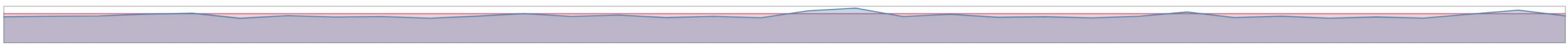
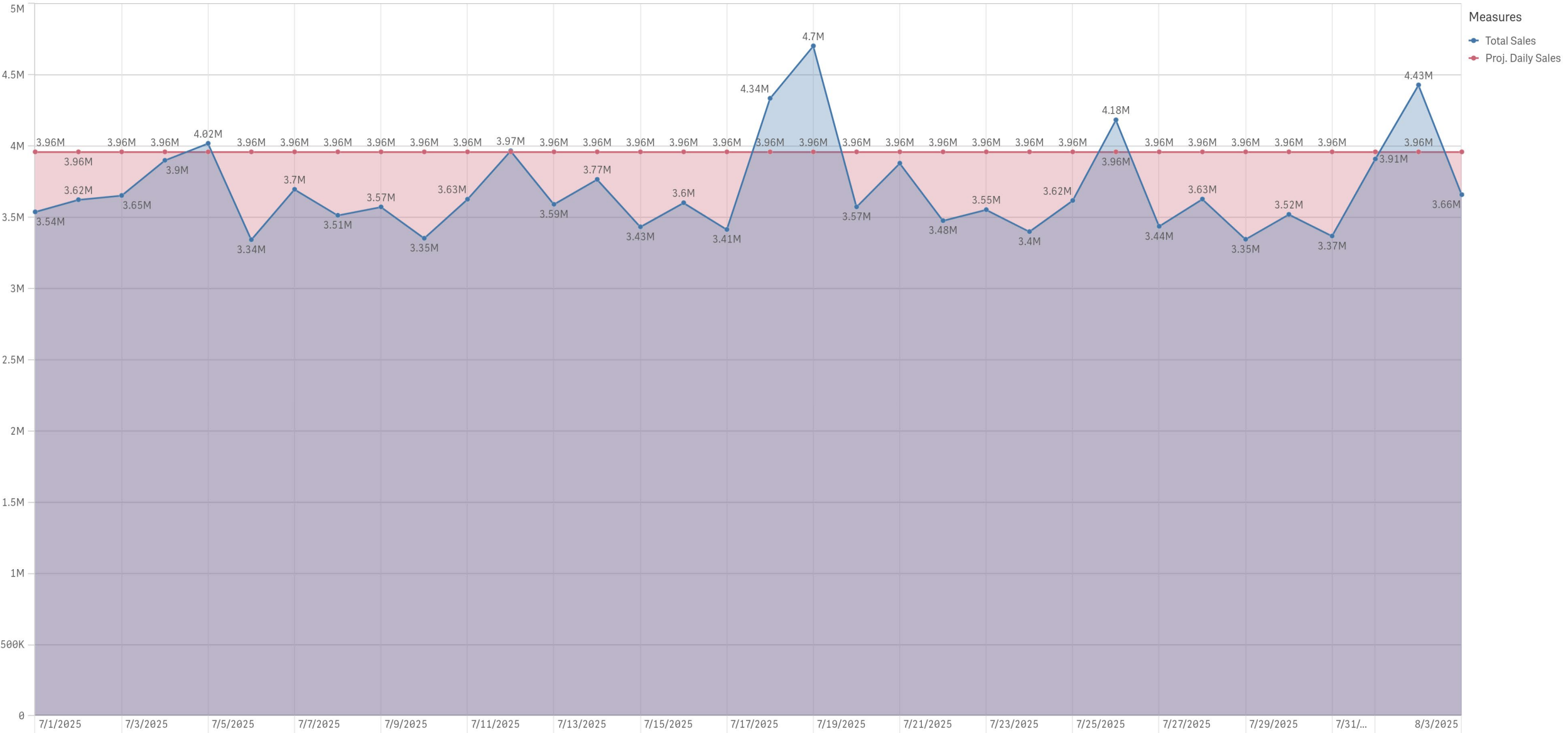
Other Pulltab Sales
\$196,770 ^{0.2%}_{%Instant Sales}

