



October 16, 2025
COMMISSION
REPORT

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**NOTICE OF PUBLIC MEETING AND EXECUTIVE SESSION
OF THE ARIZONA STATE LOTTERY COMMISSION**

Pursuant to Arizona Revised Statute (A.R.S.) § 38-431.02, notice is hereby given to the members of the Arizona State Lottery Commission and to the general public that the Arizona State Lottery Commission will hold a meeting open to the public on **October 16, 2025, at 10:00 a.m.**, in the **Arizona Lottery Board Room, located at 4740 East University Drive, Phoenix, Arizona.** The Public may join the meeting in person and will have physical access to the Arizona Lottery Board Room fifteen (15) minutes before the start of the meeting. The Public may also join by telephone or Internet through **Google Hangouts Meet**.

The following are instructions for joining the meeting via Google Hangouts Meet:

Join the meeting online by entering the following link into your URL

meet.google.com/guc-uece-uyy

OR

Join the meeting US Toll-Free by phone at 406-686-2820 when prompted, enter Access Code 846 044 593 **followed by the pound key (#)**

Pursuant to A.R.S. § 38-431.02(B), further notice is hereby given to the Arizona State Lottery Commission and members of the public that the Arizona State Lottery Commission may vote to go into Executive Session, which will not be open to the public, for the purpose of obtaining legal advice pursuant to A.R.S. § 38-431.03(A)(3) regarding any of the agenda items. The Commission may also vote on any item listed on the agenda. Members of the Commission may participate by telephone, intranet communication, or in person.

Call to Order

1. Call for Quorum
2. Call for Notice
3. Approval of Minutes for September 18, 2025, Public Meeting

Agency Reports

1. Executive Report - Presentation
2. Recognition Awards - Presentation
3. Financial Report - Presentation
4. New Games Introduction - No Presentation

New Business

1. Discussion and possible action on new Instant Scratch game profiles:
 - \$50, \$100 or \$200 #1527
 - Easy \$100s #1528
 - Rodeo Riches Crossword #1530
2. Discussion and possible action on new Fast Play™ game profile:
 - Slingo® #196
3. Discussion and possible action on new Promotion Profile game profile:
 - Cash Castle #149

Call to the Public

Consideration and discussion of comments from the public. Members of the Public wishing to address the Commission need not request permission in advance and will be given approximately five minutes for their comments and requests. Action taken as a result of public comment will be limited to directing staff to study the matter or rescheduling the matter for further consideration later to comply with A.R.S. § 38-431.02.

Announcements

The next meeting is scheduled to be **In Person** on **Thursday, November 20, 2025, at 10:00 a.m.** Members of the public may access the meeting room located at 4740 E. University Dr., Phoenix, AZ 85034. The meeting room will be open 15 minutes prior to the start of the meeting and will remain accessible for the full duration of all public sessions, whether virtual or in person.

Adjournment

Materials

A copy of the agenda and background material provided to Commission members, which is not exempt by law from public inspection, is available for public inspection at least 24 hours in advance of the meeting at the Lottery Office located at 4740 East University Drive, Phoenix, Arizona.

Notice

Any amendments or additions to the agenda will be made available at least 24 hours prior to the meeting.

Dated this 10th day of October 2025

Alec Esteban Thomson
Executive Director

Persons with disabilities may request reasonable accommodation by calling (480) 921-4423. Requests should be made as early as possible to allow time to arrange the accommodation. *The Commission reserves the right to change the order of items on the agenda.*

PUBLIC MEETING OF THE ARIZONA LOTTERY

Commission Minutes of September 18, 2025, Meeting

PRESIDING Chair Jeff Weintraub (Virtual)

COMMISSIONERS Chair Jeff Weintraub, Todd Newman, Tereza Fritz, Shannon Scheel, and Mario Aniles (Virtual)

LOTTERY Chief of Staff May Mgbolu and Chief Operations Officer Todd Terrell (In person). Chief Marketing Officer Chris Rogers, Chief Legal Officer Kome Akpolo, and Chief Sales Officer Tonya Beenders (Virtual).

Anna Hunt, Victoria Chavarria, Luanne Mansanares, Cydeni Carter, and Ray Ortega (In Person)

Attorney General Representative Pamela Peiser (Virtual)

PUBLIC

Call to Order

1. **Call for Quorum:** Pursuant to the Public Notice dated September 15, 2025, the Public Meeting of the Arizona State Lottery Commission was called to order at 10:01 a.m. by Chair Jeff Weintraub. A quorum was present, with Vice Chair Newman, Commissioner Scheel, Commissioner Fritz, and Commissioner Aniles (Virtual).
2. **Notice:** Notice was posted by Anna Hunt on September 15, 2025, at 8:15 a.m., at the Arizona State Lottery, located at 4740 E. University Dr., Phoenix, Arizona.
3. **Approval of Minutes:** Chair Jeff Weintraub entertained a motion to approve the August 15, 2025, Public Meeting Minutes. Commissioner Scheel moved; Commissioner Fritz seconded. The vote was unanimous, with all Commission Members present voting aye. The motion carried.

Agency Report

1. Executive Report – Presented by Alec Thomson and Cydeni Carter
2. Financial Report – Presented by May Mgbolu
3. New Games Introduction – No Presentation

New Business

1. Chair Weintraub asked if any members of the public wanted to address the Commission regarding new Instant Scratch game profiles:
 - *Bonus Card Bingo* #1517
 - *Circle K™ Cash & Gas* #1524
 - *Frida Kahlo® Viva la Vida* #1525
 - *Blazing Red Hot 7's* #1529
 - *Promotional Game* #1532

There was no response. In accordance with A.R.S. §5-554(C), Chair Weintraub entertained a motion to approve the orders and authorize the Director to issue the orders regarding new Instant Scratch game profiles #1517, #1524, #1525, #1529, and #1532. Chair Weintraub moved; Commissioner Aniles seconded. Chair Weintraub,

Commissioner Aniles, Commission Scheel, and Commissioner Fritz voting aye. Commissioner Newman excused himself from voting due to his connection with *Circle K™ Cash & Gas* #1524. The motion carried.

2. Chair Weintraub asked if any members of the public wanted to address the Commission regarding new Instant Tab game profile:
 - *Be Kind Rewind* #1134
 - *Dragon's Lair* #1135
 - *Tropical Getaway* #1136
 - *Birdies & Beer* #1137

There was no response. In accordance with A.R.S. §5-554(C), Chair Weintraub entertained a motion to approve the orders and authorize the Director to issue the orders regarding new Instant Tab game profiles: #1134, #1135, #1136, and #1137. Commissioner Scheel moved; Commissioner Aniles seconded. The vote was unanimous, with all Commission Members present voting aye. The motion carried.

3. Chair Weintraub asked if any members of the public wanted to address the Commission regarding new Fast Play™ game profile:
 - *Four Leaf Loot* #195

There was no response. In accordance with A.R.S. §5-554(C), Chair Weintraub entertained a motion to approve the orders and authorize the Director to issue the orders regarding new Fast Play™ game profile: #195. Commissioner Newman moved; Commissioner Fritz seconded. The vote was unanimous, with all Commission Members present voting aye. The motion carried.

Call to the Public

Chair Weintraub invited members of the public to speak before the commission. There was no response.

Announcements

The next meeting is scheduled to be In Person on Thursday, October 16, 2025, at 10:00 a.m. Members of the public may access the meeting room located at 4740 E. University Dr., Phoenix, AZ 85034. The meeting room will be open 15 minutes prior to the start of the meeting and will remain accessible for the full duration of all public sessions, whether virtual or in person.

Adjournment

The meeting adjourned at 10:23 a.m.

Materials

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Notice

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The Commission reserves the right to change the order of items on the agenda.

Agency Reports
 Report to Arizona Lottery Commission
 October 16, 2025

- Executive Report - Presentation**
- Recognition Awards - Presentation**
- Financial Report - Presentation**
- New Games Introduction - No Presentation**

New Game Introductions.

The following Scratchers games were introduced since the last commission meeting: *Red Hot 7s* #1501, *Happy Holidays* #1504, *Winter Winnings* #1505, *One Word Crossword* #1506, *Candy Cane Cash* #1507, *Triple Red 7's* #1508, and *Cash Countdown* #1509.

The following Fast Play games were introduced since the last commission meeting: *Snowflake Doubler* #190 and *Merry Money Match* #191.

More information on these games is available by visiting the Scratchers and Fast Play sections at ArizonaLottery.com

The following games were approved to end consistent with the Instant Scratch Game Ending Policy. Players have 180 days from the game-ending date to claim prizes.

