



**Budget Request  
FY 2027**



**Katie Hobbs**  
Governor

**Alec Esteban Thomson**  
Executive Director

August 29, 2025

The Honorable Katie Hobbs  
Governor of the State of Arizona  
1700 W. Washington St  
Phoenix, AZ 85007

Governor Hobbs:

I am pleased to deliver the FY 2027 budget request for the Arizona Lottery. This request will aid the Lottery in the pursuit of our mission to support Arizona programs for the public benefit by maximizing net revenue in a responsible manner, strengthening the Lottery as a vital revenue source for the state.

The budget request is focused on sustaining continued revenue growth for the State of Arizona, which remains our top priority. We respectfully request consideration for the following funding issue:

Advertising Funding Adjustment - \$6,000,000. The Lottery's advertising budget has remained stagnant for the last 15 years. The Lottery requests a \$6 million ongoing increase over the current appropriation to keep pace with media and monetary inflation costs, sustain and expand new product launches, and compete with legalized sports betting/casino gaming. The requested marketing funds are projected to generate up to an additional \$26.6 million in transfers and will further the Lottery's mission of maximizing funding for state programs.

We look forward to working with your staff, the Governor's Office of Strategic Planning & Budgeting, and the Joint Legislative Budget Committee to address the Lottery's needs throughout the FY 2027 budget process. Thank you for your support of the Arizona Lottery and our efforts to maximize revenues for the State of Arizona.

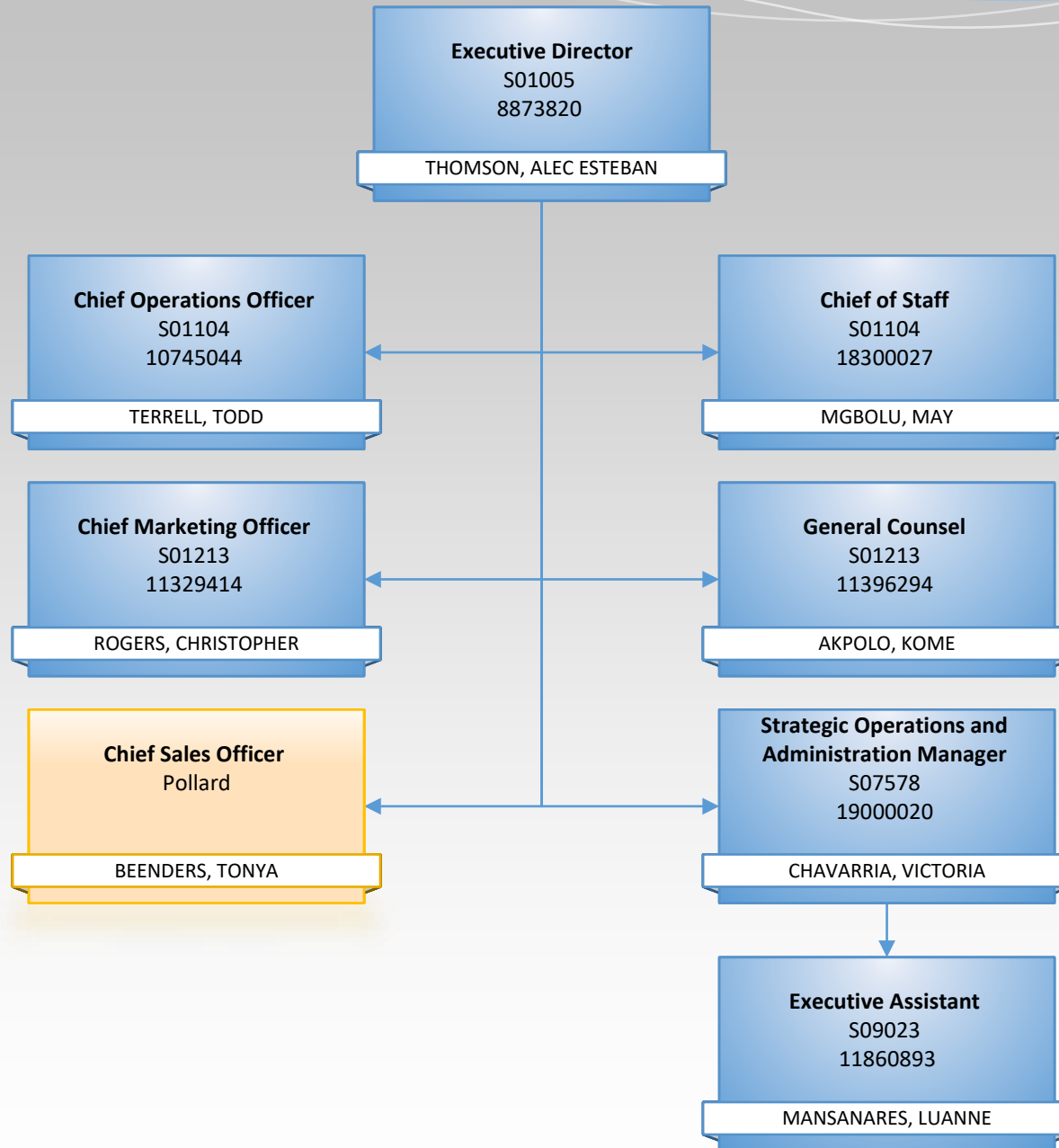
Sincerely,

A handwritten signature in black ink that reads "Alec E. Thomson".

Alec E. Thomson  
Executive Director

Enclosure

# Arizona Lottery – Executive Team Organizational Chart



Effective:  
July 7, 2025



# State of Arizona Budget Request

State Agency

Lottery

A.R.S. Citation: A.R.S. §§ 5-551 et seq.

## Governor Hobbs:

This and the accompanying budget schedules, statements and explanatory information constitute the operating budget request for this agency for Fiscal Year 2027.

To the best of my knowledge all statements and explanations contained in the estimates submitted are true and correct.

<b>Appropriated Funds</b>		<b>FY 2026 Expenditure Plan</b>	<b>FY 2027 Funding Issue</b>	<b>FY 2027 Total Request</b>
Total Amount Requested:		195,451.6	6,000.0	201,451.6
Lottery Fund		195,451.6	6,000.0	201,451.6
<b>Non-Appropriated Funds</b>		<b>FY 2026 Expenditure Plan</b>	<b>FY 2027 Funding Issue</b>	<b>FY 2027 Total Request</b>
Total Amount Planned:		2,361,255.3	-	2,361,255.3
Lottery Fund		1,169,735.7	-	1,169,735.7
Lottery - Prize Fund		1,191,519.6	-	1,191,519.6
Lottery Total:		2,556,706.9	6,000.0	2,562,706.9

Agency Head: **Alec E. Thomson**

Title: **Executive Director**

Alec Thomson 8/28/2025  
(signature)

Phone: 480-921-4505

Prepared by: May Mgbolu

Email Address: mmgbolu@azlottery.gov

Date Prepared: August 28, 2025

## Revenue Schedule

<b>Agency:</b>	<b>Lottery</b>
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<b>Fund:</b>	<b>LO2122 Lottery Fund</b>
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AFIS Code	Category of Receipt and Description	FY 2025 Actuals	FY 2026 Estimate	FY 2027 Request
4335	Lottery Revenue	1,403,405.3	1,644,800.0	1,644,800.0
4699	Miscellaneous Receipts	2,399.6	2,400.0	2,400.0
<b>Lottery Fund Total:</b>		<b>1,405,804.9</b>	<b>1,647,200.0</b>	<b>1,647,200.0</b>

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**Forecast Methodology**

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<b>Fund:</b>	<b>LO3179 Lottery - Prize Fund</b>
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AFIS Code	Category of Receipt and Description	FY 2025 Actuals	FY 2026 Estimate	FY 2027 Request
4335	Lottery Revenue	970,293.3	1,169,734.8	1,169,734.8
4631	Treasurer's Interest Income	1,026.0	1,100.0	1,100.0
4699	Miscellaneous Receipts	2.6	-	-
<b>Lottery - Prize Fund Total:</b>		<b>971,321.8</b>	<b>1,170,834.8</b>	<b>1,170,834.8</b>

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**Forecast Methodology**

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## Lottery Fund Revenue – Justification

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- Statutory reference: A.R.S. §5-571.
- Lottery revenue for FY26-27 reflects sales estimates as outlined in the JLBC Appropriations Report so that corresponding expenses for sales-driven line items (Instant Tickets, On-Line Vendor Fees, Retailer/Charitable Commissions) will align with revenues. Because the expenditure plan must tie to the appropriation, JLBC estimates are used for consistency in reporting.
- For informational purposes, the following page provides FY26 Lottery sales estimates and assumptions by game type.

**Arizona Lottery**  
**FY 2026 Sales & Transfer Estimates**

Product Line	Total	
	Fiscal Year	Mkt Share
Instant Sales	\$1,075,927,300	74.5%
Draw Sales	\$369,236,700	25.5%
<b>Total</b>	<b>\$1,445,164,000</b>	
<b>Beneficiary Transfer</b>	<b>\$278,800,000</b>	

**Assumptions:**

General - FY26 total sales estimate represents an increase of 3% over the previous year. This reflects \$20.5M sales growth for the instant game product line and an increase of approximately \$21.2M for draw game products.

Instant - Projected FY26 instant games sales estimate represents an increase of about 2% over the prior year. Planned continuation of existing price points (ranging from \$1 to \$50); use of interactive games plus possible game restructure of lower price points to attract new players.

Draw Games - Projected FY26 draw game sales estimate represents an increase of about 6% over the prior year. For multi-state games, assume historical average draw sales, factoring 2 or 3 moderate to large jackpots during the course of the fiscal year for Powerball and Mega Millions. Assume in-state draw game sales will be in line with historical annual sales activity.

Projected transfers are estimated at approximately 19.3% of total sales.

## Prize Fund Revenue – Justification

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- Statutory reference: A.R.S. §5-573.
- By statute, at least 50% of Lottery revenues must be deposited to the Prize Fund. Percentages vary by game; combined revenues to the Prize Fund average approximately 69% of Lottery revenues.

## Sources and Uses

<b>Agency:</b>	<b>Lottery</b>
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<b>Fund:</b>	<b>LO2122 Lottery Fund</b>
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Revenues are derived from Lottery sales and are used for Arizona Lottery operating costs and are distributed to beneficiaries according to statute.

<b>Cash Flow Summary</b>
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	<b>FY 2025 Actuals</b>	<b>FY 2026 Estimate</b>	<b>FY 2027 Request</b>
Beginning Balance	155,217.8	113,729.3	57,205.6
Revenue (from Revenue Schedule)	1,405,804.9	1,647,200.0	1,647,200.0
<b>Total Available</b>	<b>1,561,022.7</b>	<b>1,760,929.3</b>	<b>1,704,405.6</b>
Total Appropriated Disbursements	166,611.7	200,988.0	201,669.8
Total Non-Appropriated Disbursements	1,280,681.8	1,502,735.7	1,502,735.7
Balance Forward to Next Year	113,729.3	57,205.6	0.1

<b>Appropriated Expenditure</b>
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	<b>FY 2025 Actuals</b>	<b>FY 2026 Estimate</b>	<b>FY 2027 Request</b>
<b>Expenditure Categories</b>			
Personal Services	4,099.9	5,218.3	5,218.3
Employee Related Expenditures	1,543.2	2,351.4	2,351.4
Professional & Outside Services	14,951.8	18,133.9	18,133.9
Travel In-State	29.6	271.6	271.6
Travel Out-Of-State	43.0	16.8	16.8
Food	-	-	-
Aid To Organizations & Individuals	-	-	-
Other Operating Expenditures	140,356.3	169,459.6	175,459.6
Equipment	-	-	-
Capital Outlay	-	-	-
Capital Equipment	-	-	-
Non-Capital Equipment	8.3	-	-
Debt Service	-	-	-
Cost Allocation & Indirect Costs	-	-	-
Transfers-Out	96.7	-	-
<b>Appropriated Expenditure Sub-Total:</b>	<b>161,128.8</b>	<b>195,451.6</b>	<b>201,451.6</b>
Non-Lapsing Authority from Prior Years	214.2	218.2	-
Administrative Adjustments	5,268.7	5,100.0	-
Capital Projects (Land, Bldgs, Improv)	-	218.2	218.2
Appropriated 27th Pay Roll	-	-	-
Legislative Fund Transfers	-	-	-
IT Project Transfers	-	-	-
Proposed Fund Transfer	-	-	-

## Sources and Uses

<b>Agency:</b>	<b>Lottery</b>
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<b>Fund:</b>	<b>LO2122 Lottery Fund</b>
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Residual Equity Transfer	-	-	-
Transfer Due to Fund Balance Cap	-	-	-
Prior Committed or Obligated Expenditures (no entry for AY)	-	-	-
Non-Appropriated 27th Pay Roll	-	-	-
<b>Appropriated Expenditure Total:</b>	166,611.7	200,988.0	201,669.8
<b>Appropriated FTE</b>	49.0	98.8	98.8

<b>Non-Appropriated Expenditure</b>
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Expenditure Categories	FY 2025 Actuals	FY 2026 Estimate	FY 2027 Request
Personal Services	-	-	-
Employee Related Expenditures	-	-	-
Professional & Outside Services	-	-	-
Travel In-State	-	-	-
Travel Out-Of-State	-	-	-
Food	-	-	-
Aid To Organizations & Individuals	-	-	-
Other Operating Expenditures	-	-	-
Equipment	-	-	-
Capital Outlay	-	-	-
Capital Equipment	-	-	-
Non-Capital Equipment	-	-	-
Debt Service	-	-	-
Cost Allocation & Indirect Costs	-	-	-
Transfers-Out	970,293.3	1,169,735.7	1,169,735.7
<b>Non-Appropriated Expenditure Sub-Total:</b>	<b>970,293.3</b>	<b>1,169,735.7</b>	<b>1,169,735.7</b>
Non-Lapsing Authority from Prior Years	-	-	-
Administrative Adjustments	-	-	-
Capital Projects (Land, Bldgs, Improv)	-	-	-
Appropriated 27th Pay Roll	-	-	-
Legislative Fund Transfers	-	-	-
IT Project Transfers	-	-	-
Proposed Fund Transfer	-	-	-
Residual Equity Transfer	310,388.5	333,000.0	333,000.0
Transfer Due to Fund Balance Cap	-	-	-
Prior Committed or Obligated Expenditures (no entry for AY)	-	-	-
Non-Appropriated 27th Pay Roll	-	-	-

## Sources and Uses

<b>Agency:</b>	Lottery		
<b>Fund:</b>	LO2122	Lottery Fund	
<b>Non-Appropriated Expenditure Total:</b>	1,280,681.8	1,502,735.7	1,502,735.7
<b>Non-Appropriated FTE</b>	-	-	-

## Source and Use - Justification Lottery Fund (2122)

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Breakdown of non-appropriated transfers (rounded to hundreds):

Residual Equity Transfers	FY25 Actual	FY26-27 Est.
State Distributions 1/	309,388.5	332,100.0
ICACF/VREF 2/	1000.0	900.0
<b>TOTAL:</b>	<b>310,388.5</b>	<b>333,000.0</b>

Non-Appropriated Transfers	FY25 Actual	FY26-27 Est.
To Prize Fund	<b>970,293.3</b>	<b>1,169,735.7</b>

- 1/ State distributions for FY26-27 reflect estimated distribution figures from the JLBC Appropriations Report. Transfers to the Court Appointed Special Advocate (CASA) Fund and Tribal College Dual Enrollment Program Fund are outlined on the Prize Fund source and disposition schedule.