12.11%

vs. PYTD



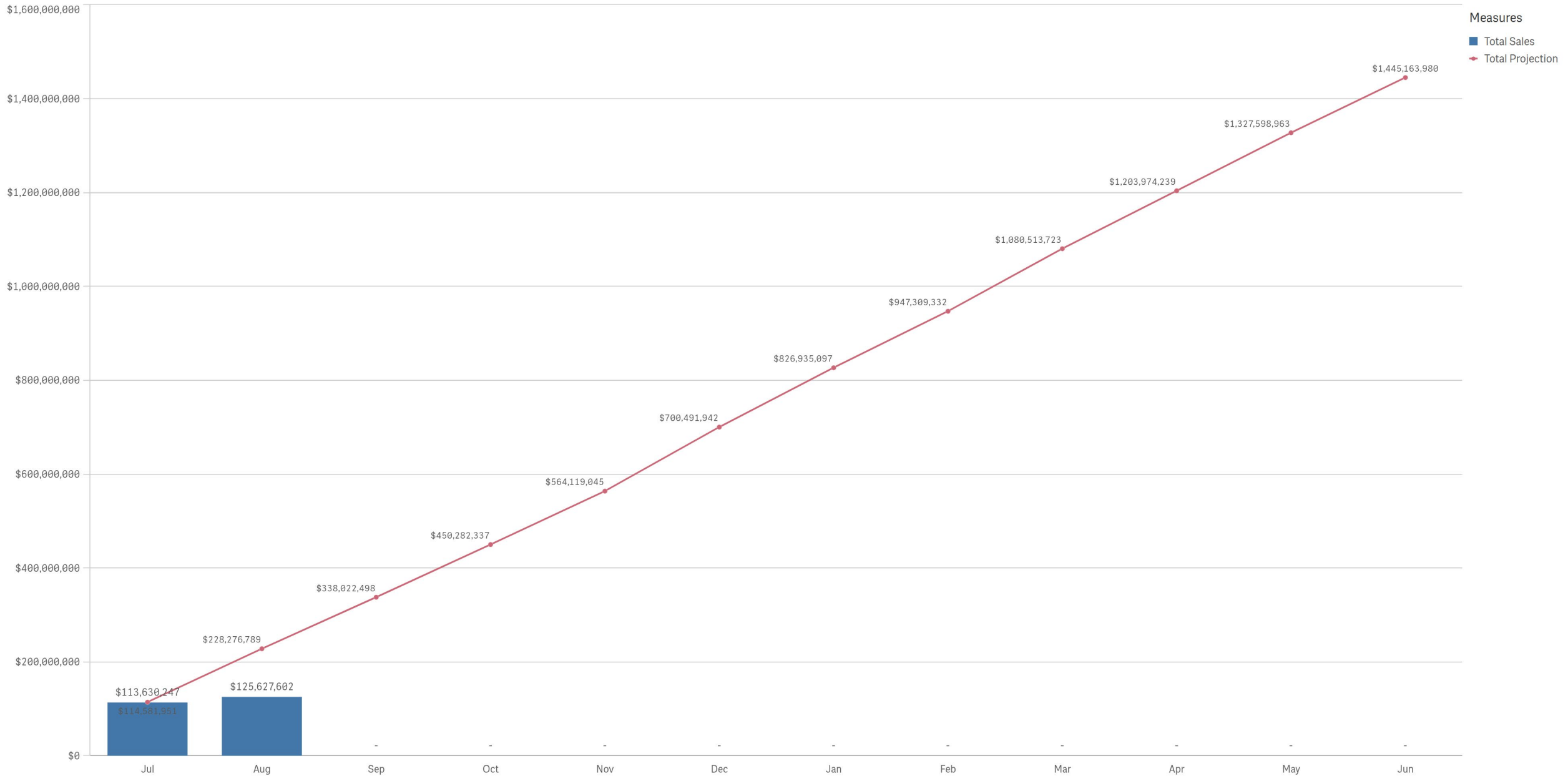
Daily Sales vs. Goal





YTD Sales vs. Projection

FY 2026 Total Sales vs. Projection

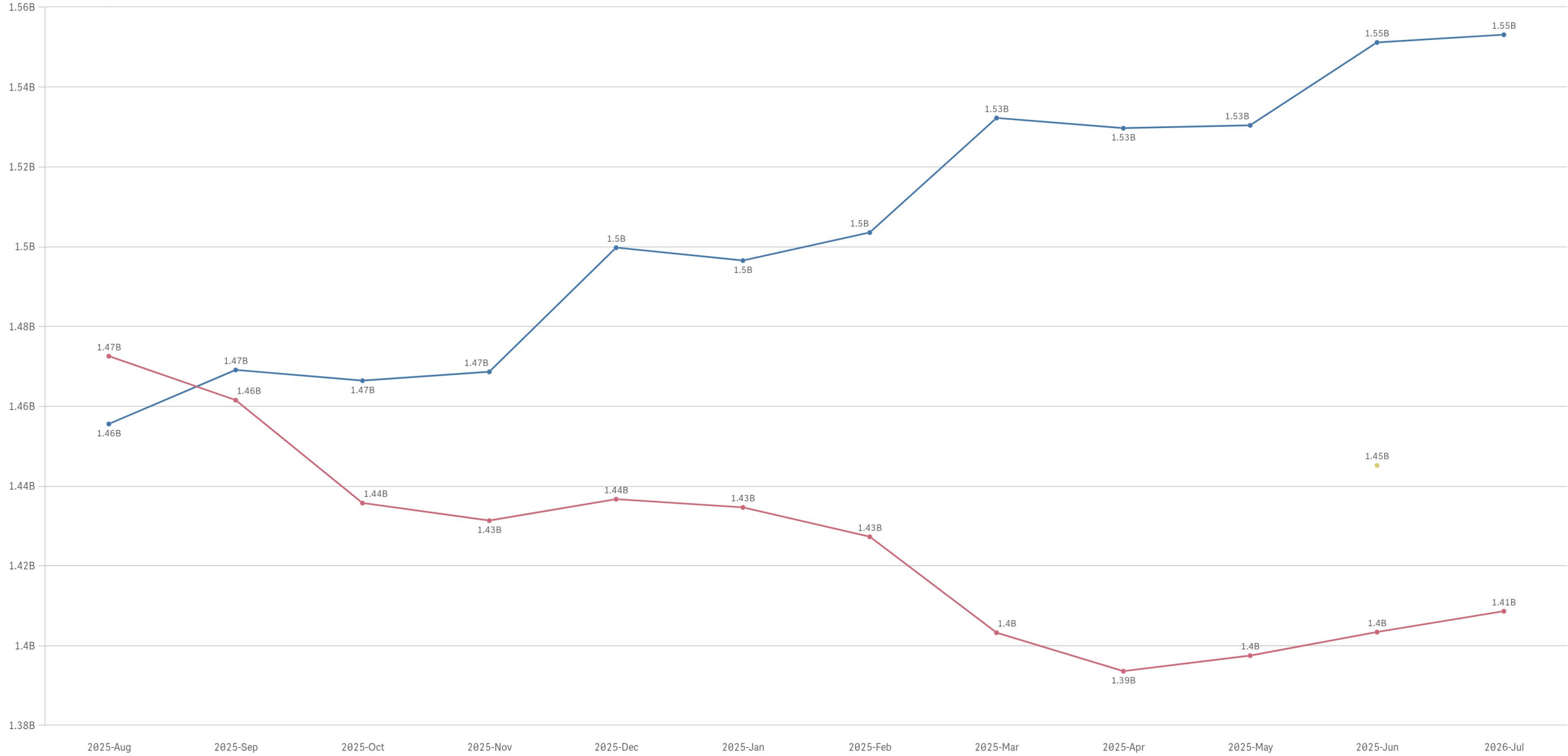




Rolling 12 Month Total Sales

Rolling 12 Month Sales