Date Ended	Price Point	Game No.	Game Name	Beginning Inventory	% Sold through 10/6/25
9/30/25	\$30	1455	Million Dollar Crossword	2,392,420	82%
9/30/25	\$10	1458	Lucky 10	2,138,640	67%
9/30/25	\$10	1468	Blazing Heat/Black Ice	2,053,020	56%
9/30/25	\$5	1469	Blackjack Tripler	2,213,880	72%
9/30/25	\$2	1487	Easy \$100s	2,292,450	73%
10/2/25	\$5	1488	State Forty Eight	2,012,520	74%

ATTACHMENT A

Dashboard Report October 2025

SERVING ARIZONA FOR 44 YEARS





16.86%

vs. Proj (FYTD)

Total Sales (FYTD)
\$416,174,571

20.24%

vs. PYTD

44.01%

vs. Proj (FYTD)

Draw Sales
\$142,788,910^{34.3%}
%Total Sales

54.57%

vs. PYTD

Draw Sales : From
7/1/2020 - To
10/5/2025
Fast Play Sales :
From 7/1/2020 - To
10/5/2025

6.39%

vs. Proj (FYTD)

Instant Sales
\$273,385,661^{65.7%}
%Total Sales

7.74%

vs. PYTD

72.26%

vs. Proj (FYTD)

Multi-State
\$98,964,026^{69.3%}
%Draw Sales

92.57%

vs. PYTD

6.42%

vs. Proj (FYTD)

Scratchers Sales
\$268,557,436^{98.2%}
%Instant Sales

7.68%

vs. PYTD

9.79%

vs. Proj (FYTD)

In-State
\$28,151,201^{19.7%}
%Draw Sales

7.63%

vs. PYTD

Scratcher Sales :
From 7/1/2020 - To
10/5/2025
Pulltab Sales : From
7/1/2020 - To
10/3/2025

0.87%

vs. Proj (FYTD)

Charitable Pulltab Sales
\$2,261,530^{0.8%}
%Instant Sales

0.19%

vs. PYTD

18.47%

vs. Proj (FYTD)

Quick Draw
\$792,269^{0.6%}
%Draw Sales

20.64%

vs. PYTD

0.43%

vs. Proj (FYTD)

Age Rest. Pulltab Sales
\$1,773,295^{0.6%}
%Instant Sales

14.59%

vs. PYTD

-3.35%

vs. Proj (FYTD)

Fast Play
\$14,881,414^{10.4%}
%Draw Sales

4.97%

vs. PYTD

30.74%

vs. Proj (FYTD)

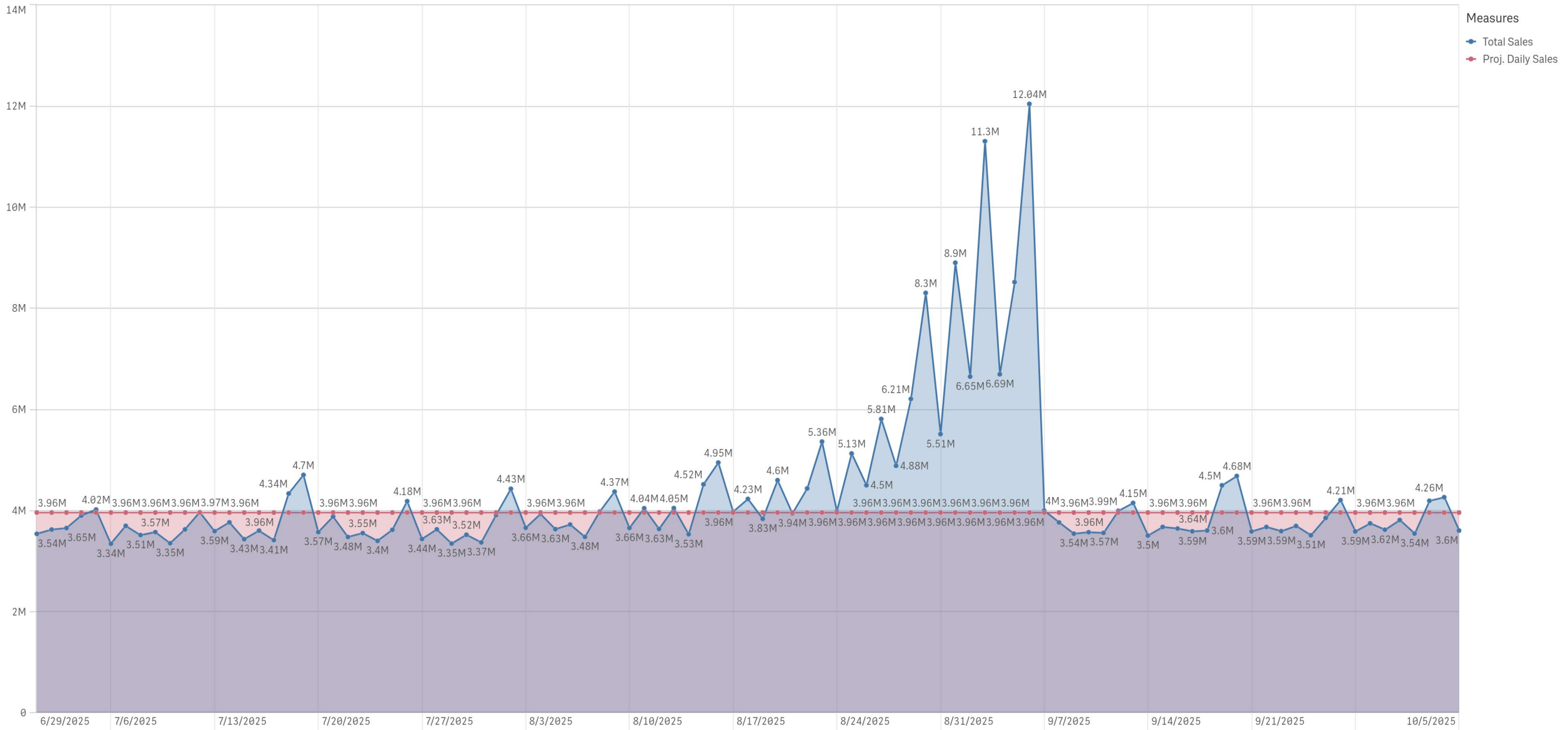
Other Pulltab Sales
\$793,400^{0.3%}
%Instant Sales