State distributions for FY25 reflect Lottery Fund residual equity transfers as reported in AZ360. Please note that this figure has a timing factor; it includes preliminary and final profit distributions processed in FY25, but associated with FY24 sales revenues. FY25 profit distributions will be processed upon completion of the annual financial audit (anticipated October 2025).

- 2/ A total of \$1 million are transferred to the Internet Crimes Against Children Enforcement (ICACF) Fund and Victims' Rights Enforcement (VREF) Fund, with proceeds coming from vending machine sales in age-restricted locations. If necessary, unclaimed prizes are to be used to fund any shortfall. ICACF/VREF transfers for FY25 were completely paid from designated game proceeds with no subsidy required from the Prize Fund (unclaimed prizes). Transfers from designated game proceeds for FY26-27 are reflected at \$900.0 as estimated in the JLBC Appropriations Report.

***Administrative Note: Although the Lottery Fund is appropriated, the funding source for transfers is shown as non-appropriated to prevent this figure from posting to the Transmittal as part of the operating budget request.***

## Sources and Uses

<b>Agency:</b>	<b>Lottery</b>
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<b>Fund:</b>	<b>LO3179 Lottery - Prize Fund</b>
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Revenues consist of at least 50% of the proceeds from Lottery game sales. Funds are primarily used to pay winning game prizes. After the 180-day prize redemption period expires, 30% of unclaimed prize monies are distributed to the Court Appointed Special Advocate (CASA) Fund and 15% of unclaimed prize monies, up to \$250,000, are distributed to the Tribal College Dual Enrollment Program Fund. Any additional remaining monies in the fund are used to supplement future game prizes.

<b>Cash Flow Summary</b>	<b>FY 2025 Actuals</b>	<b>FY 2026 Estimate</b>	<b>FY 2027 Request</b>
Beginning Balance	19,532.2	41,367.8	20,683.9
Revenue (from Revenue Schedule)	971,321.8	1,170,835.7	1,170,835.7
<b>Total Available</b>	<b>990,854.0</b>	<b>1,212,203.5</b>	<b>1,191,519.6</b>
Total Appropriated Disbursements	-	-	-
Total Non-Appropriated Disbursements	949,486.2	1,191,519.6	1,191,519.6
Balance Forward to Next Year	41,367.8	20,683.9	0.0

<b>Appropriated Expenditure</b>	<b>FY 2025 Actuals</b>	<b>FY 2026 Estimate</b>	<b>FY 2027 Request</b>
<b>Expenditure Categories</b>			
Personal Services	-	-	-
Employee Related Expenditures	-	-	-
Professional & Outside Services	-	-	-
Travel In-State	-	-	-
Travel Out-Of-State	-	-	-
Food	-	-	-
Aid To Organizations & Individuals	-	-	-
Other Operating Expenditures	-	-	-
Equipment	-	-	-
Capital Outlay	-	-	-
Capital Equipment	-	-	-
Non-Capital Equipment	-	-	-
Debt Service	-	-	-
Cost Allocation & Indirect Costs	-	-	-
Transfers-Out	-	-	-
<b>Appropriated Expenditure Sub-Total:</b>	<b>-</b>	<b>-</b>	<b>-</b>
Non-Lapsing Authority from Prior Years	-	-	-
Administrative Adjustments	-	-	-
Capital Projects (Land, Bldgs, Improv)	-	-	-
Appropriated 27th Pay Roll	-	-	-
Legislative Fund Transfers	-	-	-
IT Project Transfers	-	-	-

## Sources and Uses

<b>Agency:</b>	<b>Lottery</b>
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<b>Fund:</b>	<b>LO3179 Lottery - Prize Fund</b>
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Proposed Fund Transfer	-	-	-
Residual Equity Transfer	-	-	-
Transfer Due to Fund Balance Cap	-	-	-
Prior Committed or Obligated Expenditures (no entry for AY)	-	-	-
Non-Appropriated 27th Pay Roll	-	-	-
<b>Appropriated Expenditure Total:</b>	-	-	-
<b>Appropriated FTE</b>	-	-	-

<b>Non-Appropriated Expenditure</b>
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Expenditure Categories	FY 2025 Actuals	FY 2026 Estimate	FY 2027 Request
Personal Services	-	-	-
Employee Related Expenditures	-	-	-
Professional & Outside Services	-	-	-
Travel In-State	-	-	-
Travel Out-Of-State	-	-	-
Food	-	-	-
Aid To Organizations & Individuals	-	-	-
Other Operating Expenditures	941,668.8	1,183,694.6	1,183,694.6
Equipment	-	-	-
Capital Outlay	-	-	-
Capital Equipment	-	-	-
Non-Capital Equipment	-	-	-
Debt Service	-	-	-
Cost Allocation & Indirect Costs	-	-	-
Transfers-Out	7,817.4	7,825.0	7,825.0
<b>Non-Appropriated Expenditure Sub-Total:</b>	<b>949,486.2</b>	<b>1,191,519.6</b>	<b>1,191,519.6</b>
Non-Lapsing Authority from Prior Years	-	-	-
Administrative Adjustments	-	-	-
Capital Projects (Land, Bldgs, Improv)	-	-	-
Appropriated 27th Pay Roll	-	-	-
Legislative Fund Transfers	-	-	-
IT Project Transfers	-	-	-
Proposed Fund Transfer	-	-	-
Residual Equity Transfer	-	-	-
Transfer Due to Fund Balance Cap	-	-	-
Prior Committed or Obligated Expenditures (no entry for AY)	-	-	-

## Sources and Uses

**Agency:** Lottery

**Fund:** LO3179 Lottery - Prize Fund

Non-Appropriated 27th Pay Roll	-	-	-
<b>Non-Appropriated Expenditure Total:</b>	949,486.2	1,191,519.6	1,191,519.6
<b>Non-Appropriated FTE</b>	-	-	-

## Source and Use - Justification Prize Fund (3179)

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Breakdown of non-appropriated transfers (rounded to hundreds):

<b>Program</b>	<b>FY25 Actual</b>	<b>FY25-26 Est.</b>
CASA <sup>1/</sup>	7,492.4	7,400.0
Tribal College Fund <sup>2/</sup>	325.0	325.0
ICACF/VREF <sup>3/</sup>	0.0	100.0
<b>TOTAL:</b>	<b>7,817.4</b>	<b>7,825.0</b>

- 1/ Thirty percent of unclaimed prize monies are transferred to the CASA (Court Appointed Special Advocate) Fund. Transfers to CASA vary annually as a function of unclaimed prizes.
- 2/ Fifteen percent of unclaimed prizes, not to exceed \$325,000 are transferred to the Tribal College Dual Enrollment Program Fund. Laws 2021, Chapter 404 increased the maximum allocation from \$250,000 to \$325,000
- 3/ A total of \$1 million are transferred to the Internet Crimes Against Children Enforcement (ICACF) Fund and Victims' Rights Enforcement (VREF) Fund, with proceeds coming from vending machine sales in age-restricted locations. If necessary, unclaimed prizes are to be used to fund any shortfall. For FY25, the transfer amount of \$1M came entirely from game proceeds with no funding necessary from unclaimed prizes. It is estimated that \$100.0 in transfers for FY26-27 will come from unclaimed prizes.

# Funding Issue List

**Agency:** Lottery

FY 2021

Priority	Funding Issue Title	Total FTE	Total Amount	General Fund	Other Appropriated Funds	Non- Appropriated Funds
1	Advertising Funding Adjustment	-	6,000.0	-	6,000.0	-
<b>Total:</b>		-	<b>6,000.0</b>	-	<b>6,000.0</b>	-

# Funding Issue Detail

**Agency:** Lottery

**Issue:** 1 Advertising Funding Adjustment

**Calculated ERE:**  
**Uniform Allowance:**

**Program:** SLI Advertising  
**Fund:** LO2122 Lottery Fund (Appropriated)

	<b>Expenditure Categories</b>	<b>FY 2027</b>
7000	Other Operating Expenditures	6,000.0
	<b>Program/Fund Total:</b>	<b>6,000.0</b>

# Funding Issue Narrative

**Agency:** Lottery

**Issue:** 1 Advertising Funding Adjustment

**Description of Issue:** See attachment

**Proposal:** See attachment

**Alternatives Considered:** See attachment

**Impact of Not Funding This Year:** See attachment

**Statutory Reference:** See attachment

**Equipment to be Purchased (if applicable):** See attachment

**Classification of New Positions:** See attachment

**Annualization(s):** See attachment

**Alignment with Agency's Strategic Plan or Statutory Responsibilities:** See attachment

**Impact on Historically Underserved, Marginalized, or Adversely Affected Groups:** See attachment

**How has feedback been incorporated from groups directly impacted by proposal?:** See attachment

**Description of how this furthers the Governor's priorities:** See attachment

**TITLE:           ADVERTISING FUNDING ADJUSTMENT**  
**AMOUNT:       \$6,000,000 LOTTERY FUND**  
**PRIORITY:      1**

**SUMMARY:**

The Arizona Lottery is tasked with maximizing revenue to state programs. Integral to achieving this objective is an advertising budget sufficient to meet evolving marketing needs.

The Lottery is requesting an ongoing \$6 million increase over the current appropriation to keep pace with media and monetary inflationary costs, sustain and expand new product launches, and compete with the rise of legalized event wagering and fantasy sports and expansion of tribal casinos. Projected annual net revenues based on the increased marketing investment are \$26.6 million higher than baseline projections using the current advertising budget. This investment will further the Lottery’s mission of maximizing funding for state programs.

**DESCRIPTION:**

The Lottery’s advertising budget, currently set at \$15.5M per year, has remained stagnant for the last 15 fiscal years. Historically, the Lottery’s advertising budget has been capped at various levels, in accordance with provisions in the Lottery’s establishing statute, annual appropriation, or both. In FY09, the legislature removed the statutory cap on advertising expenditures, appropriating the budget to a maximum of \$20.2M. After a series of reductions to balance the budget during the Great Recession, the advertising budget was set at \$15.5M in FY11, remaining at that amount ever since.

The marketing environment has changed dramatically during this time frame. Media and price inflation means marketing dollars do not go as far, and consumer habits have also changed, with a myriad of new media channels that did not exist when the Lottery budget was last adjusted.

Lottery sales received a boost during the COVID-19 pandemic due to the closure of casinos and other entertainment venues. With businesses now back to normal, an investment in advertising funding is even more critical for the continued growth of beneficiary transfers.

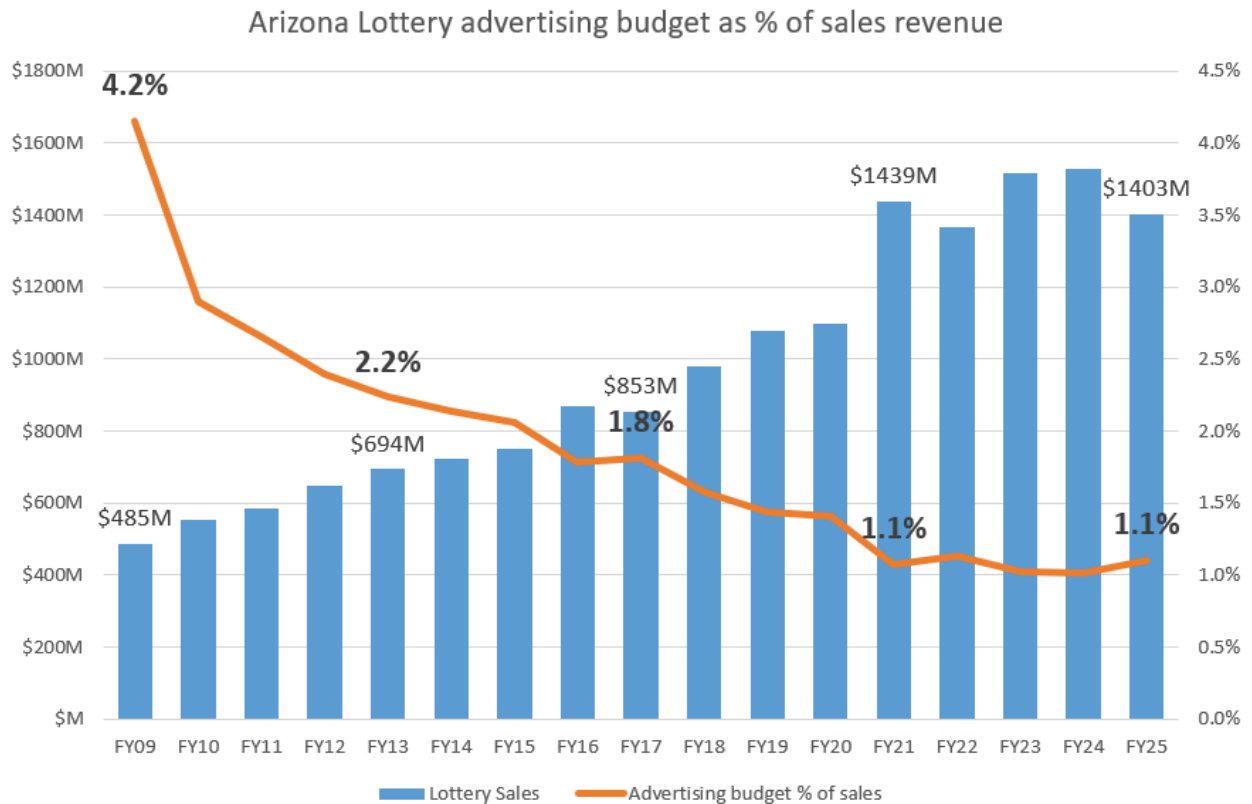
Research, data tracking, and experience indicate that marketing efforts directly influence product sales, and the lottery industry is no exception. There are various ways advertising funds are used to drive game sales, of which a few examples include: 1) Lottery games, especially new games or redesigned games, require an introduction to the public, 2) mature games require advertising to sustain sales, 3) marketing and advertising efforts notify players of jackpot increases, 4) advertising support drives traffic into retail stores to purchase Lottery products, 5) expanded efforts in channels such as on-line advertising and social media engages a new generation of players.

The Arizona Lottery faces challenges—some unique compared to other states—regarding advertising. Although the Lottery has utilized existing funding to its best advantage, its advertising/marketing budget

has remained unchanged, while media costs have increased and audiences have become more sophisticated in their marketing content expectations.