◆ Total Projection ● Current Year Projection ◆ Total Sales

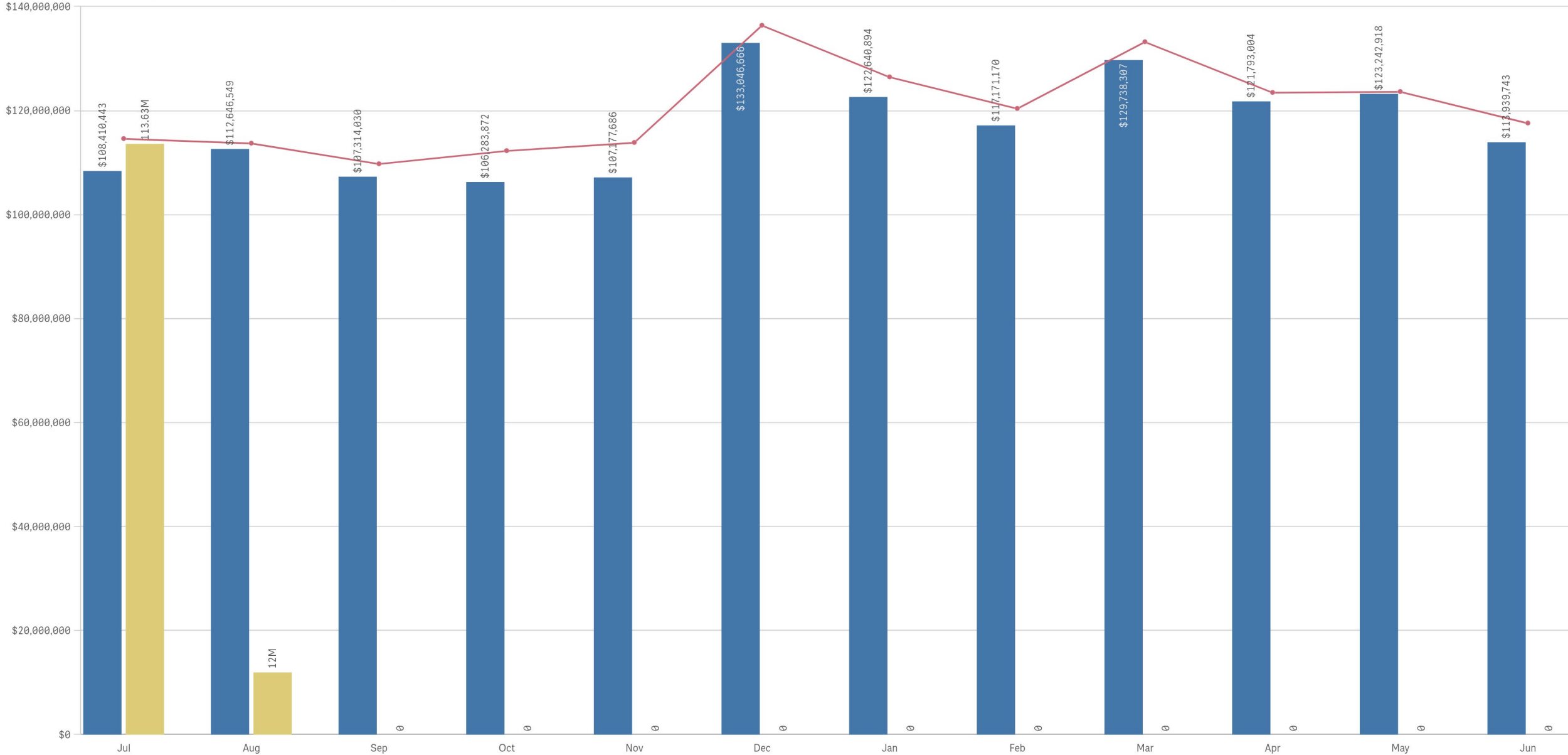




All Games

Sales FY 2025 vs. 2026 vs. Projection

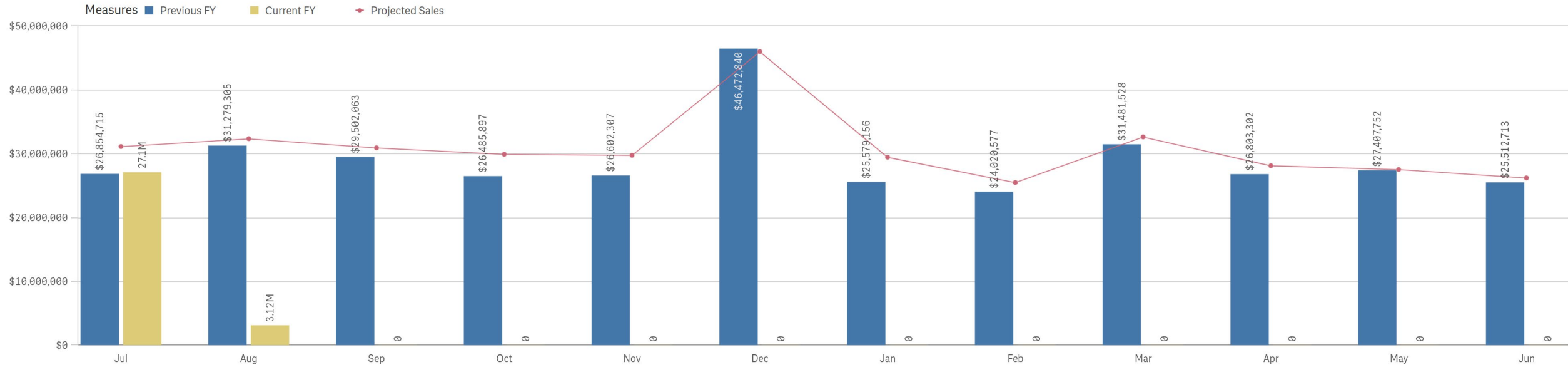
Measures ■ Previous FY ■ Current FY ● Projected Sales