46.77%

vs. PYTD



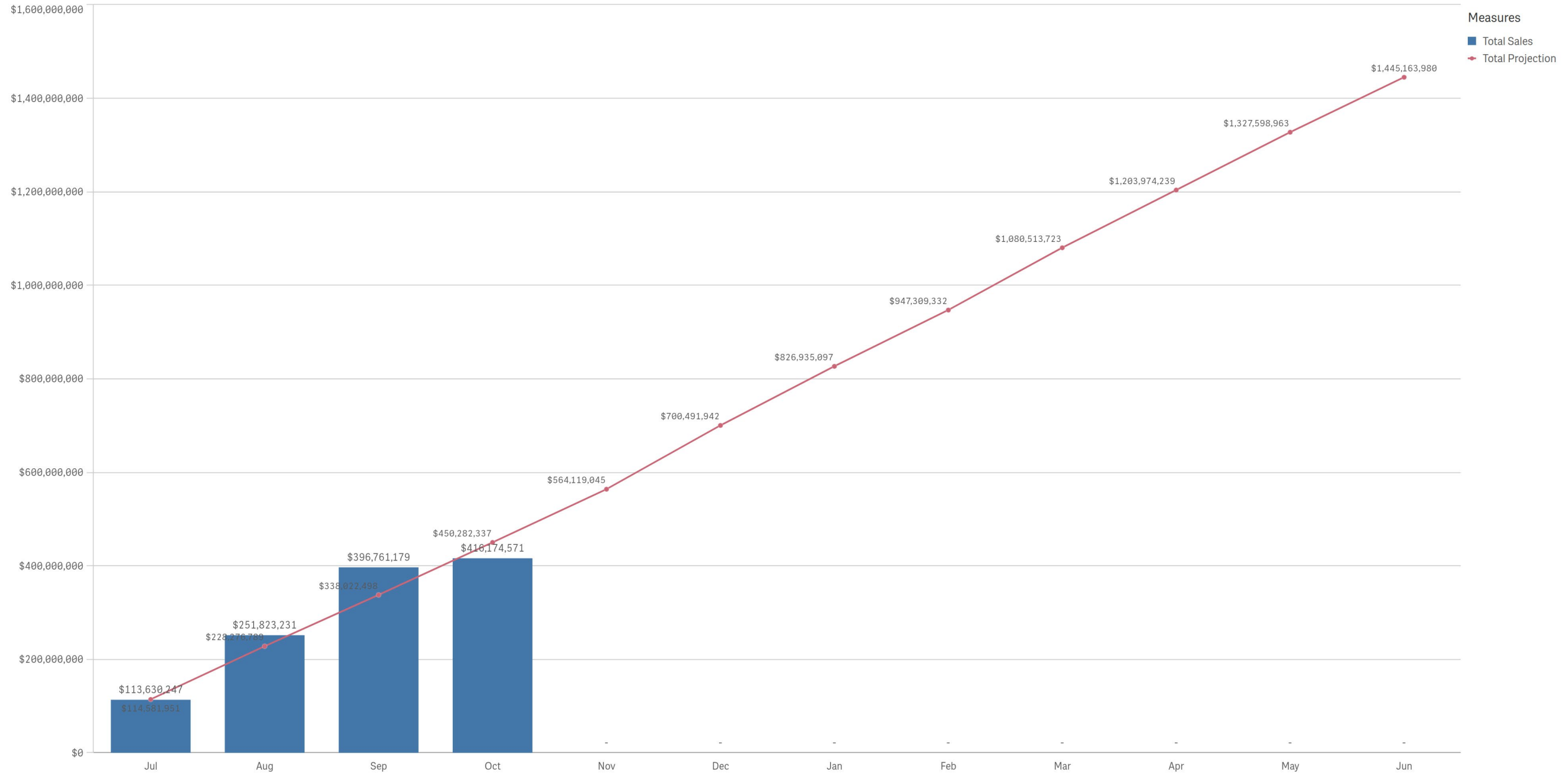
Daily Sales vs. Goal





YTD Sales vs. Projection

FY 2026 Total Sales vs. Projection

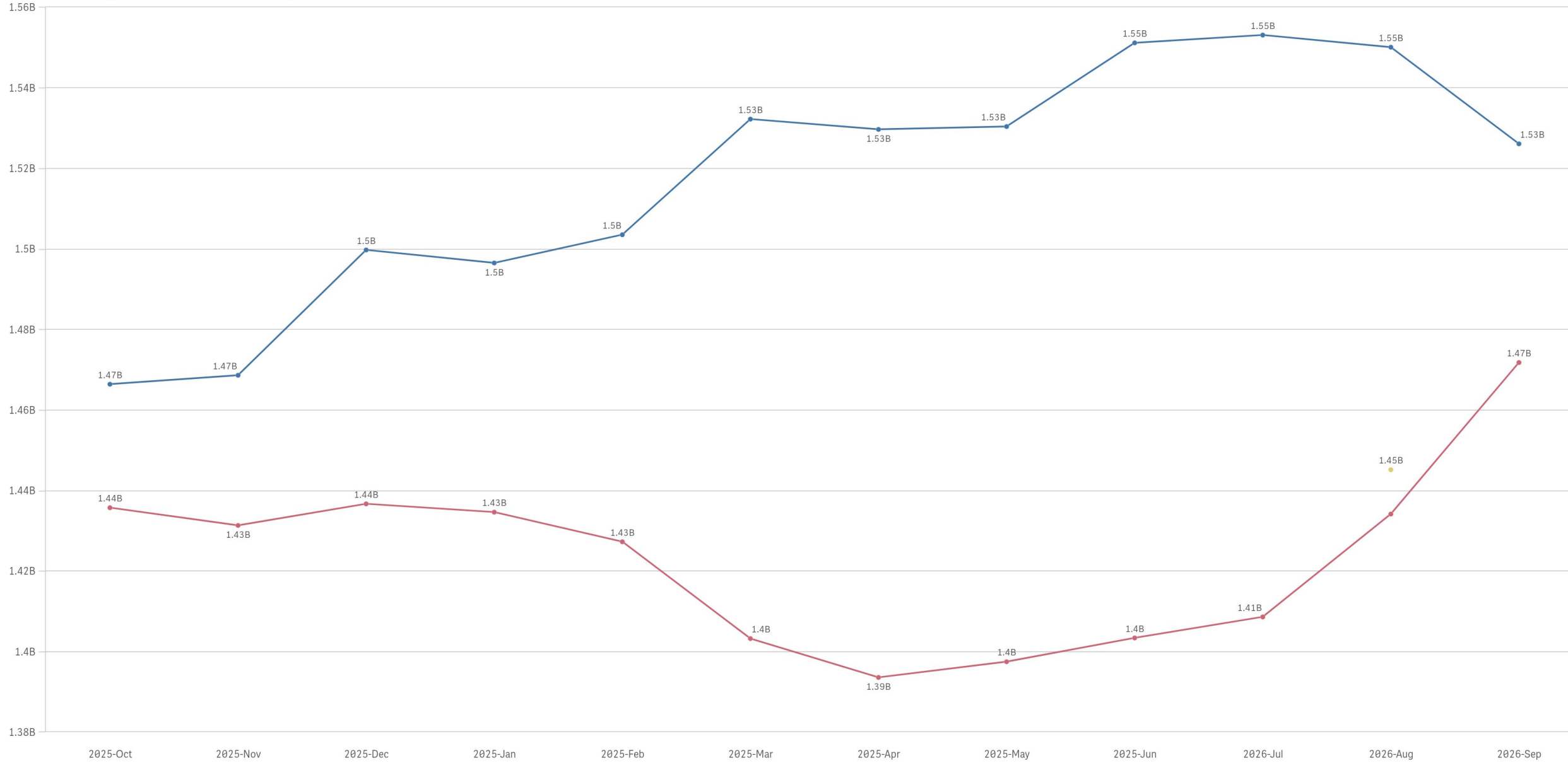




Rolling 12 Month Total Sales

Rolling 12 Month Sales

◆ Total Projection ◆ Current Year Projection ◆ Total Sales

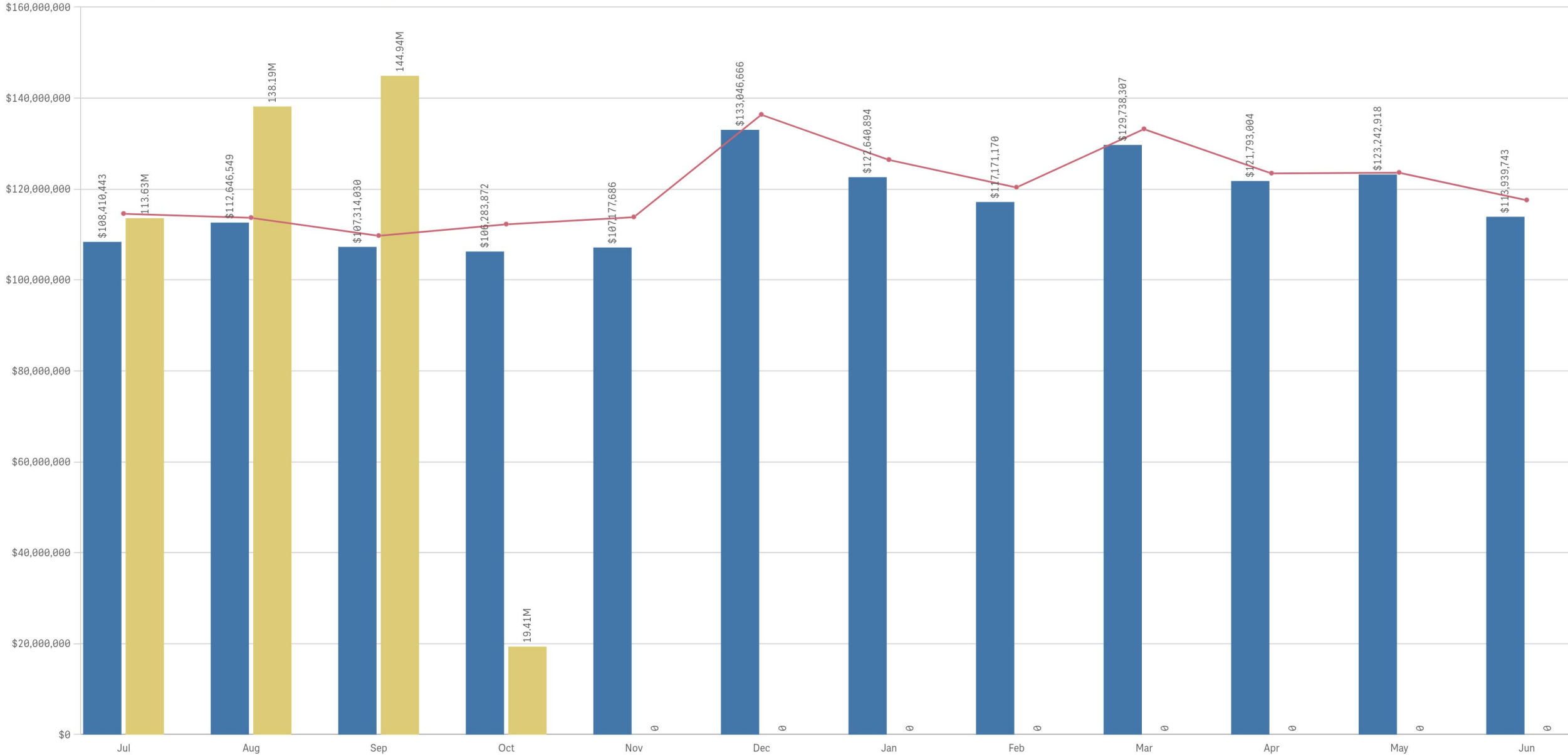