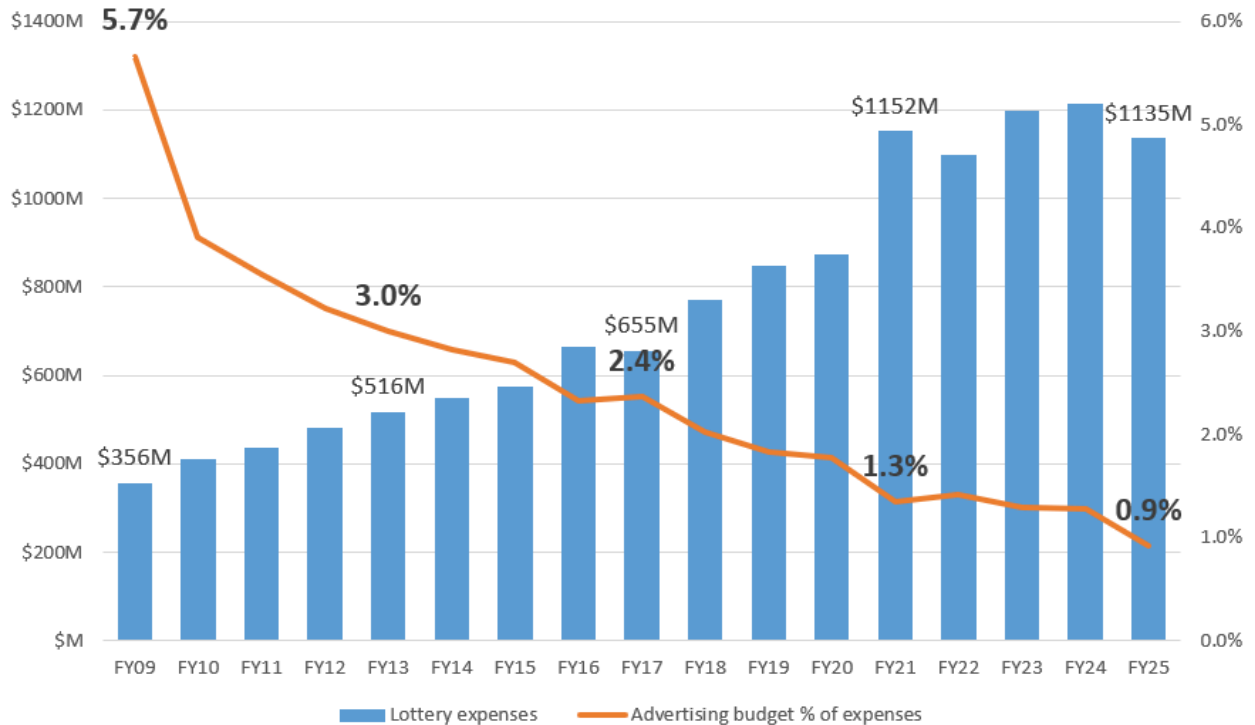
### Advertising Allocation

As a percentage of total lottery ticket sales revenue, the advertising budget has declined from 4.2% of sales revenue in FY09 to 1.1% of sales revenue in FY25.



As a percentage of total expenses (including prize and other appropriated expenditures), the advertising budget has declined from 5.7% in FY09 to 0.9% in FY25.

### Arizona Lottery advertising budget as % of expenses (includes prize expense)



#### Industry Comparisons

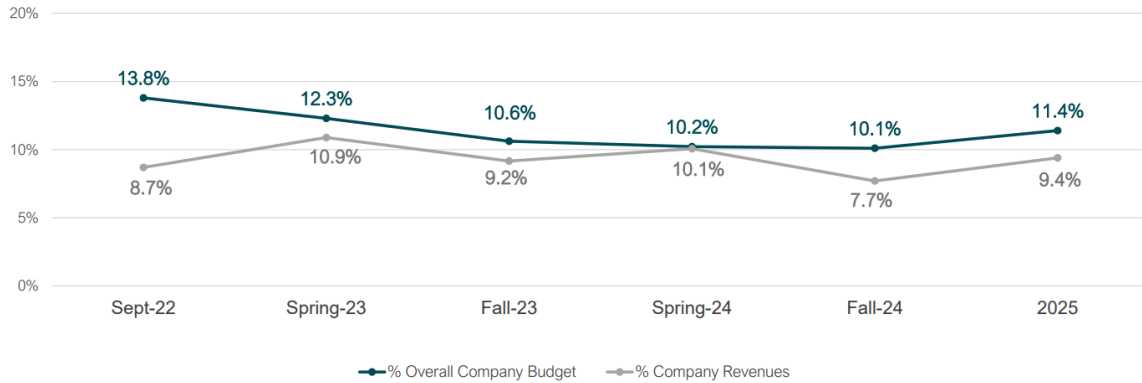
For comparison, data collected by the CMO Survey from nearly 300 business enterprises in February 2025 shows that marketing budgets, on average, account for 11.4% of budgeted expenses and 9.4% of total revenues. These percentages are even higher in the highly competitive B2C Product sector where the Lottery operates, averaging 21.5% of budget and 15.5% of revenues.

The proposed \$6M adjustment amount would increase the Lottery’s advertising allocation to 1.8% of budgeted expenses and 1.5% of total ticket sales revenues based on current FY26 projections.

# Marketing budgets as a percent of revenues and company budgets rebound

Marketing expenses account for what percent of your company's overall budget?  
Marketing expenses account for what percent of your company's sales revenues?

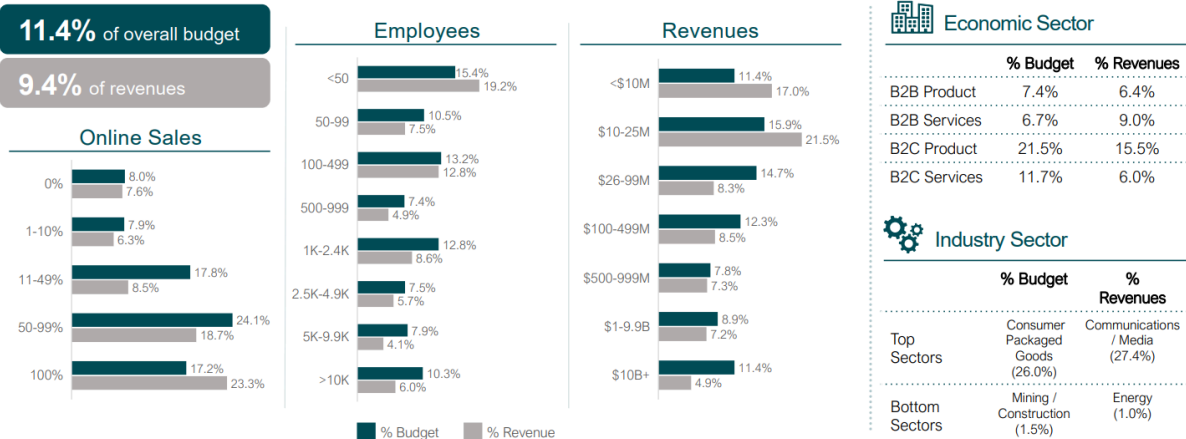
Company and industry breakouts on next slide



[https://cmosurvey.org/wp-content/uploads/2025/03/The\\_CMO\\_Survey-Highlights\\_and\\_Insights\\_Report-2025.pdf](https://cmosurvey.org/wp-content/uploads/2025/03/The_CMO_Survey-Highlights_and_Insights_Report-2025.pdf)

# How marketing budgets vary by company and industry

Marketing expenses account for what percent of your company's overall budget? of revenues?



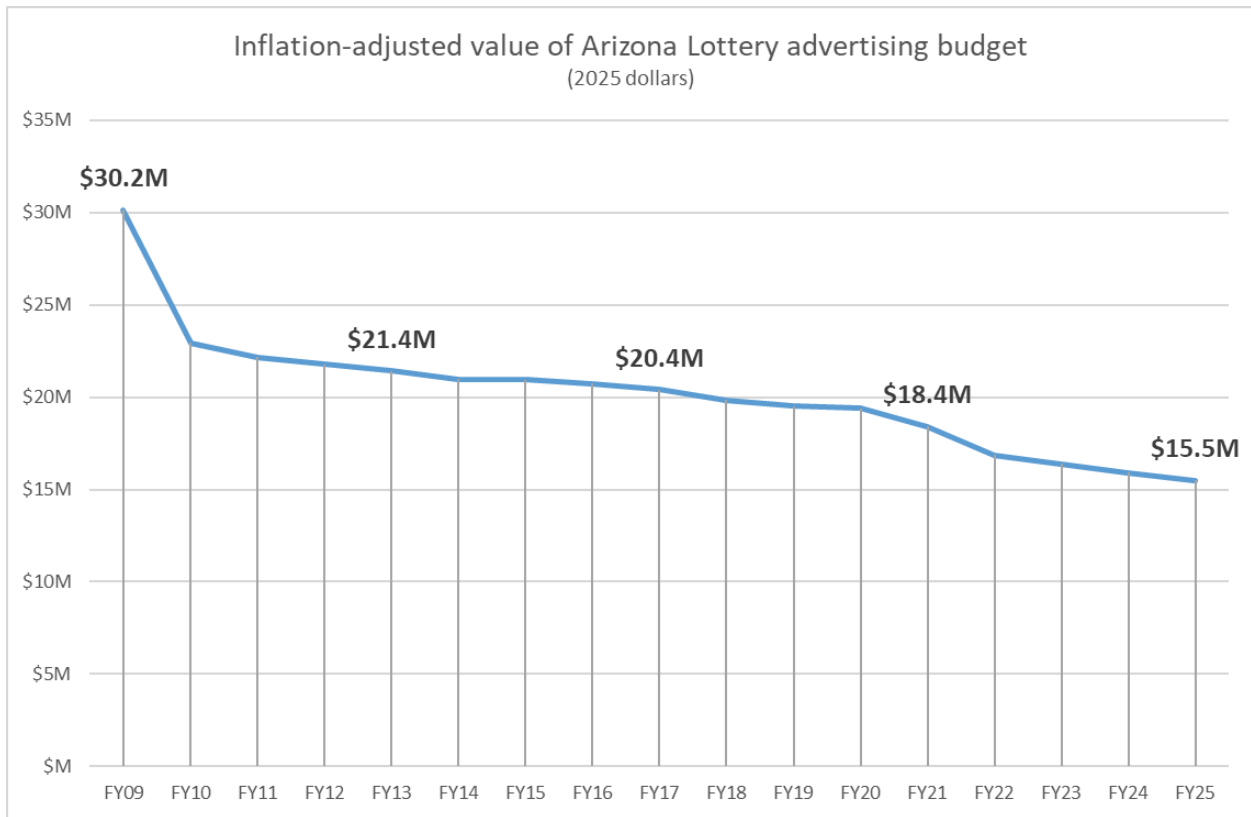
2025

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[https://cmosurvey.org/wp-content/uploads/2025/03/The\\_CMO\\_Survey-Highlights\\_and\\_Insights\\_Report-2025.pdf](https://cmosurvey.org/wp-content/uploads/2025/03/The_CMO_Survey-Highlights_and_Insights_Report-2025.pdf)

### Inflation

Inflation has significantly eroded the purchasing power of the Lottery’s advertising budget since 2009. The Core Consumer Price Index (CPI) inflation has risen by 50% since 2009, causing the real value of the budget to decline. . Over this period, the inflation-adjusted value of the Lottery’s advertising budget, expressed in 2025 dollars, has declined from \$30.1M to \$15.5M. The requested \$6M funding amount would restore the real value of the Lottery’s advertising budget to a level equivalent to the allocation from FY2013.



[https://www.bls.gov/data/inflation\\_calculator.htm](https://www.bls.gov/data/inflation_calculator.htm)

### Jackpot Fatigue

The lottery industry continues to experience “jackpot fatigue,” a phenomenon where it takes larger jackpots before players purchase tickets. As players become accustomed to higher jackpots, regular play drops off until the jackpot reaches headline-making size. The corresponding drop-off in sales further delays jackpot growth. As a result, jackpot awareness campaigns are increasingly becoming essential just to maintain player interest and sales.

### **New Game Support**

Sufficient funding is essential to the successful introduction of new Lottery games. Introducing a new game requires a major launch campaign to educate and inform both players and retailers, motivating initial purchases and sustaining long-term sales. Without dedicated resources to this effort, a new game is likely to have a lower Return on Investment (ROI). For example, the Lottery will be expanding Scratchers offerings in FY26; advertising support is critical to ensure players are aware of the new games and sustain interest into FY27 and beyond. Advertising/marketing resources are required to ensure that the investments made to bring these products to market are not wasted.

### **Sports Betting and Share of Voice**

The legalization of event wagering and fantasy sports in Arizona has caused the Arizona Lottery to lose a significant Share of Voice (SOV) - a measure that directly impacts ROI and subsequent sales. Share of voice is a marketing metric that determines how much brand awareness and ad space a specific brand holds versus competitors in a market. The Arizona Lottery's advertiser ranking in local media has been significantly impacted by the legalization of event wagering (also known as sports betting), resulting in a lower share of voice in both broadcast TV and terrestrial radio compared to levels measured prior to 2021. This has reduced the Lottery's ability to maintain a strong messaging presence in the market.

Since sports betting was legalized, the Lottery has been outspent by competitors in the gaming space. It retains significantly lower advertiser rankings than sports betting operators, with an average advertiser ranking of #39 during the period of 2021-2023 (previously ranked #15 in 2017). In recent years, DraftKings has grown its SOV to over 60% SOV compared to 11% SOV for the Arizona Lottery. (Note: Arizona Lottery core players are 18% more likely to watch broadcast TV than the general Arizona population.)

Radio advertiser ranking for the Lottery has also decreased over the last several years with spending decreasing by 23% compared to levels prior to the introduction of sports betting. Like TV, sports betting operators maintain a significant share of voice in the market, with DraftKings and FanDuel outspending all other gaming advertisers. Arizona Lottery Scratchers players over-index for radio consumption against the general population by 6%, making this an important media channel for the Lottery to pursue.

The chart below shows the relative growth of Arizona Sports Betting compared to sales of non-jackpot Arizona Lottery games (i.e., sales of local Arizona games that do not feature rolling jackpots).



Between May 2024 and April 2025, the total Sports Betting gross wagers for the previous 12 months has grown 20.8%, from \$7.07 billion to \$8.40 billion. Meanwhile, Lottery gross sales for the previous 12 months over the same period have declined by 1.1%, from \$1.09 billion to \$1.08 billion. This demonstrates the impact of the increased Share of Voice for Sports Betting compared to the lower Share of Voice for Lottery games.

### Increased Media Costs

Media price inflation has increased significantly from pre-COVID levels, making it difficult for the Arizona Lottery to sustain equivalent marketing support with a fixed advertising budget. A recent comparison of the Cost Per Mille (CPM) - (i.e., the cost per thousand impressions) showed increases of 171% for TV, 165% for radio, and 273% for digital out-of-home media purchases. Social and Retail CPMs increased as well, at 127% and 156%, respectively.

Based on the Arizona Lottery’s media mix, media investments deliver 40% fewer impressions per buy due to media inflation compared to 2014. That equates to a loss of 5 million media impressions per buy for TV and radio alone. Media costs are projected to continue skyrocketing in the short/medium term due to increasing advertising demand and the general effects of rising inflation.

### Population Growth

Many other lottery states have stable population bases and consistent demographics. According to U.S. Census Bureau statistics for the period July 1, 2023 through July 1, 2024, Maricopa County had the nation’s third-highest net population growth of US counties, adding nearly 60,000 residents. Additionally, the State of Arizona ranked eighth in the United States in total population growth and ninth in percentage growth.

Because Arizona is a dynamic, fast-growing state with both new residents and a significant winter visitor population, Lottery advertising must routinely educate those unfamiliar with the state’s Lottery games.

### **Mitigating Future Revenue Loss**

Over the last five years, Arizona Lottery has averaged a 5.0% annual growth rate for total ticket sales revenue. Given that the advertising budget remained static during this period, it might be reasonable to expect that future additional revenue growth can continue without making additional investments in marketing expenses. However, due to the previously mentioned market trends, Arizona Lottery is already beginning to experience revenue growth challenges.

The Lottery's current FY26 sales target calls for a 2.98% increase in total sales revenue compared to FY25. However, sales in FY25 experienced a decline of 8.2% compared to FY24. Scratchers sales, which typically comprise 60-75% of total ticket sales revenue, and do not benefit from the occasional large jackpots, only grew by a modest 0.3% in FY25.

Notably, the JLBC forecast for FY26 anticipates total Lottery sales of \$1.645 billion, which would represent a 17% sales increase compared to FY25. The Lottery's internal FY26 projections are currently 12% lower than JLBC's forecast, and FY26-FY27 revenues are likely to fall further if the current declining trend in Scratchers sales continues.