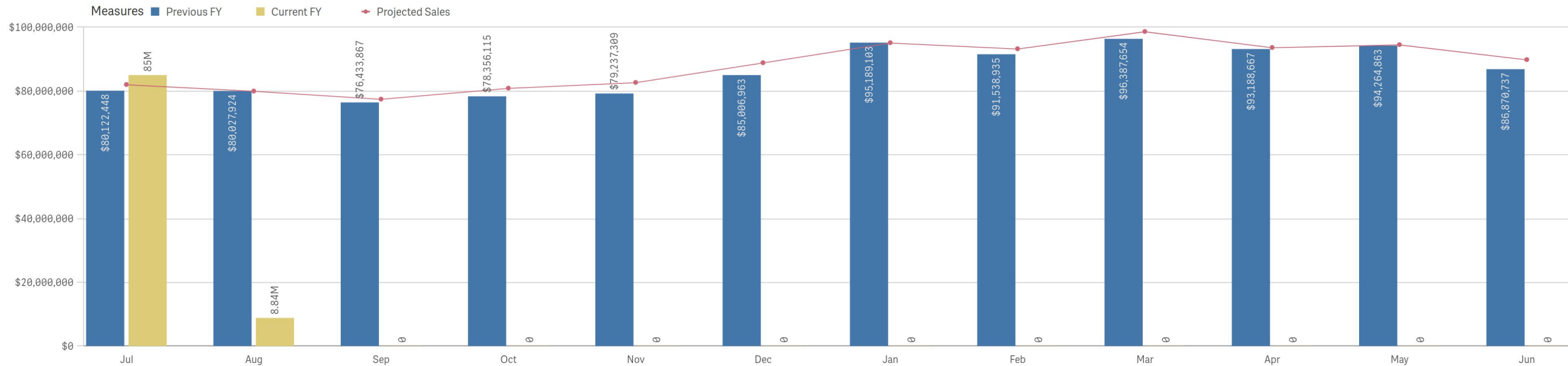


Draw and Instant Games

Draw Sales FY 2025 vs. 2026 vs. Projection



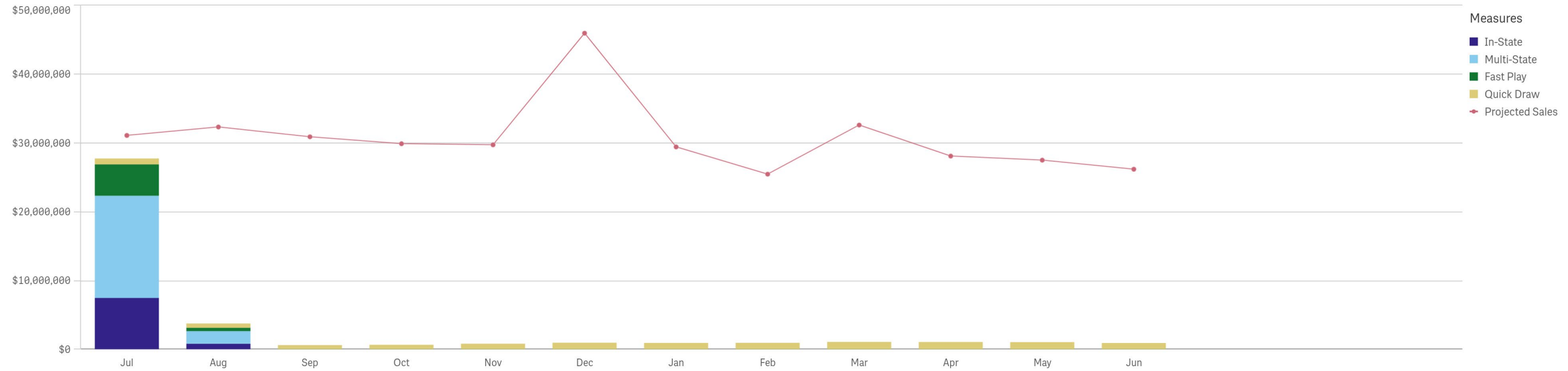
Instant Sales FY 2025 vs. 2026 vs. Projection