All Games

Sales FY 2025 vs. 2026 vs. Projection

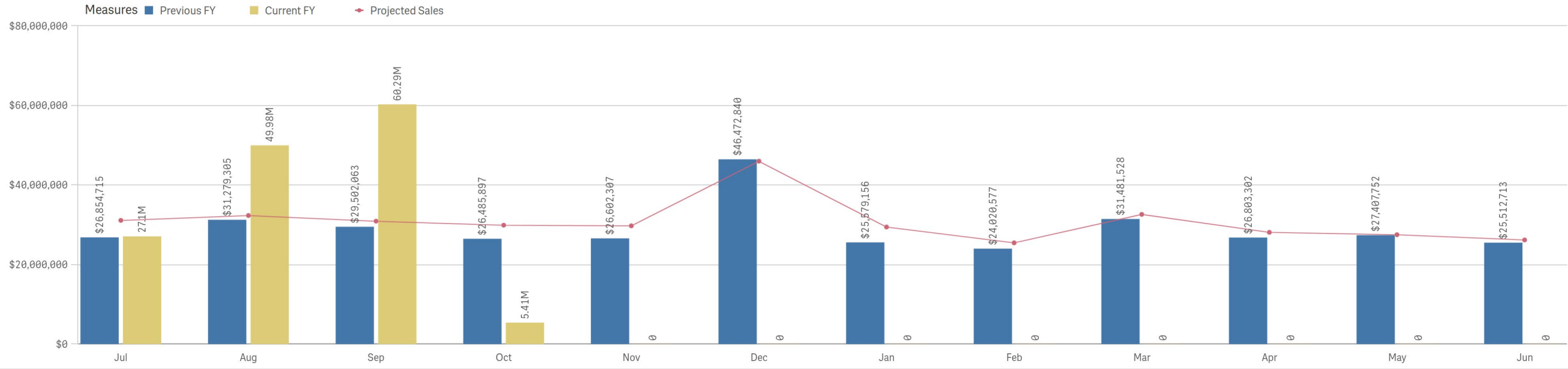
Measures ■ Previous FY ■ Current FY ◆ Projected Sales



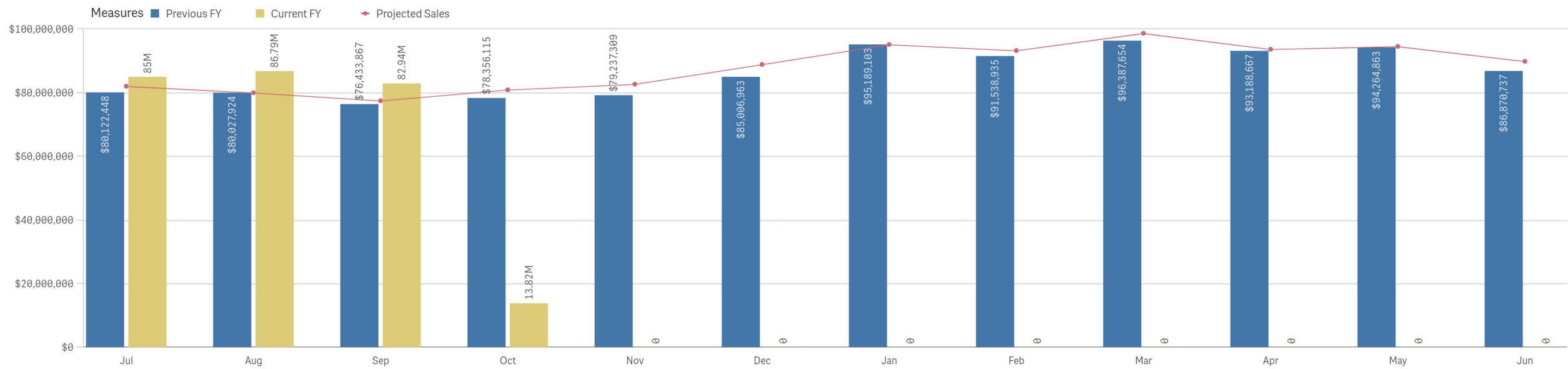


Draw and Instant Games

Draw Sales FY 2025 vs. 2026 vs. Projection



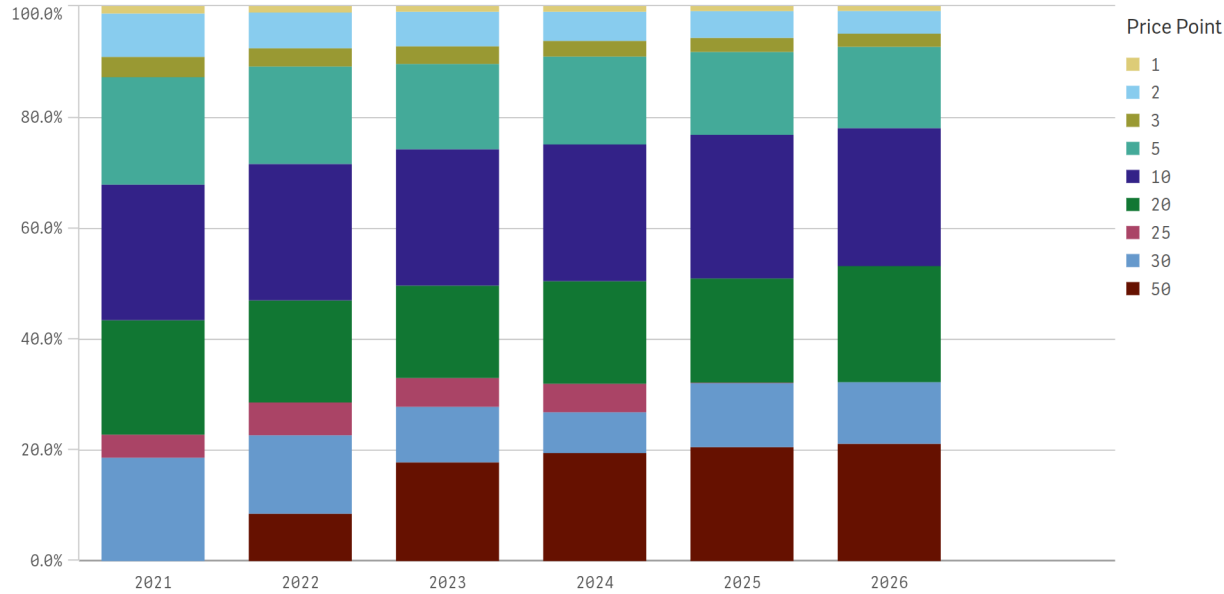
Instant Sales FY 2025 vs. 2026 vs. Projection