Without an increase in marketing investment, sales are at significant risk of further decline in FY27. The requested \$6 million increase to the advertising budget is a critical investment to actively mitigate this risk. This funding isn't just about growth; it's about stability. It's essential for protecting existing revenue streams, offsetting the downward sales trends already observed, and creating new opportunities to attract and retain players in a competitive market. Marketing funds are an integral resource for supporting all aspects of the agency's business—from educating the public about new products to influencing purchasing decisions. In short, this budget increase is not a luxury; it's a necessity for remaining competitive and maximizing the sales and beneficiary transfers that the state relies on.

The proposed \$6M adjustment amount would increase the Lottery's advertising budget to \$21.5 million, representing just 1.8% of budgeted expenses and 1.5% of total ticket sales revenues based on the Arizona Lottery's current FY26 sales targets. This is well short of industry averages for advertising spending: 11.4% of budgeted expenses and 9.4% of total revenues.

From an inflation perspective, the requested amount restores the real value of the Lottery's advertising dollar to the approximate purchasing level of FY2013.

### **Return On Investment**

The Lottery estimates that the requested incremental marketing investment will return \$26.6 million more in transfers compared to projections based on the Lottery's current advertising spend. This estimate is based on analysis of FY25's top-tier campaigns which can include multiple media purchases, including TV, radio, out-of-home, print, retailer advertising, digital / social / streaming. These campaigns achieved a strong 4.4:1 ROI. An investment of approximately \$3.6 million in advertising resulted in \$107

million in ticket sales attributable to marketing spend and produced \$15.9 million in net transfers, for an overall ROI of approximately 4.4:1.

By applying this proven ROI, the requested \$6 million investment would produce \$179 million in additional ticket sales and an incremental net transfer of \$26.6 million. While declining sales trends have been observed in FY24 and FY25, this incremental impact may not necessarily produce nominal year-over-year growth in sales and net transfers in FY27 and beyond. However, the additional marketing investment will help offset declining sales, producing a higher overall impact than the results that the Lottery would have achieved with the current advertising spend.

**PROPOSAL:**

The proposed FY27 advertising budget increase represents the best option because it allows the Lottery to accomplish its mission of maximizing net revenue in a responsible manner. Continuing to fund the Lottery’s advertising budget at the existing level of \$15.5M will result in a continued decline in overall marketing share-of voice in a competitive market, reduced player engagement, reduced ticket sales, and, ultimately, less revenue contributed to beneficiary programs and the General Fund. Not increasing the advertising budget hinders Lottery's ability to effectively launch new games, communicate its social responsibility initiatives, and maintain a strong brand image. The proposed investment is not just an expense; it is a strategic necessity to prevent lost revenue, maintain public trust, and ensure the Lottery can continue to grow and make a positive impact.

Operationally, the Lottery will incorporate the additional funding into the FY27 Marketing Plan, which will be adjusted accordingly to maximize the impact of the additional advertising funds.

**ALTERNATIVES CONSIDERED:**

Reduce or cut back on the number of new games and marketing initiatives. This alternative is counterproductive to the mission of maximizing revenue set by Arizona voters. Introducing new games and corresponding advertising support are necessary to refresh player interest and attract new players. Furthermore, the modern media landscape is increasingly fragmented, with consumers accessing information from multiple digital channels simultaneously. This environment necessitates a greater advertising investment to effectively maintain current players, reach new audiences, making any reduction in marketing efforts counterproductive.

**IMPACT OF NOT FUNDING THIS YEAR:**

As outlined earlier, the Lottery’s advertising appropriation has been impacted by factors such as inflation and competition from other gaming/entertainment venues. The direct impact of not funding the requested increase in the advertising budget is a decline in ticket sales and a corresponding decline in transfers to Lottery beneficiaries in the coming years.

Aside from the immediate direct impact on revenue in the short-term, not funding additional investment in marketing activities will produce secondary impacts that will likely compound to produce more significant losses of ticket sales over the next 5-10 years. These impacts include declining product

awareness, lower market share in the gaming and entertainment sectors, and a smaller player base that will disproportionately omit younger players of diverse backgrounds.

**STATUTORY REFERENCE:**

ARS §5-551 et. seq.

**EQUIPMENT TO BE PURCHASED (IF APPLICABLE):**

Not applicable to this issue

**CLASSIFICATION OF NEW POSITIONS:**

Not applicable to this issue

**ANNUALIZATION:**

Not applicable to this issue

**ALIGNMENT WITH AGENCY’S STRATEGIC PLAN OR STATUTORY RESPONSIBILITIES:**

The following performance measures will be used to evaluate the outcome of the advertising budget increase:

- Total Lottery beneficiary transfers
- Total Lottery ticket sales
- Marketing Return on Investment (ROI)

The increase in advertising funds is expected to positively impact these metrics. This incremental impact may not necessarily produce nominal year-over-year growth in sales and net transfers in FY27 and beyond. However, the additional marketing investment will help offset declining sales, producing a higher overall impact than the results that the Lottery would have achieved with the current advertising spend.

**IMPACT ON HISTORICALLY UNDERSERVED, MARGINALIZED, OR ADVERSELY AFFECTED GROUPS:**

Lottery beneficiaries are established by statutory requirement. This funding request is expected to generate incremental revenue for Lottery beneficiaries, including the General Fund, allowing the Lottery to positively impact various state programs and the communities they serve.

Improving Education

- Tribal College Dual Enrollment program

Housing and Human Services

- Department of Economic Security Homeless Services
- Court Appointed Special Advocate Program (Housing and Human Services)

Health and Reproductive Freedom

- Department of Child Safety Healthy Families Program
- Department of Health Services Healthy Start Program
- Department of Health Services Women, Infants and Children food program

Public Safety, Border Security and Corrections Reform

- Department of Public Safety Internet Crimes Against Children Enforcement Fund
- Department of Public Safety Victims' Rights Enforcement Fund

**FEEDBACK INCORPORATED FROM GROUPS DIRECTLY IMPACTED BY PROPOSAL:**

The Lottery has not identified any specific groups or constituencies this proposal would directly impact. Since all of the Lottery's operating expenses are funded directly from Lottery sales revenues, the increased advertising budget would not require a direct transfer of capital, only additional spending authority. Higher revenue transfers to the General Fund would offset the increased expenses.

**FURTHERANCE OF GOVERNOR'S PRIORITIES:**

Arizona Lottery funding represents the State's largest source of non-tax revenue, and is projected to provide more than \$175M to the General Fund for FY26, in addition to over \$100 million in funds to Lottery beneficiary programs.

Many of the Lottery's statutorily-designated revenue beneficiaries support the Governor's blueprints initiatives. The additional advertising/marketing funds will help ensure that these beneficiaries continue to receive sustainable funding for the foreseeable future. Furthermore, additional General Fund dollars generated due to the increased advertising budget would support incremental spending that can support initiatives for any of these priorities.

**Improving Education:**

- Arizona Board of Regents - University Capital Improvement Bond Fund: \$42 million
- Tribal College Dual Enrollment program: \$325K

**Housing and Human Services**

- Department of Economic Security Homeless Services - \$1 million
- Court Appointed Special Advocate Program - 30% of unclaimed prizes

**Health and Reproductive Freedom**

- Department of Gaming Compulsive Gambling Services - \$300K
- Healthy Arizona Programs - \$26M
  - Department of Child Safety Healthy Families Program - \$8 million
  - Arizona Board of Regents Health Education System - \$6 million
  - Department of Health Services Teen Pregnancy Program - \$5 million
  - Department of Health Services Healthy Start Program - \$3 million
  - Department of Health Services Disease Control Research Fund - \$3 million
  - Department of Health Services Women, Infants and Children food program - \$2 million

**Resilience, Water and the Environment**

- Department of Game and Fish Heritage Fund - \$10 million

**Public Safety, Border Security and Corrections Reform**

- Department of Public Safety Internet Crimes Against Children Enforcement Fund - \$900K
- Department of Public Safety Victims' Rights Enforcement Fund - \$100K

**Affordable and Thriving Economy**

- Local Transportation Assistance Fund - \$11 million
- Arizona Commerce Authority Arizona Competes Fund - \$1.75 million

**Infrastructure**

- Arizona Board of Regents - University Capital Improvement Bond Fund: \$42 million

**Performance Measures that will be used to evaluate the outcome**

The following performance measures will be used to evaluate the outcome of the advertising budget increase:

- Total Lottery beneficiary transfers
- Total Lottery ticket sales
- Marketing Return on Investment (ROI)

The increase in advertising funds is expected to positively impact these metrics. This incremental impact may not necessarily produce nominal year-over-year growth in sales and net transfers in FY27 and beyond. However, the additional marketing investment will help offset declining sales, producing a higher overall impact than the results that the Lottery would have achieved with the current advertising spend.

## Summary of Expenditure and Budget Request for All Funds

**Agency:** Lottery

<b>Appropriated Funds</b>	<b>FY 2025 Actuals</b>	<b>FY 2026 Expenditure Plan</b>	<b>FY 2027 Funding Issue</b>	<b>FY 2027 Total Request</b>
<b>Program:</b>				
LOA-1-0 Lottery	161,128.8	195,451.6	6,000.0	201,451.6
<b>Appropriated Funds Total:</b>	<b>161,128.8</b>	<b>195,451.6</b>	<b>6,000.0</b>	<b>201,451.6</b>
<b>Expenditure Categories</b>				
FTE	49.0	98.8	-	98.8
Personal Services	4,099.9	5,218.3	-	5,218.3
Employee Related Expenditures	1,543.2	2,351.4	-	2,351.4
<b>Subtotal Personal Services and ERE</b>	<b>5,643.1</b>	<b>7,569.7</b>	<b>-</b>	<b>7,569.7</b>
Professional & Outside Services	14,951.8	18,133.9	-	18,133.9
Travel In-State	29.6	271.6	-	271.6
Travel Out-Of-State	43.0	16.8	-	16.8
Other Operating Expenditures	140,356.3	169,459.6	6,000.0	175,459.6
Non-Capital Equipment	8.3	-	-	-
Transfers-Out	96.7	-	-	-
<b>Expenditure Categories Total:</b>	<b>161,128.8</b>	<b>195,451.6</b>	<b>6,000.0</b>	<b>201,451.6</b>

## Summary of Expenditure and Budget Request for All Funds

**Agency:** Lottery

<b>Non-Appropriated</b>		<b>FY 2025 Actuals</b>	<b>FY 2026 Expenditure Plan</b>	<b>FY 2027 Funding Issue</b>	<b>FY 2027 Total Request</b>
<b>Program:</b>					
LOA-1-0	Lottery	1,919,779.4	2,361,255.3	-	2,361,255.3
<b>Non-Appropriated Total:</b>		<b>1,919,779.4</b>	<b>2,361,255.3</b>	<b>-</b>	<b>2,361,255.3</b>
<b>Expenditure Categories</b>					
	FTE	-	-	-	-
	Personal Services	-	-	-	-
	Employee Related Expenditures	-	-	-	-
	<b>Subtotal Personal Services and ERE</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
	Professional & Outside Services	-	-	-	-
	Travel In-State	-	-	-	-
	Travel Out-Of-State	-	-	-	-
	Other Operating Expenditures	941,668.8	1,183,694.6	-	1,183,694.6
	Non-Capital Equipment	-	-	-	-
	Transfers-Out	978,110.6	1,177,560.7	-	1,177,560.7
<b>Expenditure Categories Total:</b>		<b>1,919,779.4</b>	<b>2,361,255.3</b>	<b>-</b>	<b>2,361,255.3</b>
<b>Lottery Total for All Funds:</b>		<b>2,080,908.2</b>	<b>2,556,706.9</b>	<b>6,000.0</b>	<b>2,562,706.9</b>

<b>Appropriated and Non-Appropriated</b>		<b>FY 2025 Actuals</b>	<b>FY 2026 Expenditure Plan</b>	<b>FY 2026 Funding Issue</b>	<b>FY 2027 Total Request</b>
LOA-1-0	Lottery	2,080,908.2	2,556,706.9	6,000.0	2,562,706.9
<b>Lottery Total for All Funds:</b>		<b>2,080,908.2</b>	<b>2,556,706.9</b>	<b>6,000.0</b>	<b>2,562,706.9</b>

## Summary of Expenditure and Budget Request for Selected Funds

**Agency:** Lottery

**Fund:** LO2122 Lottery Fund (Appropriated)

Program:	FY 2025 Actuals	FY 2026 Expenditure Plan	FY 2027 Funding Issue	FY 2027 Total Request
LOA-1-0 Lottery	161,128.8	195,451.6	6,000.0	201,451.6
<b>Lottery Fund (Appropriated) Summary Total:</b>	<b>161,128.8</b>	<b>195,451.6</b>	<b>6,000.0</b>	<b>201,451.6</b>
<b>Expenditure Categories</b>				
FTE	49.0	98.8	-	98.8
Personal Services	4,099.9	5,218.3	-	5,218.3
Employee Related Expenditures	1,543.2	2,351.4	-	2,351.4
<b>Subtotal Personal Services and ERE</b>	<b>5,643.1</b>	<b>7,569.7</b>	<b>-</b>	<b>7,569.7</b>
Professional & Outside Services	14,951.8	18,133.9	-	18,133.9
Travel In-State	29.6	271.6	-	271.6
Travel Out-Of-State	43.0	16.8	-	16.8
Other Operating Expenditures	140,356.3	169,459.6	6,000.0	175,459.6
Non-Capital Equipment	8.3	-	-	-
Transfers-Out	96.7	-	-	-
<b>Expenditure Categories Total:</b>	<b>161,128.8</b>	<b>195,451.6</b>	<b>6,000.0</b>	<b>201,451.6</b>

## Summary of Expenditure and Budget Request for Selected Funds

<b>Agency:</b>	<b>Lottery</b>
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<b>Fund:</b>	<b>LO2122 Lottery Fund (Non-Appropriated)</b>
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	FY 2025 Actuals	FY 2026 Expenditure Plan	FY 2027 Funding Issue	FY 2027 Total Request
<b>Program:</b>				
LOA-1-0 Lottery	970,293.3	1,169,735.7	-	1,169,735.7
<b>Lottery Fund (Non-Appropriated) Summary Total:</b>	<b>970,293.3</b>	<b>1,169,735.7</b>	-	<b>1,169,735.7</b>
<b>Expenditure Categories</b>				
FTE	-	-	-	-
Personal Services	-	-	-	-
Employee Related Expenditures	-	-	-	-
<b>Subtotal Personal Services and ERE</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
Professional & Outside Services	-	-	-	-
Travel In-State	-	-	-	-
Travel Out-Of-State	-	-	-	-
Other Operating Expenditures	-	-	-	-
Non-Capital Equipment	-	-	-	-
Transfers-Out	970,293.3	1,169,735.7	-	1,169,735.7
<b>Expenditure Categories Total:</b>	<b>970,293.3</b>	<b>1,169,735.7</b>	-	<b>1,169,735.7</b>

## Summary of Expenditure and Budget Request for Selected Funds

<b>Agency:</b>	<b>Lottery</b>
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<b>Fund:</b>	<b>LO3179 Lottery - Prize Fund (Non-Appropriated)</b>
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	FY 2025 Actuals	FY 2026 Expenditure Plan	FY 2027 Funding Issue	FY 2027 Total Request
<b>Program:</b>				
LOA-1-0 Lottery	949,486.2	1,191,519.6	-	1,191,519.6
<b>Lottery - Prize Fund (Non-Appropriated)</b>	<b>949,486.2</b>	<b>1,191,519.6</b>	<b>-</b>	<b>1,191,519.6</b>
<b>Summary Total:</b>	<b>949,486.2</b>	<b>1,191,519.6</b>	<b>-</b>	<b>1,191,519.6</b>
<b>Expenditure Categories</b>				
FTE	-	-	-	-
Personal Services	-	-	-	-
Employee Related Expenditures	-	-	-	-
<b>Subtotal Personal Services and ERE</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
Professional & Outside Services	-	-	-	-
Travel In-State	-	-	-	-
Travel Out-Of-State	-	-	-	-
Other Operating Expenditures	941,668.8	1,183,694.6	-	1,183,694.6
Non-Capital Equipment	-	-	-	-
Transfers-Out	7,817.4	7,825.0	-	7,825.0
<b>Expenditure Categories Total:</b>	<b>949,486.2</b>	<b>1,191,519.6</b>	<b>-</b>	<b>1,191,519.6</b>