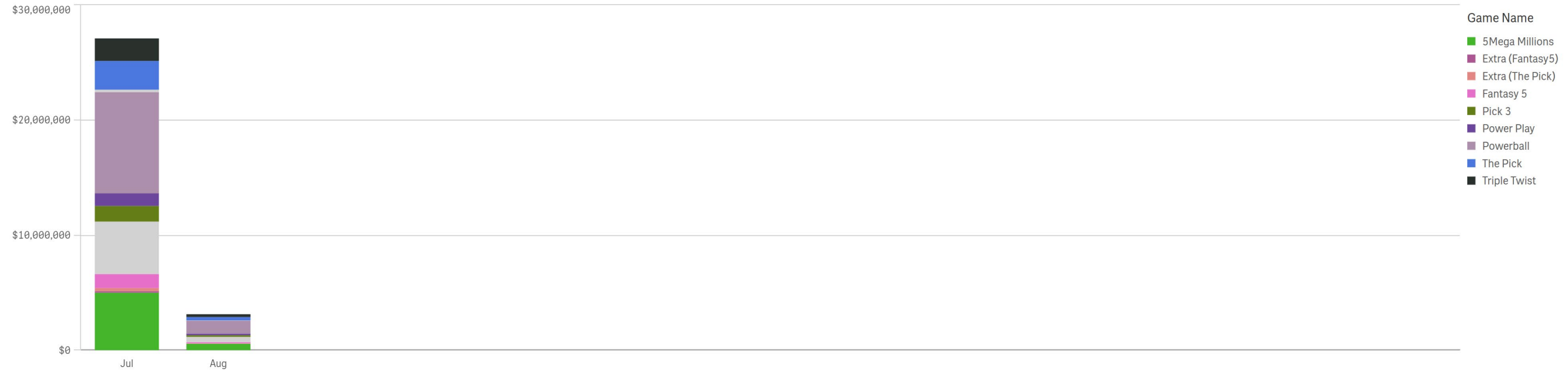


Draw Sales by Month

FY 2026 Draw Sales by Game Type



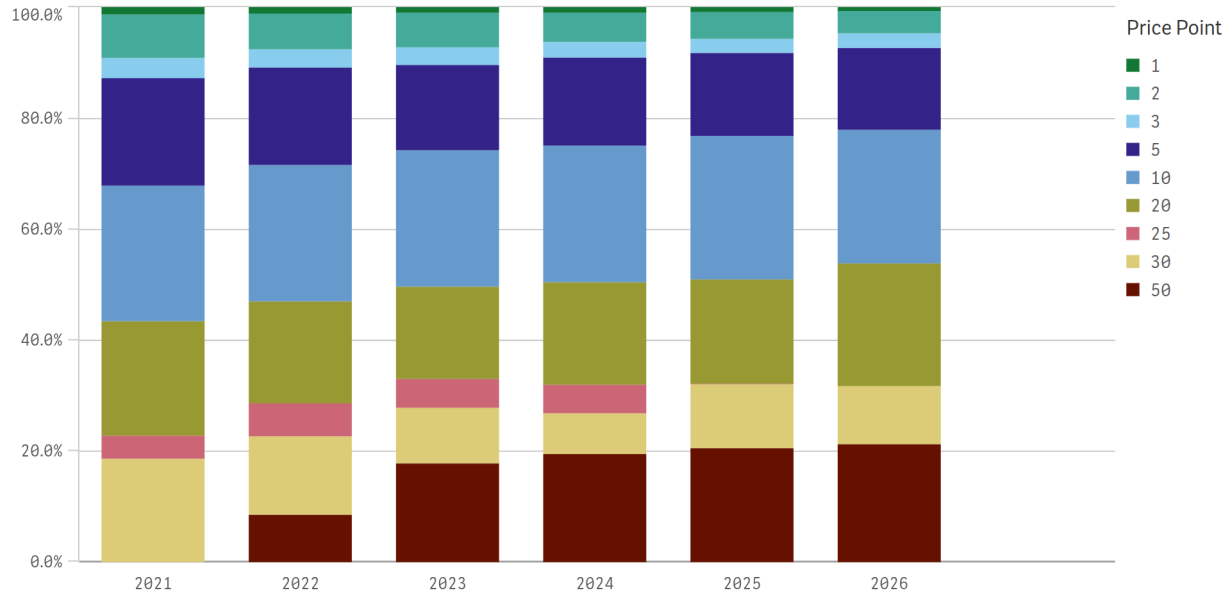
FY 2026 Draw Sales by Game



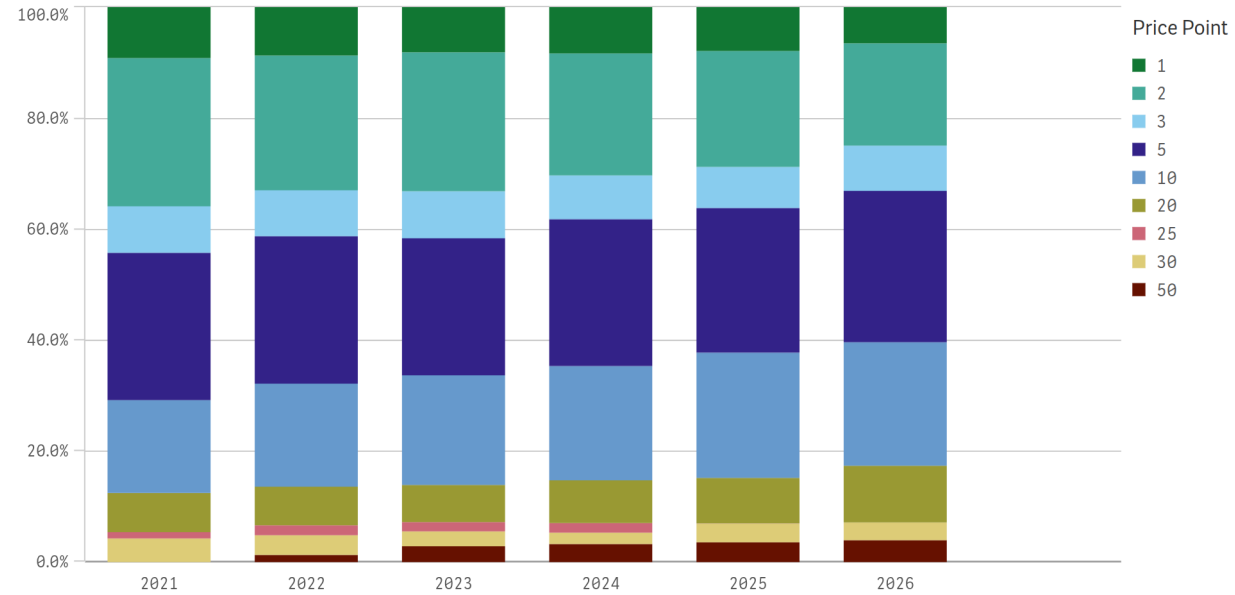


Sales by Price Point - Scratcher and Pull Tabs

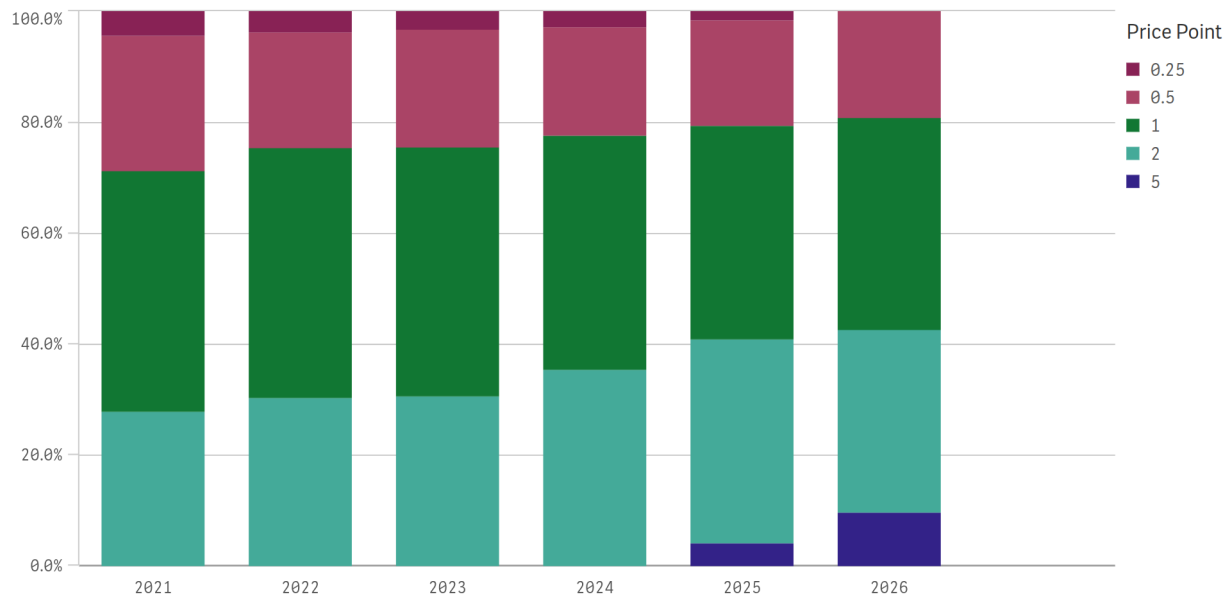
Based on Dollars Sold - Scratcher



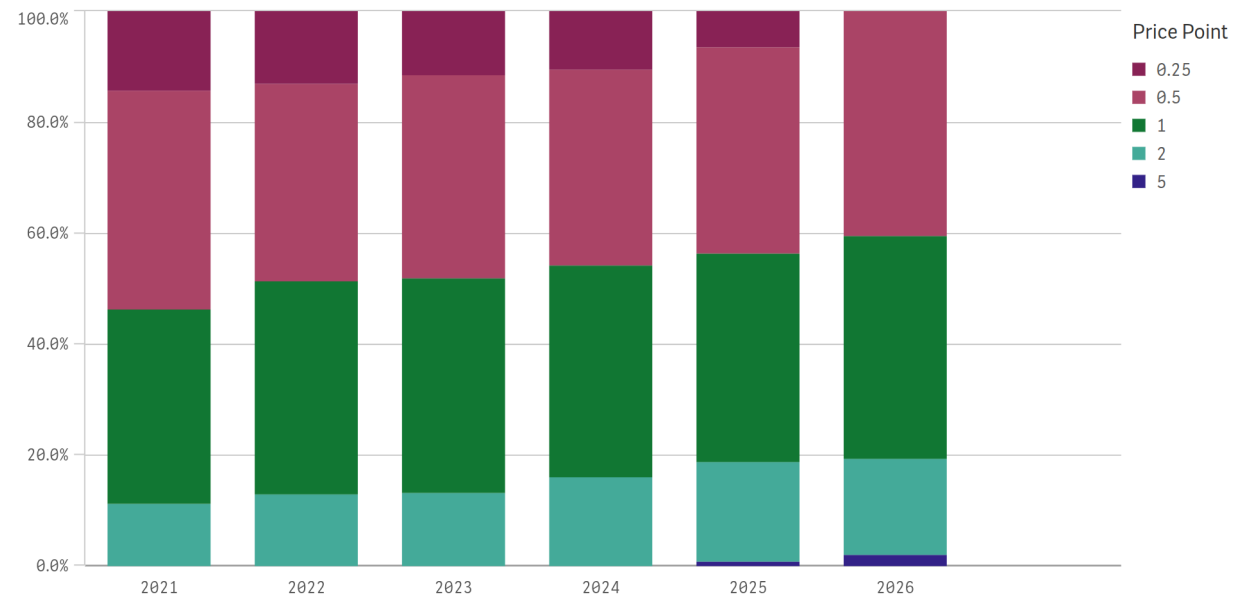
Based on Tickets Sold - Scratcher



Based on Dollars Sold - Pull Tabs

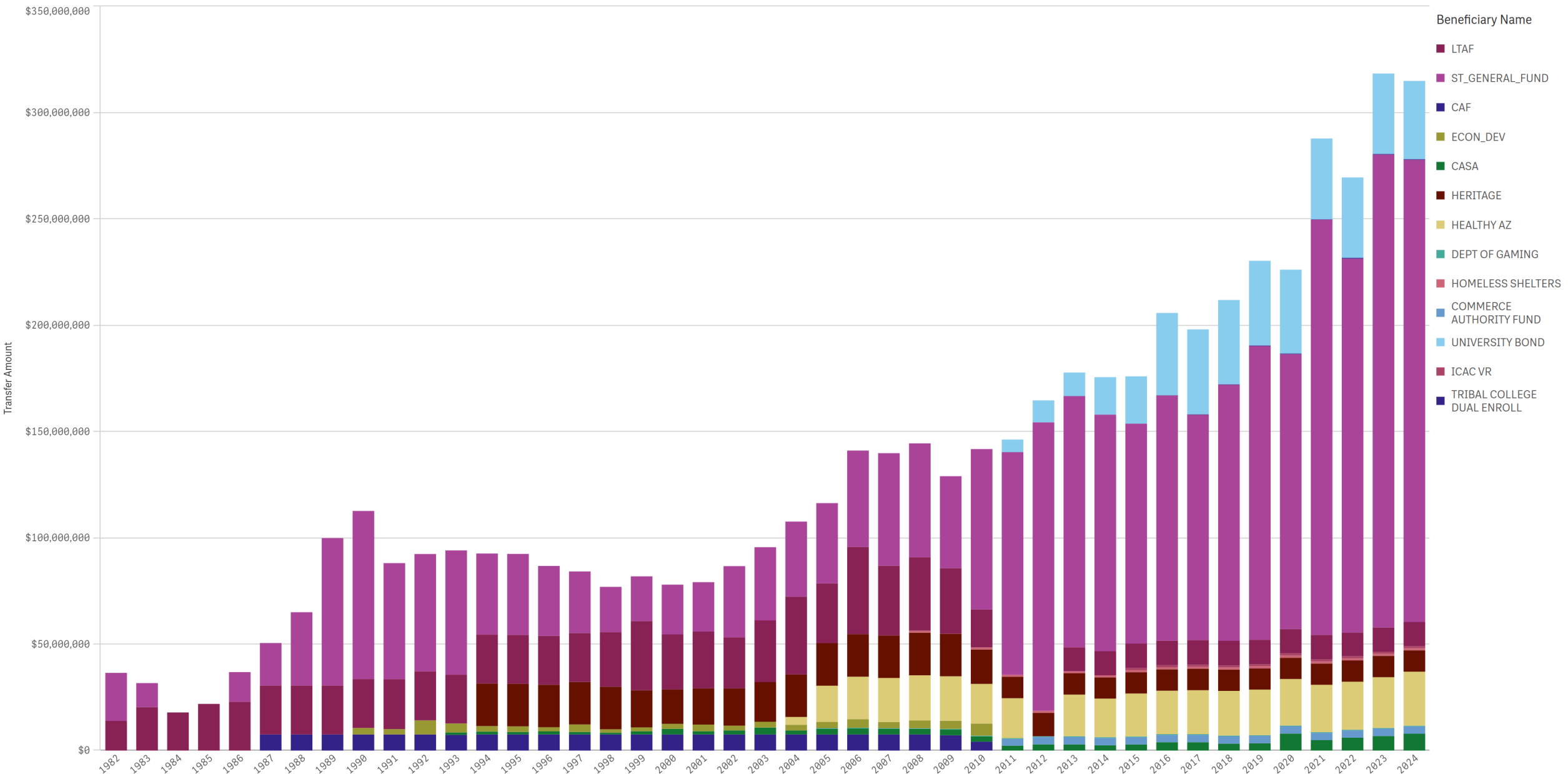


Based on Tickets Sold - Pull Tabs





Transfer Amount by Beneficiary





FY26 Year-to-date Financial Status

Arizona
Lottery

TM

ATTACHMENT B

New Business Item #1
Instant Scratch Game Profiles
Report to Arizona Lottery Commission
August 15, 2025

This report has been provided to the Lottery Commission regarding game profiles planned for Arizona Lottery instant scratch games. The Commission is requested to approve these game profiles. After Commission approval, staff will commence with plans for printing, distribution, and sales of these games.

NEW GAME PROFILES