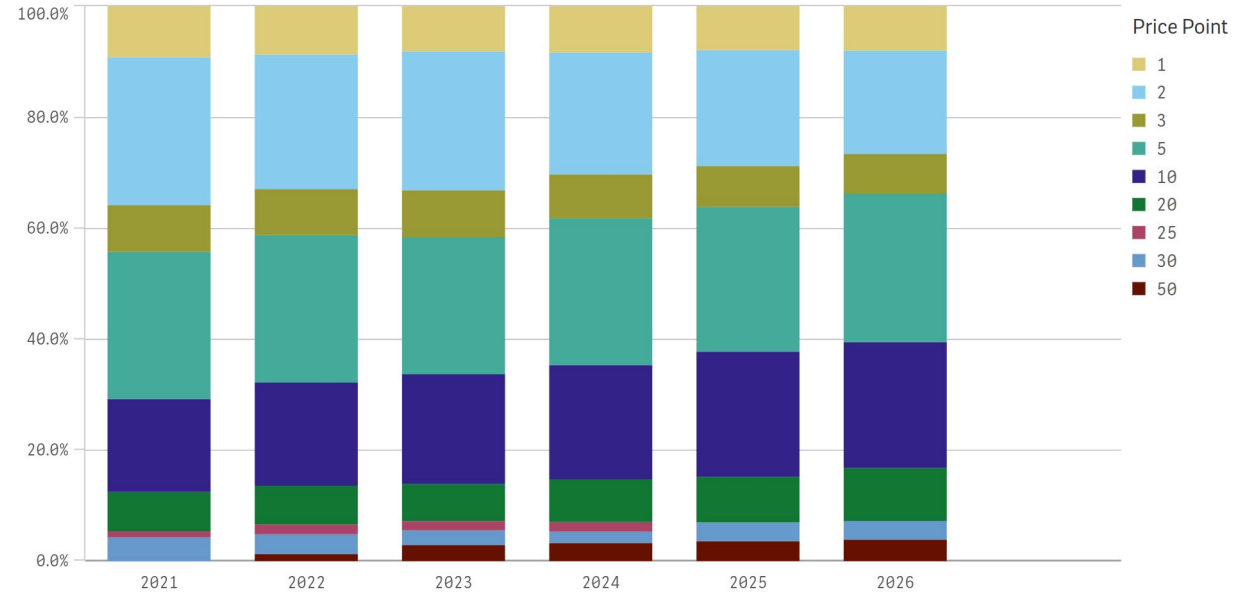


Sales by Price Point - Scratcher and Pull Tabs

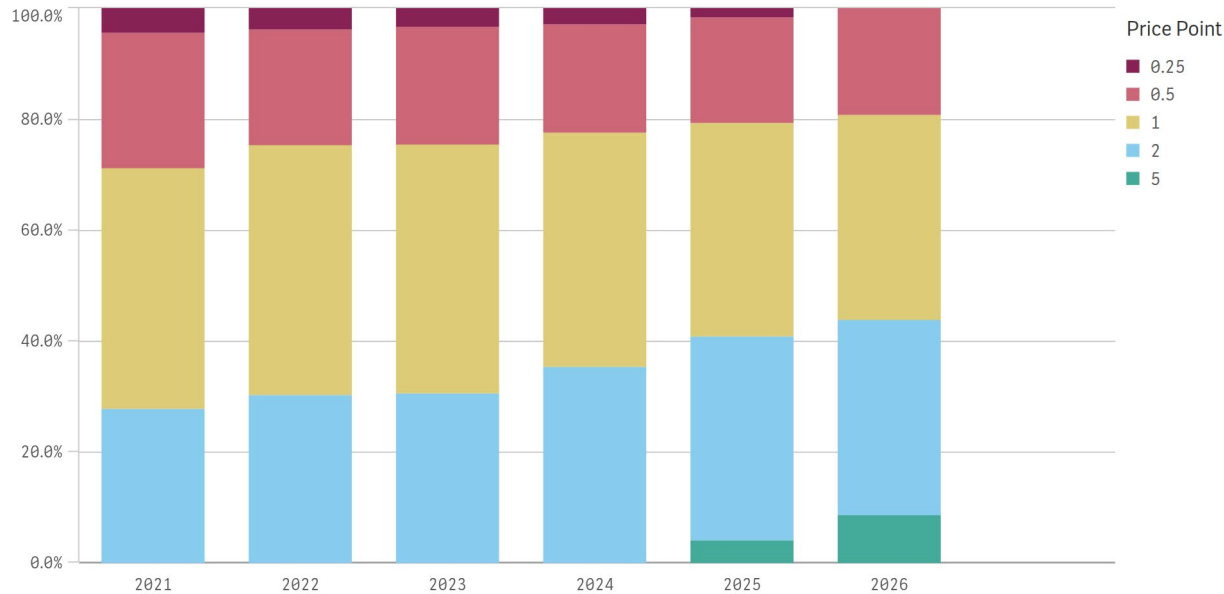
Based on Dollars Sold - Scratcher



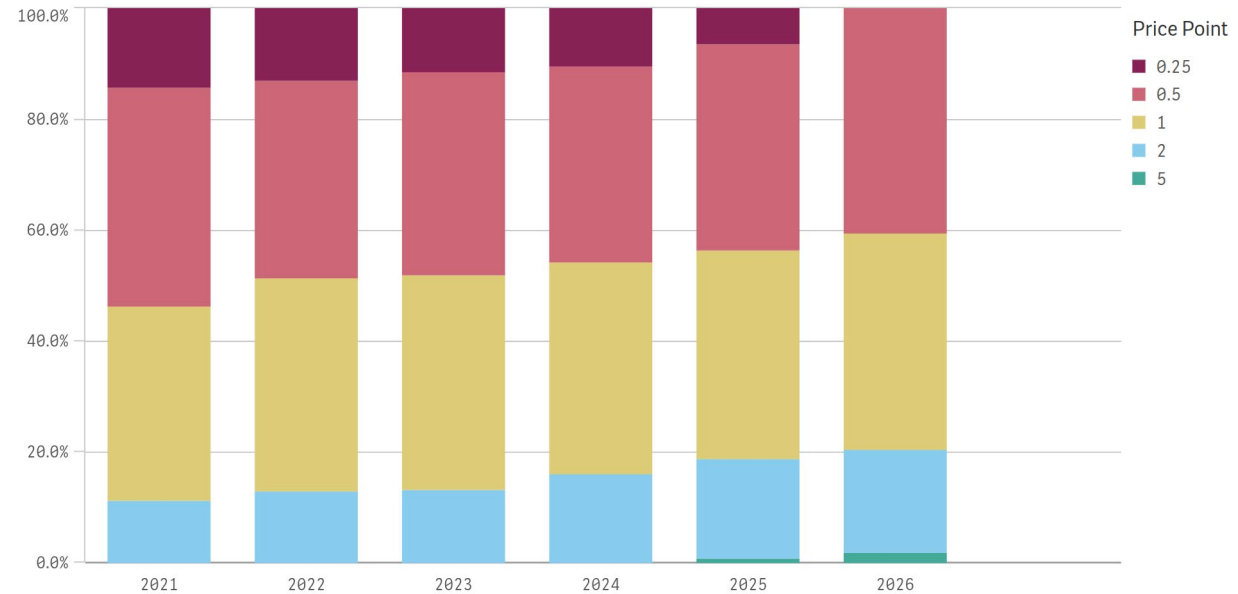
Based on Tickets Sold - Scratcher



Based on Dollars Sold - Pull Tabs

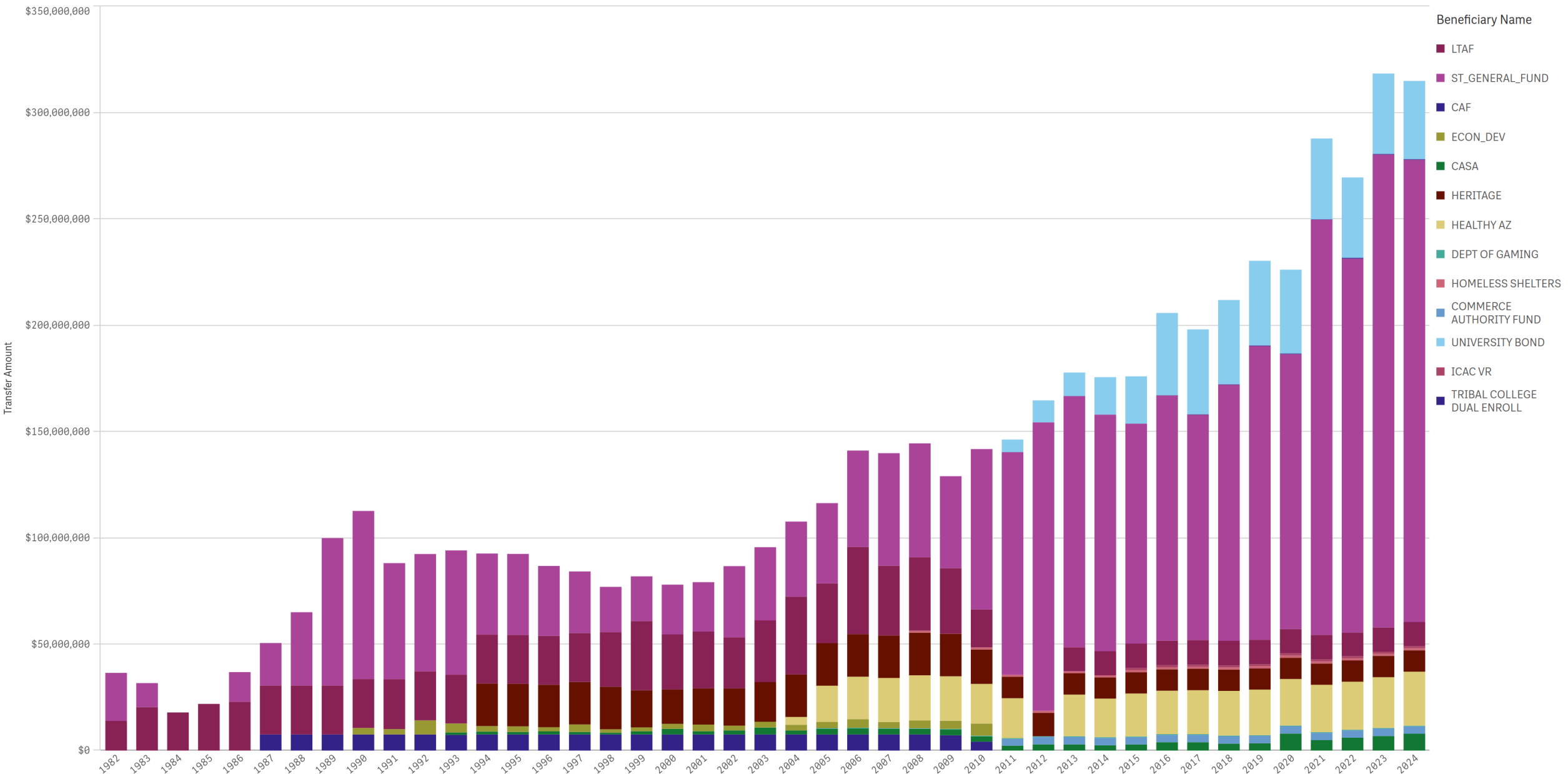


Based on Tickets Sold - Pull Tabs



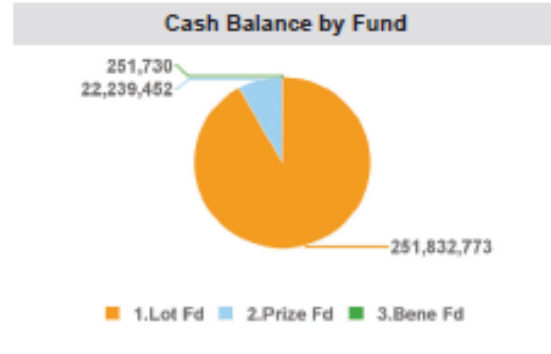
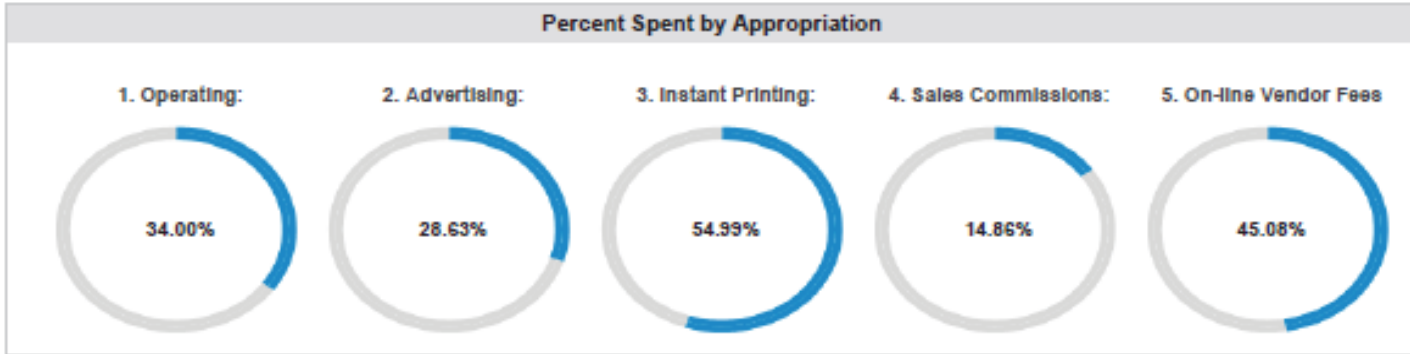
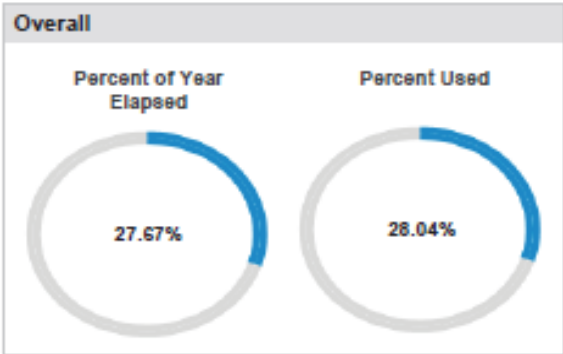


Transfer Amount by Beneficiary

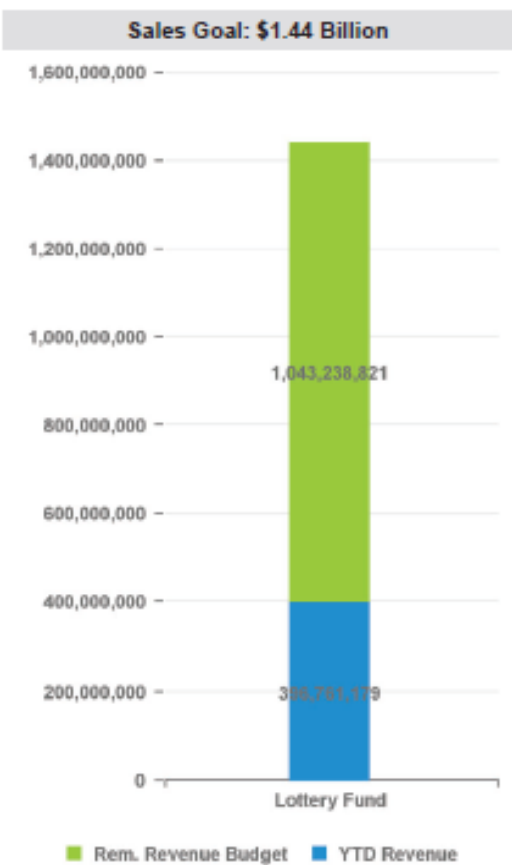




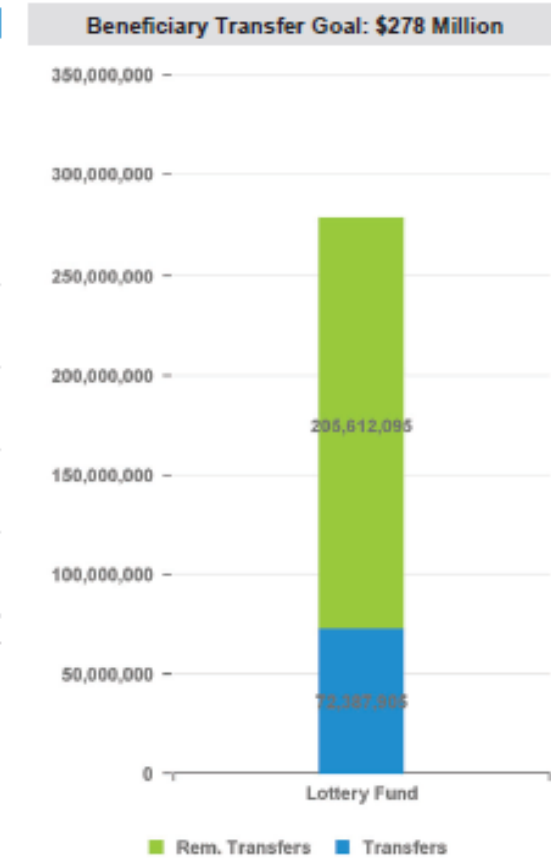
FY26 Year-to-date Financial Status



Budget by Appropriation Type and Object Class



Appropriation	Object Class	Budget	Expenditures	Encumbered	Remaining	% Used
1. Operating:	0000 - Appropriation Budget	10,153,900	-	-	10,153,900	
	6000 - Personal Services	-	1,053,644	-	-1,053,644	
	6100 - Employee Related Expenditures	-	445,328	-	-445,328	
	6200 - Professional And Outside Services	-	182,930	568,722	-751,652	
	6500 - Travel - In-State	-	6,427	15,807	-22,235	
	6600 - Travel - Out-Of-State	-	15,844	3,000	-18,844	
	7000 - Other Operating Expenditures	-	411,311	711,596	-1,122,907	
	8500 - Non-Capital Equipment	-	2,709	-	-2,709	
	9100 - Transfers Out	-	18,546	16,887	-35,434	
Total:		10,153,900	2,138,741	1,318,013	8,761,147	34.00%
2. Advertising:	0000 - Appropriation Budget	15,500,000	-	-	15,500,000	
	7000 - Other Operating Expenditures	-	2,825,820	1,611,634	-4,437,453	
	Total:	15,500,000	2,825,820	1,611,634	11,062,647	28.83%