## Program Summary of Expenditure and Budget Request

**Agency:** Lottery

**Program:** Lottery

<b>Program Summary</b>		<b>FY 2025 Actuals</b>	<b>FY 2026 Expenditure Plan</b>	<b>FY 2027 Funding Issue</b>	<b>FY 2027 Total Request</b>
LOA-1-1	Lottery	1,927,548.1	2,371,409.2	-	2,371,409.2
LOA-1-2	SLI Instant Tickets	31,248.0	40,643.6	-	40,643.6
LOA-1-3	SLI Advertising	13,748.7	15,500.0	6,000.0	21,500.0
LOA-1-4	SLI On-Line Vendor Fees	14,302.5	17,747.1	-	17,747.1
LOA-1-5	SLI Retailer Commissions	92,144.8	109,591.3	-	109,591.3
LOA-1-7	SLI Charitable Commissions	1,916.1	1,815.7	-	1,815.7
<b>Lottery Summary Total:</b>		<b>2,080,908.2</b>	<b>2,556,706.9</b>	<b>6,000.0</b>	<b>2,562,706.9</b>

<b>Expenditure Categories</b>		<b>FY 2025 Actuals</b>	<b>FY 2026 Expenditure Plan</b>	<b>FY 2027 Funding Issue</b>	<b>FY 2027 Total Request</b>
FTE	FTE	49.0	98.8	-	98.8
6000	Personal Services	4,099.9	5,218.3	-	5,218.3
6100	Employee Related Expenditures	1,543.2	2,351.4	-	2,351.4
<b>Subtotal Personal Services and ERE</b>		<b>5,643.1</b>	<b>7,569.7</b>	<b>-</b>	<b>7,569.7</b>
6200	Professional & Outside Services	14,951.8	18,133.9	-	18,133.9
6500	Travel In-State	29.6	271.6	-	271.6
6600	Travel Out-Of-State	43.0	16.8	-	16.8
7000	Other Operating Expenditures	1,082,025.1	1,353,154.2	6,000.0	1,359,154.2
8500	Non-Capital Equipment	8.3	-	-	-
9100	Transfers-Out	978,207.3	1,177,560.7	-	1,177,560.7
<b>Expenditure Categories Total:</b>		<b>2,080,908.2</b>	<b>2,556,706.9</b>	<b>6,000.0</b>	<b>2,562,706.9</b>

<b>Fund Source</b>		<b>FY 2025 Actuals</b>	<b>FY 2026 Expenditure Plan</b>	<b>FY 2027 Funding Issue</b>	<b>FY 2027 Total Request</b>
<b>Appropriated Funds</b>					
LO2122	Lottery Fund (Appropriated)	161,128.8	195,451.6	6,000.0	201,451.6
<b>Appropriated Funds Total:</b>		<b>161,128.8</b>	<b>195,451.6</b>	<b>6,000.0</b>	<b>201,451.6</b>
<b>Non-Appropriated Funds</b>					
LO2122	Lottery Fund (Non-Appropriated)	970,293.3	1,169,735.7	-	1,169,735.7
LO3179	Lottery - Prize Fund (Non-Appropriated)	949,486.2	1,191,519.6	-	1,191,519.6
<b>Non-Appropriated Funds Total:</b>		<b>1,919,779.4</b>	<b>2,361,255.3</b>	<b>-</b>	<b>2,361,255.3</b>
<b>Lottery Summary Total:</b>		<b>2,080,908.2</b>	<b>2,556,706.9</b>	<b>6,000.0</b>	<b>2,562,706.9</b>

## Program Summary of Expenditure and Budget Request for Selected Funds

**Agency:** Lottery

**Program:** Lottery

**Fund:** LO2122 Lottery Fund (Appropriated)

<b>Program Expenditures</b>		FY 2025 Actuals	FY 2026 Expenditure Plan	FY 2027 Funding Issue	FY 2027 Total Request
LOA-1-1	Lottery	7,768.7	10,153.9	-	10,153.9
LOA-1-2	SLI Instant Tickets	31,248.0	40,643.6	-	40,643.6
LOA-1-3	SLI Advertising	13,748.7	15,500.0	6,000.0	21,500.0
LOA-1-4	SLI On-Line Vendor Fees	14,302.5	17,747.1	-	17,747.1
LOA-1-5	SLI Retailer Commissions	92,144.8	109,591.3	-	109,591.3
LOA-1-7	SLI Charitable Commissions	1,916.1	1,815.7	-	1,815.7
<b>Lottery Fund (Appropriated) Summary Total:</b>		<b>161,128.8</b>	<b>195,451.6</b>	<b>6,000.0</b>	<b>201,451.6</b>
<b>Appropriated Funding</b>					
6000	Personal Services	4,099.9	5,218.3	-	5,218.3
6100	Employee Related Expenditures	1,543.2	2,351.4	-	2,351.4
<b>Subtotal Personal Services and ERE</b>		<b>5,643.1</b>	<b>7,569.7</b>	<b>-</b>	<b>7,569.7</b>
6200	Professional & Outside Services	14,951.8	18,133.9	-	18,133.9
6500	Travel In-State	29.6	271.6	-	271.6
6600	Travel Out-Of-State	43.0	16.8	-	16.8
7000	Other Operating Expenditures	140,356.3	169,459.6	6,000.0	175,459.6
8500	Non-Capital Equipment	8.3	-	-	-
9100	Transfers-Out	96.7	-	-	-
<b>Expenditure Categories Total:</b>		<b>161,128.8</b>	<b>195,451.6</b>	<b>6,000.0</b>	<b>201,451.6</b>
<b>Fund LO2122 - A Total:</b>		<b>161,128.8</b>	<b>195,451.6</b>	<b>6,000.0</b>	<b>201,451.6</b>

## Program Summary of Expenditure and Budget Request for Selected Funds

<b>Agency:</b>	<b>Lottery</b>
<b>Program:</b>	<b>Lottery</b>
<b>Fund:</b>	<b>LO2122 Lottery Fund (Non-Appropriated)</b>

	FY 2025 Actuals	FY 2026 Expenditure Plan	FY 2027 Funding Issue	FY 2027 Total Request
<b>Program Expenditures</b>				
LOA-1-1 Lottery	970,293.3	1,169,735.7	-	1,169,735.7
<b>Lottery Fund (Non-Appropriated) Summary Total:</b>	<b>970,293.3</b>	<b>1,169,735.7</b>	-	<b>1,169,735.7</b>
<b>Non-Appropriated Funding</b>				
6000 Personal Services	-	-	-	-
6100 Employee Related Expenditures	-	-	-	-
<b>Subtotal Personal Services and ERE</b>	-	-	-	-
6200 Professional & Outside Services	-	-	-	-
6500 Travel In-State	-	-	-	-
6600 Travel Out-Of-State	-	-	-	-
7000 Other Operating Expenditures	-	-	-	-
8500 Non-Capital Equipment	-	-	-	-
9100 Transfers-Out	970,293.3	1,169,735.7	-	1,169,735.7
<b>Expenditure Categories Total:</b>	<b>970,293.3</b>	<b>1,169,735.7</b>	-	<b>1,169,735.7</b>
<b>Fund LO2122 - N Total:</b>	970,293.3	1,169,735.7	-	1,169,735.7

## Program Summary of Expenditure and Budget Request for Selected Funds

<b>Agency:</b>	<b>Lottery</b>
<b>Program:</b>	<b>Lottery</b>
<b>Fund:</b>	<b>LO3179 Lottery - Prize Fund (Non-Appropriated)</b>

	FY 2025 Actuals	FY 2026 Expenditure Plan	FY 2027 Funding Issue	FY 2027 Total Request
<b>Program Expenditures</b>				
LOA-1-1 Lottery	949,486.2	1,191,519.6	-	1,191,519.6
<b>Lottery - Prize Fund (Non-Appropriated) Summary Total:</b>	<b>949,486.2</b>	<b>1,191,519.6</b>	<b>-</b>	<b>1,191,519.6</b>
<b>Non-Appropriated Funding</b>				
6000 Personal Services	-	-	-	-
6100 Employee Related Expenditures	-	-	-	-
<b>Subtotal Personal Services and ERE</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
6200 Professional & Outside Services	-	-	-	-
6500 Travel In-State	-	-	-	-
6600 Travel Out-Of-State	-	-	-	-
7000 Other Operating Expenditures	941,668.8	1,183,694.6	-	1,183,694.6
8500 Non-Capital Equipment	-	-	-	-
9100 Transfers-Out	7,817.4	7,825.0	-	7,825.0
<b>Expenditure Categories Total:</b>	<b>949,486.2</b>	<b>1,191,519.6</b>	<b>-</b>	<b>1,191,519.6</b>
<b>Fund LO3179 - N Total:</b>	<b>949,486.2</b>	<b>1,191,519.6</b>	<b>-</b>	<b>1,191,519.6</b>
<b>Lottery Total:</b>	<b>2,080,908.2</b>	<b>2,556,706.9</b>	<b>6,000.0</b>	<b>2,562,706.9</b>

## Program Budget Unit Summary of Expenditure and Budget Request for All Funds

**Agency:** Lottery

	FY 2025 Actuals	FY 2026 Expenditure Plan	FY 2027 Funding Issue	FY 2027 Total Request
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**Program:** LOA-1-0 Lottery

### Expenditure Categories

FTE	49.0	98.8	-	98.8
Personal Services	4,099.9	5,218.3	-	5,218.3
Employee Related Expenditures	1,543.2	2,351.4	-	2,351.4
<b>Subtotal Personal Services and ERE</b>	<b>5,643.1</b>	<b>7,569.7</b>	<b>-</b>	<b>7,569.7</b>
Professional & Outside Services	14,951.8	18,133.9	-	18,133.9
Travel In-State	29.6	271.6	-	271.6
Travel Out-Of-State	43.0	16.8	-	16.8
Other Operating Expenditures	1,082,025.1	1,353,154.2	6,000.0	1,359,154.2
Non-Capital Equipment	8.3	-	-	-
Transfers-Out	978,207.3	1,177,560.7	-	1,177,560.7
<b>Expenditure Categories Total:</b>	<b>2,080,908.2</b>	<b>2,556,706.9</b>	<b>6,000.0</b>	<b>2,562,706.9</b>

### Fund Source

<b>Appropriated Funds</b>				
Lottery Fund (Appropriated)	161,128.8	195,451.6	6,000.0	201,451.6
<b>Appropriated Funds Total:</b>	<b>161,128.8</b>	<b>195,451.6</b>	<b>6,000.0</b>	<b>201,451.6</b>
<b>Non-Appropriated Funds</b>				
Lottery Fund (Non-Appropriated)	970,293.3	1,169,735.7	-	1,169,735.7
Lottery - Prize Fund (Non-Appropriated)	949,486.2	1,191,519.6	-	1,191,519.6
<b>Non-Appropriated Funds Total:</b>	<b>1,919,779.4</b>	<b>2,361,255.3</b>	<b>-</b>	<b>2,361,255.3</b>
<b>Lottery Total:</b>	<b>2,080,908.2</b>	<b>2,556,706.9</b>	<b>6,000.0</b>	<b>2,562,706.9</b>

**Sub Program:** LOA-1-1 Lottery

### Expenditure Categories

FTE	49.0	98.8	-	98.8
Personal Services	4,099.9	5,218.3	-	5,218.3
Employee Related Expenditures	1,543.2	2,351.4	-	2,351.4
<b>Subtotal Personal Services and ERE</b>	<b>5,643.1</b>	<b>7,569.7</b>	<b>-</b>	<b>7,569.7</b>
Professional & Outside Services	649.3	386.8	-	386.8
Travel In-State	29.6	271.6	-	271.6

## Program Budget Unit Summary of Expenditure and Budget Request for All Funds

**Agency:** Lottery

	FY 2025 Actuals	FY 2026 Expenditure Plan	FY 2027 Funding Issue	FY 2027 Total Request
<b>Program:</b> LOA-1-0 Lottery				
<b>Sub Program:</b> LOA-1-1 Lottery				
Travel Out-Of-State	43.0	16.8	-	16.8
Other Operating Expenditures	942,967.6	1,185,603.6	-	1,185,603.6
Non-Capital Equipment	8.3	-	-	-
Transfers-Out	978,207.3	1,177,560.7	-	1,177,560.7
<b>Expenditure Categories Total:</b>	<b>1,927,548.1</b>	<b>2,371,409.2</b>	<b>-</b>	<b>2,371,409.2</b>

### Fund Source

#### Appropriated Funds

Lottery Fund (Appropriated)	7,768.7	10,153.9	-	10,153.9
<b>Appropriated Funds Total:</b>	<b>7,768.7</b>	<b>10,153.9</b>	<b>-</b>	<b>10,153.9</b>

#### Non-Appropriated Funds

Lottery Fund (Non-Appropriated)	970,293.3	1,169,735.7	-	1,169,735.7
Lottery - Prize Fund (Non-Appropriated)	949,486.2	1,191,519.6	-	1,191,519.6
<b>Non-Appropriated Funds Total:</b>	<b>1,919,779.4</b>	<b>2,361,255.3</b>	<b>-</b>	<b>2,361,255.3</b>
<b>Lottery Total:</b>	<b>1,927,548.1</b>	<b>2,371,409.2</b>	<b>-</b>	<b>2,371,409.2</b>

**Sub Program:** LOA-1-2 SLI Instant Tickets

### Expenditure Categories

FTE	-	-	-	-
Personal Services	-	-	-	-
Employee Related Expenditures	-	-	-	-
<b>Subtotal Personal Services and ERE</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
Professional & Outside Services	-	-	-	-
Travel In-State	-	-	-	-
Travel Out-Of-State	-	-	-	-
Other Operating Expenditures	31,248.0	40,643.6	-	40,643.6
Non-Capital Equipment	-	-	-	-
Transfers-Out	-	-	-	-
<b>Expenditure Categories Total:</b>	<b>31,248.0</b>	<b>40,643.6</b>	<b>-</b>	<b>40,643.6</b>

## Program Budget Unit Summary of Expenditure and Budget Request for All Funds

**Agency:** Lottery

	FY 2025 Actuals	FY 2026 Expenditure Plan	FY 2027 Funding Issue	FY 2027 Total Request
<b>Program:</b> LOA-1-0 Lottery				
<b>Sub Program:</b> LOA-1-2 SLI Instant Tickets				

**Fund Source**

**Appropriated Funds**

Lottery Fund (Appropriated)	31,248.0	40,643.6	-	40,643.6
<b>Appropriated Funds Total:</b>	<b>31,248.0</b>	<b>40,643.6</b>	<b>-</b>	<b>40,643.6</b>
<b>Lottery Total:</b>	<b>31,248.0</b>	<b>40,643.6</b>	<b>-</b>	<b>40,643.6</b>