Attached for the Lottery Commission's action is new instant scratch game profiles: *10X the Cash* #1518, *20X the Cash* #1519, *50X the Cash* #1520, *100X the Cash* #1521, *200X the Cash* #1522, and *500X the Cash* #1523.

10X the Cash #1518. This \$1 game has a top prize of \$1,000. This game will be printed at a quantity of approximately 7.6 million tickets.

20X the Cash #1519. This \$2 game has a top prize of \$10,000. This game will be printed at a quantity of approximately 3 million tickets.

50X the Cash #1520. This \$5 game has a top prize of \$50,000. This game will be printed at a quantity of approximately 3.3 million tickets.

100X the Cash #1521. This \$10 game has a top prize of \$100,000. This game will be printed at a quantity of approximately 2.8 million tickets.

200X the Cash #1522. This \$20 game has a top prize of \$500,000. This game will be printed at a quantity of approximately 2.2 million tickets.

500X the Cash #1523. This \$50 game has a top prize of \$5,000,000 (30-year annuity) or a one-time cash payment to be determined when the prize is claimed. This game will be printed at a quantity of approximately 5 million tickets.

Attachments (Commissioners only)

New Business Item #2
Instant Tab Game Profiles
Report to Arizona Lottery Commission
August 15, 2025

This report has been provided to the Lottery Commission regarding game profiles planned for Arizona Lottery instant tab games. The Commission is requested to approve these game profiles. After Commission approval, staff will commence with plans for printing and distribution of these games.

NEW GAME PROFILES

Attached for the Lottery Commission's action are new instant tab game profiles: *Bet on America* #217, *Firecracker Fortune* #218, *Watch 'Em Spin* #219, *Tropical Gold* #220, *Serve and Protect* #221, and *Jackpot 777* #222.

Bet on America #217. This \$0.50 game has a top prize of \$150.

Firecracker Fortune #218. This \$0.50 game has a top prize of \$150.

Watch 'Em Spin #219. This \$0.50 game has a top prize of \$150.

Tropical Gold #220. This \$0.50 game has a top prize of \$150.

Serve and Protect #221. This \$2.00 game has a top prize of \$400.

Jackpot 777 #222. This \$2.00 game has a top prize of \$400.

Attachments (Commissioners only)

New Business Item #3
Fast Play™ Game Profile
Report to Arizona Lottery Commission
August 15, 2025

This report has been provided to the Lottery Commission regarding the game profile planned for the Arizona Lottery. The Commission is requested to approve this game profile. After Commission approval, staff will commence with plans for game development, launch, and sales of this game.

NEW GAME PROFILE

Attached for the Lottery Commission's action is new Fast Play game profile: *Year of the Horse #194*.

Year of the Horse #194. This \$1 game has a top prize of \$888. In this game, players match YOUR NUMBERS symbols to the WINNING NUMBERS symbol to win a prize.

Attachments (Commissioners only)

New Business Item #4
Players Club Promotion Profiles #147
Report to Arizona Lottery Commission
August 15, 2025

This report has been provided to the Lottery Commission regarding the Merry Millions Promotion Profile. The Commission is requested to approve this Promotion Profile.

NEW PROMOTION PROFILE

Attached for the Lottery Commission's action is the Promotion Profile: Merry Millions.

Merry Millions Promotion Profile #147

Starting September 30, 2025 players will be able to enter winning and non-winning eligible Scratchers® and Fast Play™ game tickets for a chance to win cash prizes including a Grand Prize progressive Jackpot.

Attachments (Commissioners only)