3. Instant Printing:	0000 - Appropriation Budget	40,643,600	-	-	40,643,600	
	7000 - Other Operating Expenditures	-	4,811,547	17,538,646	-22,350,193	
	Total:	40,643,600	4,811,547	17,538,646	18,283,407	54.88%
4. Sales Commissions:	0000 - Appropriation Budget	111,407,000	-	-	111,407,000	
	7000 - Other Operating Expenditures	-	16,559,731	-	-16,559,731	
	Total:	111,407,000	16,559,731	-	94,847,269	14.88%
5. On-Line Vendor Fees:	0000 - Appropriation Budget	17,747,100	-	-	17,747,100	
	6200 - Professional And Outside Services	-	3,548,475	4,451,525	-8,000,000	
	Total:	17,747,100	3,548,475	4,451,525	8,747,100	45.08%
Grand Total:		186,461,800	28,882,813	24,817,818	140,861,489	



Arizona
Lottery

TM

ATTACHMENT B



Katie Hobbs
Governor

Alec Esteban Thomson
Executive Director

Arizona Lottery
FY2026 - Product Review

Quarter 1 Review - July 2025 through September 2025

As part of a quarterly review process, we report to the agency on the performance of the individual Lottery Products, including draw, instant, and Fast Play. The information contained in this report includes the following:

- General overview through the current quarter of the fiscal year
- A top-line review of the sales performance of each product
- A summary review by price point for the instant games
- A top-down look at the top-performing instant games by revenue and tickets
- A review of new game introductions and game endings

General Overview

Sales through the first quarter of FY26 reached \$396,754,413 - an increase of 20.8% from the same period last fiscal year.