**Sub Program:** LOA-1-3 SLI Advertising

**Expenditure Categories**

FTE	-	-	-	-
Personal Services	-	-	-	-
Employee Related Expenditures	-	-	-	-
<b>Subtotal Personal Services and ERE</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
Professional & Outside Services	-	-	-	-
Travel In-State	-	-	-	-
Travel Out-Of-State	-	-	-	-
Other Operating Expenditures	13,748.7	15,500.0	6,000.0	21,500.0
Non-Capital Equipment	-	-	-	-
Transfers-Out	-	-	-	-
<b>Expenditure Categories Total:</b>	<b>13,748.7</b>	<b>15,500.0</b>	<b>6,000.0</b>	<b>21,500.0</b>

**Fund Source**

**Appropriated Funds**

Lottery Fund (Appropriated)	13,748.7	15,500.0	6,000.0	21,500.0
<b>Appropriated Funds Total:</b>	<b>13,748.7</b>	<b>15,500.0</b>	<b>6,000.0</b>	<b>21,500.0</b>
<b>Lottery Total:</b>	<b>13,748.7</b>	<b>15,500.0</b>	<b>6,000.0</b>	<b>21,500.0</b>

**Sub Program:** LOA-1-4 SLI On-Line Vendor Fees

**Expenditure Categories**

FTE	-	-	-	-
Personal Services	-	-	-	-

## Program Budget Unit Summary of Expenditure and Budget Request for All Funds

**Agency:** Lottery

	FY 2025 Actuals	FY 2026 Expenditure Plan	FY 2027 Funding Issue	FY 2027 Total Request
<b>Program: LOA-1-0 Lottery</b>				
<b>Sub Program: LOA-1-4 SLI On-Line Vendor Fees</b>				
Employee Related Expenditures	-	-	-	-
<b>Subtotal Personal Services and ERE</b>	-	-	-	-
Professional & Outside Services	14,302.5	17,747.1	-	17,747.1
Travel In-State	-	-	-	-
Travel Out-Of-State	-	-	-	-
Other Operating Expenditures	-	-	-	-
Non-Capital Equipment	-	-	-	-
Transfers-Out	-	-	-	-
<b>Expenditure Categories Total:</b>	<b>14,302.5</b>	<b>17,747.1</b>	<b>-</b>	<b>17,747.1</b>
<b>Fund Source</b>				
<b>Appropriated Funds</b>				
Lottery Fund (Appropriated)	14,302.5	17,747.1	-	17,747.1
<b>Appropriated Funds Total:</b>	<b>14,302.5</b>	<b>17,747.1</b>	<b>-</b>	<b>17,747.1</b>
<b>Lottery Total:</b>	<b>14,302.5</b>	<b>17,747.1</b>	<b>-</b>	<b>17,747.1</b>

**Sub Program: LOA-1-5 SLI Retailer Commissions**

<b>Expenditure Categories</b>				
FTE	-	-	-	-
Personal Services	-	-	-	-
Employee Related Expenditures	-	-	-	-
<b>Subtotal Personal Services and ERE</b>	-	-	-	-
Professional & Outside Services	-	-	-	-
Travel In-State	-	-	-	-
Travel Out-Of-State	-	-	-	-
Other Operating Expenditures	92,144.8	109,591.3	-	109,591.3
Non-Capital Equipment	-	-	-	-
Transfers-Out	-	-	-	-
<b>Expenditure Categories Total:</b>	<b>92,144.8</b>	<b>109,591.3</b>	<b>-</b>	<b>109,591.3</b>

## Program Budget Unit Summary of Expenditure and Budget Request for All Funds

**Agency:** Lottery

	FY 2025 Actuals	FY 2026 Expenditure Plan	FY 2027 Funding Issue	FY 2027 Total Request
<b>Program:</b> LOA-1-0 Lottery				
<b>Sub Program:</b> LOA-1-5 SLI Retailer Commissions				

### Fund Source

**Appropriated Funds**

Lottery Fund (Appropriated)	92,144.8	109,591.3	-	109,591.3
<b>Appropriated Funds Total:</b>	<b>92,144.8</b>	<b>109,591.3</b>	-	<b>109,591.3</b>
<b>Lottery Total:</b>	<b>92,144.8</b>	<b>109,591.3</b>	-	<b>109,591.3</b>

**Sub Program:** LOA-1-7 SLI Charitable Commissions

### Expenditure Categories

FTE	-	-	-	-
Personal Services	-	-	-	-
Employee Related Expenditures	-	-	-	-
<b>Subtotal Personal Services and ERE</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
Professional & Outside Services	-	-	-	-
Travel In-State	-	-	-	-
Travel Out-Of-State	-	-	-	-
Other Operating Expenditures	1,916.1	1,815.7	-	1,815.7
Non-Capital Equipment	-	-	-	-
Transfers-Out	-	-	-	-
<b>Expenditure Categories Total:</b>	<b>1,916.1</b>	<b>1,815.7</b>	-	<b>1,815.7</b>

### Fund Source

**Appropriated Funds**

Lottery Fund (Appropriated)	1,916.1	1,815.7	-	1,815.7
<b>Appropriated Funds Total:</b>	<b>1,916.1</b>	<b>1,815.7</b>	-	<b>1,815.7</b>
<b>Lottery Total:</b>	<b>1,916.1</b>	<b>1,815.7</b>	-	<b>1,815.7</b>

## Program Budget Unit Summary of Expenditure and Budget Request for Selected Funds

**Agency:** Lottery

	FY 2025 Actuals	FY 2026 Expenditure Plan	FY 2027 Funding Issue	FY 2027 Total Request
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**Program:** LOA-1-0 Lottery

**Fund:** LO2122 Lottery Fund

**Appropriated**

Personal Services	4,099.9	5,218.3	-	5,218.3
Employee Related Expenditures	1,543.2	2,351.4	-	2,351.4
<b>Subtotal Personal Services and ERE</b>	<b>5,643.1</b>	<b>7,569.7</b>	-	<b>7,569.7</b>
Professional & Outside Services	14,951.8	18,133.9	-	18,133.9
Travel In-State	29.6	271.6	-	271.6
Travel Out-Of-State	43.0	16.8	-	16.8
Other Operating Expenditures	140,356.3	169,459.6	6,000.0	175,459.6
Non-Capital Equipment	8.3	-	-	-
Transfers-Out	96.7	-	-	-
<b>Expenditure Categories Total:</b>	<b>161,128.8</b>	<b>195,451.6</b>	<b>6,000.0</b>	<b>201,451.6</b>

**Non-Appropriated**

Personal Services	-	-	-	-
Employee Related Expenditures	-	-	-	-
<b>Subtotal Personal Services and ERE</b>	-	-	-	-
Professional & Outside Services	-	-	-	-
Travel In-State	-	-	-	-
Travel Out-Of-State	-	-	-	-
Other Operating Expenditures	-	-	-	-
Non-Capital Equipment	-	-	-	-
Transfers-Out	970,293.3	1,169,735.7	-	1,169,735.7
<b>Expenditure Categories Total:</b>	<b>970,293.3</b>	<b>1,169,735.7</b>	-	<b>1,169,735.7</b>
<b>Lottery Fund Total:</b>	<b>1,131,422.0</b>	<b>1,365,187.3</b>	<b>6,000.0</b>	<b>1,371,187.3</b>

**Fund:** LO3179 Lottery - Prize Fund

**Non-Appropriated**

Personal Services	-	-	-	-
Employee Related Expenditures	-	-	-	-
<b>Subtotal Personal Services and ERE</b>	-	-	-	-

## Program Budget Unit Summary of Expenditure and Budget Request for Selected Funds

**Agency:** Lottery

	FY 2025 Actuals	FY 2026 Expenditure Plan	FY 2027 Funding Issue	FY 2027 Total Request
<b>Program:</b> LOA-1-0 Lottery				
<b>Fund:</b> LO3179 Lottery - Prize Fund				
Professional & Outside Services	-	-	-	-
Travel In-State	-	-	-	-
Travel Out-Of-State	-	-	-	-
Other Operating Expenditures	941,668.8	1,183,694.6	-	1,183,694.6
Non-Capital Equipment	-	-	-	-
Transfers-Out	7,817.4	7,825.0	-	7,825.0
<b>Expenditure Categories Total:</b>	<b>949,486.2</b>	<b>1,191,519.6</b>	<b>-</b>	<b>1,191,519.6</b>
<b>Lottery - Prize Fund Total:</b>	<b>949,486.2</b>	<b>1,191,519.6</b>	<b>-</b>	<b>1,191,519.6</b>
<b>Program Total for Select Funds:</b>	<b>2,080,908.2</b>	<b>2,556,706.9</b>	<b>6,000.0</b>	<b>2,562,706.9</b>

**Sub Program:** LOA-1-1 Lottery

**Fund:** LO2122 Lottery Fund

### Appropriated

Personal Services	4,099.9	5,218.3	-	5,218.3
Employee Related Expenditures	1,543.2	2,351.4	-	2,351.4
<b>Subtotal Personal Services and ERE</b>	<b>5,643.1</b>	<b>7,569.7</b>	<b>-</b>	<b>7,569.7</b>
Professional & Outside Services	649.3	386.8	-	386.8
Travel In-State	29.6	271.6	-	271.6
Travel Out-Of-State	43.0	16.8	-	16.8
Other Operating Expenditures	1,298.8	1,909.0	-	1,909.0
Non-Capital Equipment	8.3	-	-	-
Transfers-Out	96.7	-	-	-
<b>Expenditure Categories Total:</b>	<b>7,768.7</b>	<b>10,153.9</b>	<b>-</b>	<b>10,153.9</b>

### Non-Appropriated

Personal Services	-	-	-	-
Employee Related Expenditures	-	-	-	-
<b>Subtotal Personal Services and ERE</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
Professional & Outside Services	-	-	-	-
Travel In-State	-	-	-	-

## Program Budget Unit Summary of Expenditure and Budget Request for Selected Funds

**Agency:** Lottery

	FY 2025 Actuals	FY 2026 Expenditure Plan	FY 2027 Funding Issue	FY 2027 Total Request
<b>Program:</b> LOA-1-0 Lottery				
<b>Sub Program:</b> LOA-1-1 Lottery				
<b>Fund:</b> LO2122 Lottery Fund				
Travel Out-Of-State	-	-	-	-
Other Operating Expenditures	-	-	-	-
Non-Capital Equipment	-	-	-	-
Transfers-Out	970,293.3	1,169,735.7	-	1,169,735.7
<b>Expenditure Categories Total:</b>	<b>970,293.3</b>	<b>1,169,735.7</b>	<b>-</b>	<b>1,169,735.7</b>
<b>Lottery Fund Total:</b>	<b>978,061.9</b>	<b>1,179,889.6</b>	<b>-</b>	<b>1,179,889.6</b>

**Fund:** LO3179 Lottery - Prize Fund

**Non-Appropriated**

Personal Services	-	-	-	-
Employee Related Expenditures	-	-	-	-
<b>Subtotal Personal Services and ERE</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
Professional & Outside Services	-	-	-	-
Travel In-State	-	-	-	-
Travel Out-Of-State	-	-	-	-
Other Operating Expenditures	941,668.8	1,183,694.6	-	1,183,694.6
Non-Capital Equipment	-	-	-	-
Transfers-Out	7,817.4	7,825.0	-	7,825.0
<b>Expenditure Categories Total:</b>	<b>949,486.2</b>	<b>1,191,519.6</b>	<b>-</b>	<b>1,191,519.6</b>
<b>Lottery - Prize Fund Total:</b>	<b>949,486.2</b>	<b>1,191,519.6</b>	<b>-</b>	<b>1,191,519.6</b>
<b>Sub Program Total for Select Funds:</b>	<b>1,927,548.1</b>	<b>2,371,409.2</b>	<b>-</b>	<b>2,371,409.2</b>

**Sub Program:** LOA-1-2 SLI Instant Tickets

**Fund:** LO2122 Lottery Fund

**Appropriated**

Personal Services	-	-	-	-
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**Program Budget Unit Summary of Expenditure and Budget Request  
for Selected Funds**

**Agency:** Lottery

	FY 2025 Actuals	FY 2026 Expenditure Plan	FY 2027 Funding Issue	FY 2027 Total Request
<b>Program:</b> LOA-1-0 Lottery				
<b>Sub Program:</b> LOA-1-2 SLI Instant Tickets				
<b>Fund:</b> LO2122 Lottery Fund				
Employee Related Expenditures	-	-	-	-
<b>Subtotal Personal Services and ERE</b>	-	-	-	-
Professional & Outside Services	-	-	-	-
Travel In-State	-	-	-	-
Travel Out-Of-State	-	-	-	-
Other Operating Expenditures	31,248.0	40,643.6	-	40,643.6
Non-Capital Equipment	-	-	-	-
Transfers-Out	-	-	-	-
<b>Expenditure Categories Total:</b>	<b>31,248.0</b>	<b>40,643.6</b>	<b>-</b>	<b>40,643.6</b>
<b>Lottery Fund Total:</b>	<b>31,248.0</b>	<b>40,643.6</b>	<b>-</b>	<b>40,643.6</b>
<b>Sub Program Total for Select Funds:</b>	<b>31,248.0</b>	<b>40,643.6</b>	<b>-</b>	<b>40,643.6</b>

**Sub Program:** LOA-1-3 SLI Advertising

**Fund:** LO2122 Lottery Fund

**Appropriated**

Personal Services	-	-	-	-
Employee Related Expenditures	-	-	-	-
<b>Subtotal Personal Services and ERE</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
Professional & Outside Services	-	-	-	-
Travel In-State	-	-	-	-
Travel Out-Of-State	-	-	-	-
Other Operating Expenditures	13,748.7	15,500.0	6,000.0	21,500.0
Non-Capital Equipment	-	-	-	-
Transfers-Out	-	-	-	-
<b>Expenditure Categories Total:</b>	<b>13,748.7</b>	<b>15,500.0</b>	<b>6,000.0</b>	<b>21,500.0</b>
<b>Lottery Fund Total:</b>	<b>13,748.7</b>	<b>15,500.0</b>	<b>6,000.0</b>	<b>21,500.0</b>

## Program Budget Unit Summary of Expenditure and Budget Request for Selected Funds

**Agency:** Lottery

	FY 2025 Actuals	FY 2026 Expenditure Plan	FY 2027 Funding Issue	FY 2027 Total Request
<b>Program:</b> LOA-1-0 Lottery				
<b>Sub Program:</b> LOA-1-3 SLI Advertising				
<b>Sub Program Total for Select Funds:</b>	13,748.7	15,500.0	6,000.0	21,500.0

**Sub Program:** LOA-1-4 SLI On-Line Vendor Fees

**Fund:** LO2122 Lottery Fund

**Appropriated**

Personal Services	-	-	-	-
Employee Related Expenditures	-	-	-	-
<b>Subtotal Personal Services and ERE</b>	-	-	-	-
Professional & Outside Services	14,302.5	17,747.1	-	17,747.1
Travel In-State	-	-	-	-
Travel Out-Of-State	-	-	-	-
Other Operating Expenditures	-	-	-	-
Non-Capital Equipment	-	-	-	-
Transfers-Out	-	-	-	-
<b>Expenditure Categories Total:</b>	14,302.5	17,747.1	-	17,747.1
<b>Lottery Fund Total:</b>	14,302.5	17,747.1	-	17,747.1
<b>Sub Program Total for Select Funds:</b>	14,302.5	17,747.1	-	17,747.1

**Sub Program:** LOA-1-5 SLI Retailer Commissions

**Fund:** LO2122 Lottery Fund

**Appropriated**

Personal Services	-	-	-	-
Employee Related Expenditures	-	-	-	-
<b>Subtotal Personal Services and ERE</b>	-	-	-	-
Professional & Outside Services	-	-	-	-
Travel In-State	-	-	-	-
Travel Out-Of-State	-	-	-	-
Other Operating Expenditures	92,144.8	109,591.3	-	109,591.3