The Scratchers® contribution to total sales through the current fiscal quarter of the year represents 64.2%, a decrease from the previous fiscal year. The market share for draw games is 31.1% of total sales, an increase from the previous fiscal year. The market share for Fast Play shrunk this year, representing 3.5% of total sales. Combined Pull-tab sales represent roughly 1.2% of total sales, a decrease over the previous fiscal year. These market shares and sales details can be visualized in Appendix B.

Scratchers Games

Sales of Scratchers through the current fiscal quarter have totaled \$254,728,980, an increase of 7.7% from the previous year.

Based on validations, players have earned more than \$182 million in prizes. The prizes paid calculated against the sales revenues equate to an average payout of 71.5%.

Seventeen new games were introduced through the current fiscal quarter. Combined with the games carried forward, 77 games contributed to the sales revenues.

During this same period, six games ended. Of these game endings, one was because the last top prize was redeemed. The remaining games ended as part of the standard quarterly game-ending process because games were out of inventory or the intended sales period had ended.

Scratchers® is a registered service mark of the California Lottery.

Price Point	\$1	\$2	\$3	\$5	\$10	\$20	\$25	\$30	\$50	Total
# New Games	2	3	1	4	4	2	0	1	0	17
Carried Forward	2	7	6	14	17	5	0	5	4	60

Scratchers Sales by Price Point

Through the first quarter of the fiscal year, the category of \$20+ games represents 53.1% of Scratchers sales and 16.8% of tickets sold. The \$5-\$10 games represent 39.6% of Scratchers sales and 49.5% of tickets sold. The \$1-\$3 games account for 7.3% of Scratchers sales and 33.7% of tickets sold.

The charts in Appendix C show a breakdown across all price points for the most recent five years.

Top 10 Scratchers

The Crossword and Bingo-style games remain strong, with more than \$35 million in sales, representing 13.7% of total Scratchers sales. Regarding dollars sold, three of the Top 10 games are Crossword or Bingo-style games, and they also represent three of the Top 10 games in terms of tickets sold.

Top 10 Games - Sales Revenue

Price	Game	Sales Revenue
\$50	1480 \$5,000,000 Luxe	\$21,253,100
\$50	1440 500X FORTUNE	\$20,624,650
\$20	1400 \$230 Million Cash Explosion	\$18,131,700
\$20	1490 Loaded Cash Explosion	\$15,354,100
\$10	1460 \$100 Grand Crossword	\$14,755,480
\$30	1491 Million Dollar Crossword	\$14,179,230
\$50	1401 SET FOR LIFE	\$11,895,600
\$20	1496 Strike It Rich	\$11,573,240
\$10	1465 Triple Red 7's	\$10,998,050
\$5	1478 Sunken Treasure Crossword	\$8,929,255

Top 10 Games - Tickets Sold

Price	Game	Tickets Sold
\$2	1420 Crossword	1,939,579
\$5	1478 Sunken Treasure Crossword	1,785,851
\$10	1460 \$100 Grand Crossword	1,475,548
\$3	1498 Cosmic Cash Lines	1,152,538
\$1	1471 Monopoly 5X	1,124,943
\$5	1492 Instant Cash	1,099,827
\$10	1465 Triple Red 7's	1,099,805
\$5	1500 Jurassic Park	1,090,530
\$1	1503 Taco Tripler	1,067,348
\$20	1400 \$230 Million Cash Explosion	906,585

Fast Play Games

Sales for Fast Play games through the first quarter of the fiscal year totaled \$14,079,460, a 5.7% increase over the previous year.

Five new games were introduced through the first quarter. Combined with games carried forward, 29 games contributed to the sales revenues.

During this same period, five games ended. Two ended because the last top prize was redeemed, and the remaining games ended because the intended sales period had ended.

Price Point	\$1	\$2	\$5	\$10	\$20	\$30	Total
# New Games	1	3	0	1	0	0	5
Carried Forward	5	3	7	5	3	1	24

Nine progressive games contributed to sales this year through the first quarter. Fast Play games with progressive top prizes sold \$10,057,795 through the first quarter of this fiscal year, an increase of 15.8% over the same period last year.

Top 3 Fast Play Games - Sales Revenue

Price	Game	Sales Revenue
\$30	179 ARIZONA GOLD RUSH PROGRESSIVE	\$3,882,870
\$20	169 MULTIPLIER MANIA PROGRESSIVE	\$1,439,180
\$5	172 XTREME MULTIPLIER PROGRESSIVE	\$1,053,045

Top 3 Fast Play Games - Tickets Sold

Price	Game	Tickets Sold
\$5	172 XTREME MULTIPLIER PROGRESSIVE	210,609
\$1	173 \$20 ON THE SPOT	156,620
\$1	188 GHOSTLY GREEN	149,353

Draw Games

Total draw games sales through the first quarter reached \$123,296,666, an increase of 65.9% from the same period last year.

Draw Game - Multi-State Games

Powerball® - Sales through the first quarter of the fiscal year totaled \$75,218,791 - an increase of 239.8% from the previous year. The highest jackpot reached in the first quarter of the fiscal year was \$1.8 billion on September 6, 2025.

Mega Millions® - Sales through the first quarter of the fiscal year totaled \$20,942,560, a decrease of -21.6% from the previous year. At the close of the first quarter, the jackpot for Mega Millions reached \$497 million with no jackpots hit during that timeframe.

Draw Games - In-State Games

Triple Twist™ - Sales through the first quarter of the fiscal year totaled \$5,416,510, an increase of 10.5% from the previous year. The highest jackpot reached in the first quarter of the fiscal year was \$1.47 million on August 21, 2025.

The Pick™ - Sales through the first quarter of the fiscal year totaled \$12,758,999, an increase of 8.6% from the previous year. At the close of the first quarter, the jackpot for The Pick reached \$6.8 million with no jackpots hit during that timeframe.

Fantasy 5™ - Sales through the first quarter of the fiscal year totaled \$4,188,136, an increase of 3.7% from the previous year. The highest jackpot reached in the first quarter of the fiscal year was \$289 thousand on July 10, 2025.

Pick 3™ - Sales through the first quarter of the fiscal year totaled \$4,021,545, a decrease of -2.9% from the previous year.

Quick Draw Games

Sales through the first quarter of the fiscal year totaled \$750,125, an increase of 21.5% from the previous year.

One To Win™ - Sales through the fiscal year's first quarter totaled \$165,704.

5/10/45™ - Sales through the fiscal year's first quarter totaled \$220,524.

5 In-A-Line™ - Sales through the fiscal year's first quarter totaled \$48,661.

Lucky Links™ - Sales through the fiscal year's first quarter totaled \$26,729.

Two To Win™ - Sales through the fiscal year's first quarter totaled \$152,689.

Money Roll™ - Sales through the fiscal year's first quarter totaled \$31,351.

Hi-Lo™ - Sales through the fiscal year's first quarter totaled \$40,049.

Pick Your Bet™ - Sales through the fiscal year's first quarter totaled \$64,418.

FY2026 - Sales Review
Quarter 1 Review - July 2025 through September 2025

Vending Machine Sales (Appendix D)

Total vending machine sales through the first quarter of FY26 was \$213,350,680, an increase of 19.5% over FY25 sales of \$178,507,279. Currently, 2079 machines are installed at retail locations compared to 2072 in FY25. The average sales per unit increased to \$34,182 versus \$28,719 in FY25. FY26 sales from vending machines represented 54.4% of total sales, a decrease from 55.1% in FY25.