## Program Budget Unit Summary of Expenditure and Budget Request for Selected Funds

<b>Agency:</b>	<b>Lottery</b>
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	FY 2025 Actuals	FY 2026 Expenditure Plan	FY 2027 Funding Issue	FY 2027 Total Request
<b>Program: LOA-1-0 Lottery</b>				
<b>Sub Program: LOA-1-5 SLI Retailer Commissions</b>				
<b>Fund: LO2122 Lottery Fund</b>				
Non-Capital Equipment	-	-	-	-
Transfers-Out	-	-	-	-
<b>Expenditure Categories Total:</b>	<b>92,144.8</b>	<b>109,591.3</b>	-	<b>109,591.3</b>
<b>Lottery Fund Total:</b>	<b>92,144.8</b>	<b>109,591.3</b>	-	<b>109,591.3</b>
<b>Sub Program Total for Select Funds:</b>	<b>92,144.8</b>	<b>109,591.3</b>	-	<b>109,591.3</b>

<b>Sub Program: LOA-1-7 SLI Charitable Commissions</b>
<b>Fund: LO2122 Lottery Fund</b>

<b>Appropriated</b>
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Personal Services	-	-	-	-
Employee Related Expenditures	-	-	-	-
<b>Subtotal Personal Services and ERE</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
Professional & Outside Services	-	-	-	-
Travel In-State	-	-	-	-
Travel Out-Of-State	-	-	-	-
Other Operating Expenditures	1,916.1	1,815.7	-	1,815.7
Non-Capital Equipment	-	-	-	-
Transfers-Out	-	-	-	-
<b>Expenditure Categories Total:</b>	<b>1,916.1</b>	<b>1,815.7</b>	-	<b>1,815.7</b>
<b>Lottery Fund Total:</b>	<b>1,916.1</b>	<b>1,815.7</b>	-	<b>1,815.7</b>
<b>Sub Program Total for Select Funds:</b>	<b>1,916.1</b>	<b>1,815.7</b>	-	<b>1,815.7</b>

## Program Expenditure Schedule

**Agency:** Lottery

	FY 2025 Actuals	FY 2026 Expenditure Plan	FY 2027 Funding Issue	FY 2027 Total Request
<b>Program: LOA-1-0 Lottery</b>				
<b>FTE</b>				
FTE	49.0	98.8	-	98.8
<b>Expenditure Category Total:</b>	-	-	-	-
<b>Fund Source</b>				
<b>Appropriated Funds</b>				
LO2122 Lottery Fund (Appropriated)	49.0	98.8	-	98.8
<b>Appropriated Funds Total:</b>	49.0	98.8	-	98.8
<b>Fund Source Total:</b>	49.0	98.8	-	98.8
<b>Personal Services</b>				
Personal Services	4,098.7	5,217.1	-	5,217.1
Board & Commission Members Compensation	1.2	1.2	-	1.2
<b>Expenditure Category Total:</b>	4,099.9	5,218.3	-	5,218.3
<b>Fund Source</b>				
<b>Appropriated Funds</b>				
LO2122 Lottery Fund (Appropriated)	4,099.9	5,218.3	-	5,218.3
<b>Appropriated Funds Total:</b>	4,099.9	5,218.3	-	5,218.3
<b>Fund Source Total:</b>	4,099.9	5,218.3	-	5,218.3
<b>Employee Related Expenditures</b>				
Employee Related Expenses	-	2,351.4	-	2,351.4
FICA Taxes	301.3	-	-	-
Medical Insurance	655.0	-	-	-
Basic Life	0.4	-	-	-
Long-Term Disability (ASRS)	5.8	-	-	-
Dental Insurance	4.3	-	-	-
Workers' Compensation	22.0	-	-	-
Arizona State Retirement System	466.2	-	-	-
Alternate Retirement Contributions – Reemployed Retirees	11.6	-	-	-
Personnel Board Pro-Rata Charges	35.3	-	-	-
Information Technology Pro Rata Charge	25.0	-	-	-
Accumulated Sick Leave Fund Charge	16.4	-	-	-

## Program Expenditure Schedule

**Agency:** Lottery

	FY 2025 Actuals	FY 2026 Expenditure Plan	FY 2027 Funding Issue	FY 2027 Total Request
<b>Program: LOA-1-0 Lottery</b>				
<b>Expenditure Category Total:</b>	1,543.2	2,351.4	-	2,351.4

### Fund Source

**Appropriated Funds**

LO2122 Lottery Fund (Appropriated)	1,543.2	2,351.4	-	2,351.4
<b>Appropriated Funds Total:</b>	<b>1,543.2</b>	<b>2,351.4</b>	<b>-</b>	<b>2,351.4</b>
<b>Fund Source Total:</b>	<b>1,543.2</b>	<b>2,351.4</b>	<b>-</b>	<b>2,351.4</b>

### Professional & Outside Services

Professional and Outside Services	-	18,133.9	-	18,133.9
Other External Financial Services	71.0	-	-	-
Attorney General Legal Services	133.6	-	-	-
Other Professional & Outside Services	14,747.2	-	-	-
<b>Expenditure Category Total:</b>	<b>14,951.8</b>	<b>18,133.9</b>	<b>-</b>	<b>18,133.9</b>

### Fund Source

**Appropriated Funds**

LO2122 Lottery Fund (Appropriated)	14,951.8	18,133.9	-	18,133.9
<b>Appropriated Funds Total:</b>	<b>14,951.8</b>	<b>18,133.9</b>	<b>-</b>	<b>18,133.9</b>
<b>Fund Source Total:</b>	<b>14,951.8</b>	<b>18,133.9</b>	<b>-</b>	<b>18,133.9</b>

### Travel In-State

Travel In-State	-	271.6	-	271.6
Mileage - Private Vehicle	1.6	-	-	-
Motor Pool Charges	22.5	-	-	-
Lodging	4.2	-	-	-
Meals with Overnight Stay	0.8	-	-	-
Other Miscellaneous In- State Travel	0.5	-	-	-
<b>Expenditure Category Total:</b>	<b>29.6</b>	<b>271.6</b>	<b>-</b>	<b>271.6</b>

### Fund Source

**Appropriated Funds**

LO2122 Lottery Fund (Appropriated)	29.6	271.6	-	271.6
<b>Appropriated Funds Total:</b>	<b>29.6</b>	<b>271.6</b>	<b>-</b>	<b>271.6</b>
<b>Fund Source Total:</b>	<b>29.6</b>	<b>271.6</b>	<b>-</b>	<b>271.6</b>

### Travel Out-Of-State

## Program Expenditure Schedule

**Agency:** **Lottery**

	FY 2025 Actuals	FY 2026 Expenditure Plan	FY 2027 Funding Issue	FY 2027 Total Request
<b>Program: LOA-1-0 Lottery</b>				
Travel Out of State	-	16.8	-	16.8
Airfare and Other Common Carrier Charges	15.4	-	-	-
Airfare Out-of-Country	2.9	-	-	-
Lodging Out-of-State	16.0	-	-	-
Lodging Out-of-Country	2.5	-	-	-
Meals with Overnight Stay	1.9	-	-	-
Meals with Overnight Stay Out-of-Country	1.6	-	-	-
Other Miscellaneous Out-of- State Travel	2.7	-	-	-
<b>Expenditure Category Total:</b>	<b>43.0</b>	<b>16.8</b>	<b>-</b>	<b>16.8</b>

### Fund Source

**Appropriated Funds**

LO2122	Lottery Fund (Appropriated)	43.0	16.8	-	16.8
<b>Appropriated Funds Total:</b>		<b>43.0</b>	<b>16.8</b>	<b>-</b>	<b>16.8</b>
<b>Fund Source Total:</b>		<b>43.0</b>	<b>16.8</b>	<b>-</b>	<b>16.8</b>

### Other Operating Expenditures

Other Operating Expenses	-	1,353,154.2	6,000.0	1,359,154.2
Risk Management Charges to State Agencies	35.9	-	-	-
Other External Computer Processing, Hosting, Maintenance and Support Costs	53.3	-	-	-
Charges Imposed Related to AFIS.	11.4	-	-	-
External Telecommunications Charges	418.2	-	-	-
Electricity	30.6	-	-	-
Sanitation Waste Disposal	2.7	-	-	-
Water	9.2	-	-	-
Gas & Fuel Oil for Buildings	2.5	-	-	-
Miscellaneous Rent	3.0	-	-	-
Repair & Maintenance - Buildings	13.5	-	-	-
Repair & Maintenance - Other Equipment	18.3	-	-	-
Repair & Maintenance - Other	16.6	-	-	-
Software Support, Maintenance Short-term Licensing	438.0	-	-	-
Office Supplies	11.9	-	-	-
Computer Supplies	13.7	-	-	-

## Program Expenditure Schedule

**Agency:** Lottery

	FY 2025 Actuals	FY 2026 Expenditure Plan	FY 2027 Funding Issue	FY 2027 Total Request
<b>Program: LOA-1-0 Lottery</b>				
Housekeeping Supplies	5.1	-	-	-
Repair & Maintenance Supplies - Neither Automotive Nor Related to Buildings	0.0	-	-	-
Repair & Maintenance Supplies - Related to Buildings	4.0	-	-	-
Other Operating Supplies	24.9	-	-	-
Aggregate commissions withheld by or paid to sales agents.	94,060.9	-	-	-
Lottery Prizes	941,668.8	-	-	-
Lottery Distribution Costs	16,630.2	-	-	-
Other Resale Supplies	14,617.8	-	-	-
Employee Tuition Reimbursement	4.8	-	-	-
Conference Registration / Attendance Fees	45.7	-	-	-
Other Education & Training Costs	4.1	-	-	-
Advertising	13,748.7	-	-	-
Internal Printing	1.5	-	-	-
External Printing	4.9	-	-	-
Postage & Delivery	13.0	-	-	-
Document Shredding and Destruction Services	0.4	-	-	-
Awards	2.4	-	-	-
Dues	27.0	-	-	-
Books, Subscriptions & Publications	14.7	-	-	-
Security Services	13.8	-	-	-
Fingerprinting, Background Checks, Etc.	49.5	-	-	-
Other Miscellaneous Operating	3.9	-	-	-
<b>Expenditure Category Total:</b>	<b>1,082,025.1</b>	<b>1,353,154.2</b>	<b>6,000.0</b>	<b>1,359,154.2</b>
<b>Fund Source</b>				
<b>Appropriated Funds</b>				
LO2122 Lottery Fund (Appropriated)	140,356.3	169,459.6	6,000.0	175,459.6
<b>Appropriated Funds Total:</b>	<b>140,356.3</b>	<b>169,459.6</b>	<b>6,000.0</b>	<b>175,459.6</b>
<b>Non-Appropriated Funds</b>				
LO3179 Lottery - Prize Fund (Non-Appropriated)	941,668.8	1,183,694.6	-	1,183,694.6
<b>Non-Appropriated Funds Total:</b>	<b>941,668.8</b>	<b>1,183,694.6</b>	<b>-</b>	<b>1,183,694.6</b>
<b>Fund Source Total:</b>	<b>1,082,025.1</b>	<b>1,353,154.2</b>	<b>6,000.0</b>	<b>1,359,154.2</b>

## Program Expenditure Schedule

**Agency:** Lottery

	FY 2025 Actuals	FY 2026 Expenditure Plan	FY 2027 Funding Issue	FY 2027 Total Request
<b>Program: LOA-1-0 Lottery</b>				
<b>Non-Capital Equipment</b>				
Furniture - Non-Capital Purchase	4.0	-	-	-
Computer Equipment – Non- Capitalized Purchases	4.2	-	-	-
Other Equipment - Non- Capital Purchase	0.1	-	-	-
<b>Expenditure Category Total:</b>	<b>8.3</b>	<b>-</b>	<b>-</b>	<b>-</b>

<b>Fund Source</b>				
<b>Appropriated Funds</b>				
LO2122 Lottery Fund (Appropriated)	8.3	-	-	-
<b>Appropriated Funds Total:</b>	<b>8.3</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Fund Source Total:</b>	<b>8.3</b>	<b>-</b>	<b>-</b>	<b>-</b>

<b>Transfers-Out</b>				
Transfers	-	1,177,560.7	-	1,177,560.7
Transfers Out – Not Subject to Cost Allocation	978,207.3	-	-	-
<b>Expenditure Category Total:</b>	<b>978,207.3</b>	<b>1,177,560.7</b>	<b>-</b>	<b>1,177,560.7</b>

<b>Fund Source</b>				
<b>Appropriated Funds</b>				
LO2122 Lottery Fund (Appropriated)	96.7	-	-	-
<b>Appropriated Funds Total:</b>	<b>96.7</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Non-Appropriated Funds</b>				
LO2122 Lottery Fund (Non-Appropriated)	970,293.3	1,169,735.7	-	1,169,735.7
LO3179 Lottery - Prize Fund (Non-Appropriated)	7,817.4	7,825.0	-	7,825.0
<b>Non-Appropriated Funds Total:</b>	<b>978,110.6</b>	<b>1,177,560.7</b>	<b>-</b>	<b>1,177,560.7</b>
<b>Fund Source Total:</b>	<b>978,207.3</b>	<b>1,177,560.7</b>	<b>-</b>	<b>1,177,560.7</b>

<b>Employee Retirement Coverage</b>				
	FTE	Personal Services	Fund#	
Arizona State Retirement System	98.8	5,218.3	LO2122-A	

**Sub Program: LOA-1-1 Lottery**

## Program Expenditure Schedule

**Agency:** Lottery

	FY 2025 Actuals	FY 2026 Expenditure Plan	FY 2027 Funding Issue	FY 2027 Total Request
<b>Program: LOA-1-0 Lottery</b>				
<b>Sub Program: LOA-1-1 Lottery</b>				
<b>FTE</b>				
FTE	49.0	98.8	-	98.8
<b>Expenditure Category Total:</b>	-	-	-	-
<b>Fund Source</b>				
<b>Appropriated Funds</b>				
LO2122 Lottery Fund (Appropriated)	49.0	98.8	-	98.8
<b>Appropriated Funds Total:</b>	49.0	98.8	-	98.8
<b>Fund Source Total:</b>	49.0	98.8	-	98.8
<b>Personal Services</b>				
Personal Services	4,098.7	5,217.1	-	5,217.1
Board & Commission Members Compensation	1.2	1.2	-	1.2
<b>Expenditure Category Total:</b>	4,099.9	5,218.3	-	5,218.3
<b>Fund Source</b>				
<b>Appropriated Funds</b>				
LO2122 Lottery Fund (Appropriated)	4,099.9	5,218.3	-	5,218.3
<b>Appropriated Funds Total:</b>	4,099.9	5,218.3	-	5,218.3
<b>Fund Source Total:</b>	4,099.9	5,218.3	-	5,218.3

## Program Expenditure Schedule

**Agency:** Lottery

	FY 2025 Actuals	FY 2026 Expenditure Plan	FY 2027 Funding Issue	FY 2027 Total Request
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**Program:** LOA-1-0 Lottery

**Sub Program:** LOA-1-1 Lottery

**Employee Related Expenditures**

Employee Related Expenses	-	2,351.4	-	2,351.4
FICA Taxes	301.3	-	-	-
Medical Insurance	655.0	-	-	-
Basic Life	0.4	-	-	-
Long-Term Disability (ASRS)	5.8	-	-	-
Dental Insurance	4.3	-	-	-
Workers' Compensation	22.0	-	-	-
Arizona State Retirement System	466.2	-	-	-
Alternate Retirement Contributions – Reemployed Retirees	11.6	-	-	-
Personnel Board Pro-Rata Charges	35.3	-	-	-
Information Technology Pro Rata Charge	25.0	-	-	-
Accumulated Sick Leave Fund Charge	16.4	-	-	-
<b>Expenditure Category Total:</b>	<b>1,543.2</b>	<b>2,351.4</b>	<b>-</b>	<b>2,351.4</b>

**Fund Source**

**Appropriated Funds**

LO2122 Lottery Fund (Appropriated)	1,543.2	2,351.4	-	2,351.4
<b>Appropriated Funds Total:</b>	<b>1,543.2</b>	<b>2,351.4</b>	<b>-</b>	<b>2,351.4</b>
<b>Fund Source Total:</b>	<b>1,543.2</b>	<b>2,351.4</b>	<b>-</b>	<b>2,351.4</b>

**Professional & Outside Services**

Professional and Outside Services	-	386.8	-	386.8
Other External Financial Services	71.0	-	-	-
Attorney General Legal Services	133.6	-	-	-
Other Professional & Outside Services	444.7	-	-	-
<b>Expenditure Category Total:</b>	<b>649.3</b>	<b>386.8</b>	<b>-</b>	<b>386.8</b>

**Fund Source**

**Appropriated Funds**

LO2122 Lottery Fund (Appropriated)	649.3	386.8	-	386.8
<b>Appropriated Funds Total:</b>	<b>649.3</b>	<b>386.8</b>	<b>-</b>	<b>386.8</b>
<b>Fund Source Total:</b>	<b>649.3</b>	<b>386.8</b>	<b>-</b>	<b>386.8</b>

## Program Expenditure Schedule

**Agency:** Lottery

	FY 2025 Actuals	FY 2026 Expenditure Plan	FY 2027 Funding Issue	FY 2027 Total Request
<b>Program:</b> LOA-1-0 Lottery				
<b>Sub Program:</b> LOA-1-1 Lottery				
<b>Travel In-State</b>				
Travel In-State	-	271.6	-	271.6
Mileage - Private Vehicle	1.6	-	-	-
Motor Pool Charges	22.5	-	-	-
Lodging	4.2	-	-	-
Meals with Overnight Stay	0.8	-	-	-
Other Miscellaneous In- State Travel	0.5	-	-	-
<b>Expenditure Category Total:</b>	<b>29.6</b>	<b>271.6</b>	<b>-</b>	<b>271.6</b>

<b>Fund Source</b>					
<b>Appropriated Funds</b>					
LO2122	Lottery Fund (Appropriated)	29.6	271.6	-	271.6
	<b>Appropriated Funds Total:</b>	<b>29.6</b>	<b>271.6</b>	<b>-</b>	<b>271.6</b>
	<b>Fund Source Total:</b>	<b>29.6</b>	<b>271.6</b>	<b>-</b>	<b>271.6</b>

<b>Travel Out-Of-State</b>				
Travel Out of State	-	16.8	-	16.8
Airfare and Other Common Carrier Charges	15.4	-	-	-
Airfare Out-of-Country	2.9	-	-	-
Lodging Out-of-State	16.0	-	-	-
Lodging Out-of-Country	2.5	-	-	-
Meals with Overnight Stay	1.9	-	-	-
Meals with Overnight Stay Out-of-Country	1.6	-	-	-
Other Miscellaneous Out-of- State Travel	2.7	-	-	-
<b>Expenditure Category Total:</b>	<b>43.0</b>	<b>16.8</b>	<b>-</b>	<b>16.8</b>

<b>Fund Source</b>					
<b>Appropriated Funds</b>					
LO2122	Lottery Fund (Appropriated)	43.0	16.8	-	16.8
	<b>Appropriated Funds Total:</b>	<b>43.0</b>	<b>16.8</b>	<b>-</b>	<b>16.8</b>
	<b>Fund Source Total:</b>	<b>43.0</b>	<b>16.8</b>	<b>-</b>	<b>16.8</b>

<b>Other Operating Expenditures</b>				
Other Operating Expenses	-	1,185,603.6	-	1,185,603.6

## Program Expenditure Schedule

**Agency:** **Lottery**

	FY 2025 Actuals	FY 2026 Expenditure Plan	FY 2027 Funding Issue	FY 2027 Total Request
<b>Program: LOA-1-0 Lottery</b>				
<b>Sub Program: LOA-1-1 Lottery</b>				
Risk Management Charges to State Agencies	35.9	-	-	-
Other External Computer Processing, Hosting, Maintenance and Support Costs	53.3	-	-	-
Charges Imposed Related to AFIS.	11.4	-	-	-
External Telecommunications Charges	418.2	-	-	-
Electricity	30.6	-	-	-
Sanitation Waste Disposal	2.7	-	-	-
Water	9.2	-	-	-
Gas & Fuel Oil for Buildings	2.5	-	-	-
Miscellaneous Rent	3.0	-	-	-
Repair & Maintenance - Buildings	13.5	-	-	-
Repair & Maintenance - Other Equipment	18.3	-	-	-
Repair & Maintenance - Other	16.6	-	-	-
Software Support, Maintenance Short-term Licensing	438.0	-	-	-
Office Supplies	11.9	-	-	-
Computer Supplies	13.7	-	-	-
Housekeeping Supplies	5.1	-	-	-
Repair & Maintenance Supplies - Neither Automotive Nor Related to Buildings	0.0	-	-	-
Repair & Maintenance Supplies - Related to Buildings	4.0	-	-	-
Other Operating Supplies	24.9	-	-	-
Lottery Prizes	941,668.8	-	-	-
Employee Tuition Reimbursement	4.8	-	-	-
Conference Registration / Attendance Fees	45.7	-	-	-
Other Education & Training Costs	4.1	-	-	-
Internal Printing	1.5	-	-	-
External Printing	4.9	-	-	-
Postage & Delivery	13.0	-	-	-
Document Shredding and Destruction Services	0.4	-	-	-
Awards	2.4	-	-	-
Dues	27.0	-	-	-
Books, Subscriptions & Publications	14.7	-	-	-

## Program Expenditure Schedule

**Agency:** Lottery

	FY 2025 Actuals	FY 2026 Expenditure Plan	FY 2027 Funding Issue	FY 2027 Total Request
<b>Program:</b> LOA-1-0 Lottery				
<b>Sub Program:</b> LOA-1-1 Lottery				
Security Services	13.8	-	-	-
Fingerprinting, Background Checks, Etc.	49.5	-	-	-
Other Miscellaneous Operating	3.9	-	-	-
<b>Expenditure Category Total:</b>	<b>942,967.6</b>	<b>1,185,603.6</b>	<b>-</b>	<b>1,185,603.6</b>

### Fund Source

#### Appropriated Funds

LO2122 Lottery Fund (Appropriated)	1,298.8	1,909.0	-	1,909.0
<b>Appropriated Funds Total:</b>	<b>1,298.8</b>	<b>1,909.0</b>	<b>-</b>	<b>1,909.0</b>

#### Non-Appropriated Funds

LO3179 Lottery - Prize Fund (Non-Appropriated)	941,668.8	1,183,694.6	-	1,183,694.6
<b>Non-Appropriated Funds Total:</b>	<b>941,668.8</b>	<b>1,183,694.6</b>	<b>-</b>	<b>1,183,694.6</b>
<b>Fund Source Total:</b>	<b>942,967.6</b>	<b>1,185,603.6</b>	<b>-</b>	<b>1,185,603.6</b>

### Non-Capital Equipment

Furniture - Non-Capital Purchase	4.0	-	-	-
Computer Equipment – Non- Capitalized Purchases	4.2	-	-	-
Other Equipment - Non- Capital Purchase	0.1	-	-	-
<b>Expenditure Category Total:</b>	<b>8.3</b>	<b>-</b>	<b>-</b>	<b>-</b>

### Fund Source

#### Appropriated Funds

LO2122 Lottery Fund (Appropriated)	8.3	-	-	-
<b>Appropriated Funds Total:</b>	<b>8.3</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Fund Source Total:</b>	<b>8.3</b>	<b>-</b>	<b>-</b>	<b>-</b>

## Program Expenditure Schedule

**Agency:** Lottery

	FY 2025 Actuals	FY 2026 Expenditure Plan	FY 2027 Funding Issue	FY 2027 Total Request
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**Program:** LOA-1-0 Lottery

**Sub Program:** LOA-1-1 Lottery

**Transfers-Out**

Transfers	-	1,177,560.7	-	1,177,560.7
Transfers Out – Not Subject to Cost Allocation	978,207.3	-	-	-
<b>Expenditure Category Total:</b>	<b>978,207.3</b>	<b>1,177,560.7</b>	<b>-</b>	<b>1,177,560.7</b>

**Fund Source**

**Appropriated Funds**

LO2122 Lottery Fund (Appropriated)	96.7	-	-	-
<b>Appropriated Funds Total:</b>	<b>96.7</b>	<b>-</b>	<b>-</b>	<b>-</b>

**Non-Appropriated Funds**

LO2122 Lottery Fund (Non-Appropriated)	970,293.3	1,169,735.7	-	1,169,735.7
LO3179 Lottery - Prize Fund (Non-Appropriated)	7,817.4	7,825.0	-	7,825.0
<b>Non-Appropriated Funds Total:</b>	<b>978,110.6</b>	<b>1,177,560.7</b>	<b>-</b>	<b>1,177,560.7</b>
<b>Fund Source Total:</b>	<b>978,207.3</b>	<b>1,177,560.7</b>	<b>-</b>	<b>1,177,560.7</b>

**Employee Retirement Coverage**

Retirement System	FTE	Personal Services	Fund#
Arizona State Retirement System	98.8	98.8	LO2122-A

## Program Expenditure Schedule

**Agency:** Lottery

	FY 2025 Actuals	FY 2026 Expenditure Plan	FY 2027 Funding Issue	FY 2027 Total Request
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**Program:** LOA-1-0 Lottery

**Sub Program:** LOA-1-2 SLI Instant Tickets

**Other Operating Expenditures**

Other Operating Expenses	-	40,643.6	-	40,643.6
Lottery Distribution Costs	16,630.2	-	-	-
Other Resale Supplies	14,617.8	-	-	-
<b>Expenditure Category Total:</b>	<b>31,248.0</b>	<b>40,643.6</b>	<b>-</b>	<b>40,643.6</b>

**Fund Source**

**Appropriated Funds**

LO2122 Lottery Fund (Appropriated)	31,248.0	40,643.6	-	40,643.6
<b>Appropriated Funds Total:</b>	<b>31,248.0</b>	<b>40,643.6</b>	<b>-</b>	<b>40,643.6</b>
<b>Fund Source Total:</b>	<b>31,248.0</b>	<b>40,643.6</b>	<b>-</b>	<b>40,643.6</b>

**Employee Retirement Coverage**

Retirement System	FTE	Personal Services	Fund#
	-	-	

**Sub Program:** LOA-1-3 SLI Advertising

**Other Operating Expenditures**

Other Operating Expenses	-	15,500.0	6,000.0	21,500.0
Advertising	13,748.7	-	-	-
<b>Expenditure Category Total:</b>	<b>13,748.7</b>	<b>15,500.0</b>	<b>6,000.0</b>	<b>21,500.0</b>

**Fund Source**

**Appropriated Funds**

LO2122 Lottery Fund (Appropriated)	13,748.7	15,500.0	6,000.0	21,500.0
<b>Appropriated Funds Total:</b>	<b>13,748.7</b>	<b>15,500.0</b>	<b>6,000.0</b>	<b>21,500.0</b>
<b>Fund Source Total:</b>	<b>13,748.7</b>	<b>15,500.0</b>	<b>6,000.0</b>	<b>21,500.0</b>

**Employee Retirement Coverage**

Retirement System	FTE	Personal Services	Fund#
	-	-	

## Program Expenditure Schedule

**Agency:** Lottery

	FY 2025 Actuals	FY 2026 Expenditure Plan	FY 2027 Funding Issue	FY 2027 Total Request
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**Program:** LOA-1-0 Lottery

**Sub Program:** LOA-1-4 SLI On-Line Vendor Fees

**Professional & Outside Services**

Professional and Outside Services	-	17,747.1	-	17,747.1
Other Professional & Outside Services	14,302.5	-	-	-
<b>Expenditure Category Total:</b>	<b>14,302.5</b>	<b>17,747.1</b>	<b>-</b>	<b>17,747.1</b>

**Fund Source**

**Appropriated Funds**

LO2122 Lottery Fund (Appropriated)	14,302.5	17,747.1	-	17,747.1
<b>Appropriated Funds Total:</b>	<b>14,302.5</b>	<b>17,747.1</b>	<b>-</b>	<b>17,747.1</b>
<b>Fund Source Total:</b>	<b>14,302.5</b>	<b>17,747.1</b>	<b>-</b>	<b>17,747.1</b>

**Employee Retirement Coverage**

Retirement System	FTE	Personal Services	Fund#
	-	-	

**Sub Program:** LOA-1-5 SLI Retailer Commissions

**Other Operating Expenditures**

Other Operating Expenses	-	109,591.3	-	109,591.3
Aggregate commissions withheld by or paid to sales agents.	92,144.8	-	-	-
<b>Expenditure Category Total:</b>	<b>92,144.8</b>	<b>109,591.3</b>	<b>-</b>	<b>109,591.3</b>

**Fund Source**

**Appropriated Funds**

LO2122 Lottery Fund (Appropriated)	92,144.8	109,591.3	-	109,591.3
<b>Appropriated Funds Total:</b>	<b>92,144.8</b>	<b>109,591.3</b>	<b>-</b>	<b>109,591.3</b>
<b>Fund Source Total:</b>	<b>92,144.8</b>	<b>109,591.3</b>	<b>-</b>	<b>109,591.3</b>

**Employee Retirement Coverage**

Retirement System	FTE	Personal Services	Fund#
	-	-	

## Program Expenditure Schedule

**Agency:** Lottery

	FY 2025 Actuals	FY 2026 Expenditure Plan	FY 2027 Funding Issue	FY 2027 Total Request
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**Program:** LOA-1-0 Lottery

**Sub Program:** LOA-1-7 SLI Charitable Commissions

**Other Operating Expenditures**

Other Operating Expenses	-	1,815.7	-	1,815.7
Aggregate commissions withheld by or paid to sales agents.	1,916.1	-	-	-
<b>Expenditure Category Total:</b>	<b>1,916.1</b>	<b>1,815.7</b>	<b>-</b>	<b>1,815.7</b>

**Fund Source**

**Appropriated Funds**

LO2122 Lottery Fund (Appropriated)	1,916.1	1,815.7	-	1,815.7
<b>Appropriated Funds Total:</b>	<b>1,916.1</b>	<b>1,815.7</b>	<b>-</b>	<b>1,815.7</b>
<b>Fund Source Total:</b>	<b>1,916.1</b>	<b>1,815.7</b>	<b>-</b>	<b>1,815.7</b>

**Employee Retirement Coverage**

Retirement System	FTE	Personal Services	Fund#
	-	-	

## Program Expenditure Schedule

<b>Agency:</b>	<b>Lottery</b>
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<b>Administrative Costs Summary</b>	<b>FY 2027</b>
Personal Services	3,398.9
ERE	1,358.9
All Other	2,480.9
<b>Administrative Costs Total:</b>	<b>7,238.7</b>

<b>Administrative Costs / Total Expenditure Ratio</b>	<b>Request</b>	<b>Admin %</b>
<b>FY 2027</b>	2,562,706.9	0.3%