Chain accounts represented 78.7% of total vending sales in the first quarter of FY26. QuikTrip leads all chain accounts with average machine sales of \$143,531. Followed by Safeway at \$142,441 and Fry's Food at \$140,349.

The new monthly out-of-stock goal for FY26 is 4.90%. We achieved that goal in all three months of the quarter with averages of 3.74% in July, 3.94% in August, and 4.21% in September. The overall average for the first quarter of FY26 was 3.97%, down from 4.12% in FY25. The sales team will continue to focus on vending out-of-stocks in FY26.

Corporate Account Review (Appendix E)

- Major retail chains represent 49.% of all Draw and Scratchers lottery accounts, up slightly from 48.8% in FY25.
- Convenience stores represent 35.1% of total accounts, while chain food stores represent 13.9%.
- Major retail chains comprise 70.7% of the total market share, with convenience and food stores accounting for 38.3% and 32.4%, respectively.
- Fry's Food Stores remain the leader with per-store average sales of \$388,093. Safeway follows at \$304,011, with Albertsons and QuikTrip at \$295,391 and \$259,042, respectively.
- Circle K accounts for 14.7% of the market share with 582 stores, followed by Fry's at 13.3% with 134 stores and QuikTrip at 10.1% with 153 stores.

Business Classification Review (Appendix G)

- Chain and independent convenience stores account for 54.9% of total Lottery accounts and 54.6% of the market share in sales. Chain and independent grocery stores account for 15.4% and 32.9% of the market share. Instant Tab retailers account for 7.4% of total lottery accounts and 1.2% of the sales market share.
- FY26 comparison sales to FY25 show chain and independent convenience sales up 19.5%, while chain and independent grocery stores posted an increase of 19.3%.
- The Instant Tab category is up 12.1% in the first quarter compared to the same period in FY25.

County Review (Appendix H)

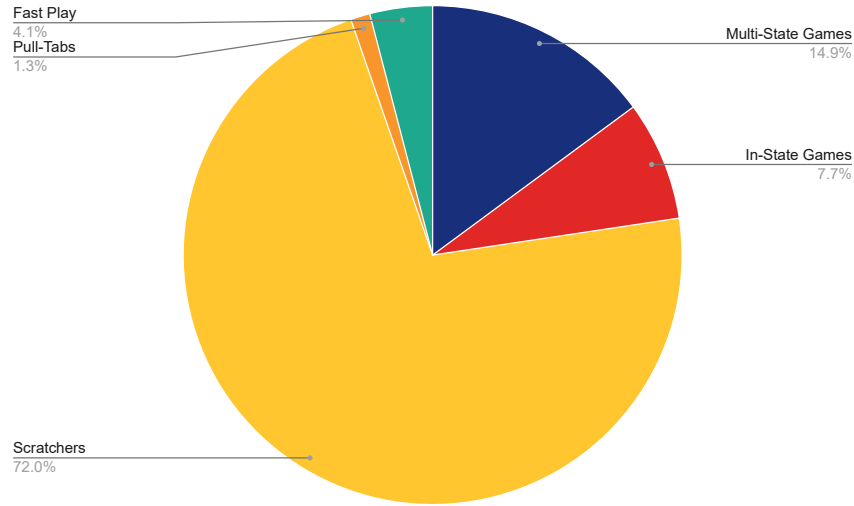
- The estimated per capita weekly sales for the first quarter of FY26 was \$4.04, an increase from \$3.37 in FY25.
- Maricopa and Pima counties held a market share of 75.4% of total sales. Mohave, Pinal, and Yavapai counties' combined market share was 15%, and the remaining counties represented 9.6% of sales.
- Mohave County posted the highest weekly per capita sales at \$8.92, followed by La Paz County at \$6.94 and Cochise and Gila Counties at \$5.38 and \$4.68, respectively.

ARIZONA LOTTERY
QUARTERLY SALES BY PRODUCT
 Fiscal Year 2026 - July 2025 through September 2025

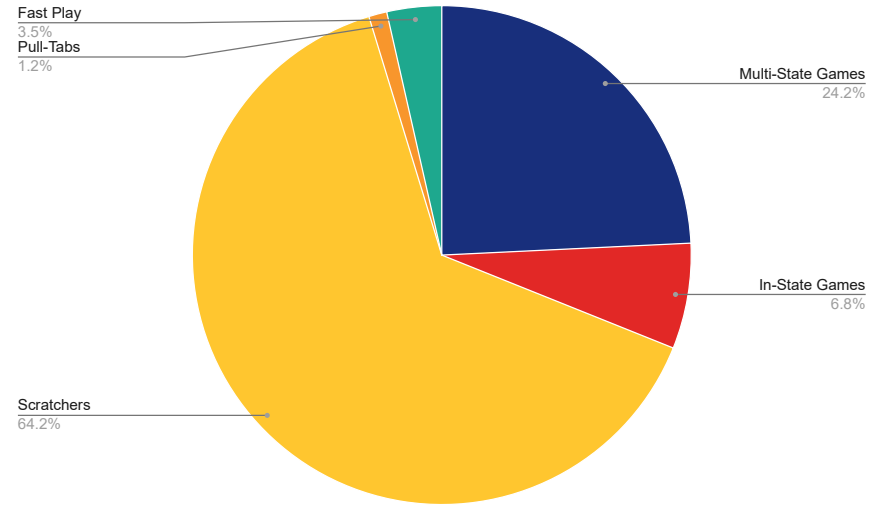
Month	Powerball	Mega Millions	The Pick	Fantasy 5	Pick 3	Triple Twist	Quick Draw	Total Draw Games	Fast Play	Scratchers	Charitable Pull-Tabs	General Pull-Tabs	Total Instant Games	Total	Market Share
July	\$ 9,884,063	\$ 4,986,185	\$ 2,760,571	\$ 1,368,238	\$ 1,355,670	\$ 1,958,580	\$ 232,114	\$ 22,545,421	\$ 4,557,189	\$ 85,003,664	\$ 751,709	\$ 772,275	\$ 86,527,648	\$113,630,258	28.6%
August	\$ 29,181,664	\$ 6,870,505	\$ 4,051,939	\$ 1,282,936	\$ 1,357,775	\$ 2,139,264	\$ 276,613	\$ 45,160,696	\$ 4,822,372	\$ 86,790,861	\$ 664,760	\$ 754,205	\$ 88,209,826	\$138,192,894	34.8%
September	\$ 36,153,064	\$ 9,085,870	\$ 5,946,489	\$ 1,536,962	\$ 1,308,100	\$ 1,318,666	\$ 241,398	\$ 55,590,549	\$ 4,699,899	\$ 82,934,455	\$ 765,488	\$ 940,870	\$ 84,640,813	\$144,931,261	36.5%
1st Quarter	\$ 75,218,791	\$ 20,942,560	\$ 12,758,999	\$ 4,188,136	\$ 4,021,545	\$ 5,416,510	\$ 750,125	\$123,296,666	\$ 14,079,460	\$ 254,728,980	\$ 2,181,957	\$ 2,467,350	\$ 259,378,287	\$ 396,754,413	100.0%
October														\$0	0.0%
November														\$0	0.0%
December														\$0	0.0%
2nd Quarter	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
January														\$0	0.0%
February														\$0	0.0%
March														\$0	0.0%
3rd Quarter	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
April														\$0	0.0%
May														\$0	0.0%
June														\$0	0.0%
4th Quarter	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
2026	\$ 75,218,791	\$ 20,942,560	\$ 12,758,999	\$ 4,188,136	\$ 4,021,545	\$ 5,416,510	\$ 750,125	\$123,296,666	\$ 14,079,460	\$ 254,728,980	\$ 2,181,957	\$ 2,467,350	\$ 259,378,287	\$ 396,754,413	
Mkt Share														65.38%	
2025	\$22,137,383	\$26,727,442	\$11,744,396	\$4,038,346	\$4,142,008	\$4,902,964	\$617,147	\$74,309,686	\$13,326,397	\$236,584,239	\$2,159,160	\$1,991,540	\$240,734,939	\$328,371,022	
% of Change	239.8%	-21.6%	8.6%	3.7%	-2.9%	10.5%	21.5%	65.9%	5.7%	7.7%	1.1%	23.9%	7.7%	20.8%	

2026 % of Total	19.0%	5.3%	3.2%	1.1%	1.0%	1.4%	0.2%	31.1%	3.5%	64.2%	0.5%	0.6%	65.4%	100.0%	
2025 % of Total	6.7%	8.1%	3.6%	1.2%	1.3%	1.5%	0.2%	22.6%	4.1%	72.0%	0.7%	0.6%	73.3%	100.0%	

ARIZONA LOTTERY
QUARTERLY SALES BY PRODUCT
Fiscal Year 2025 - July 2024 through September 2024

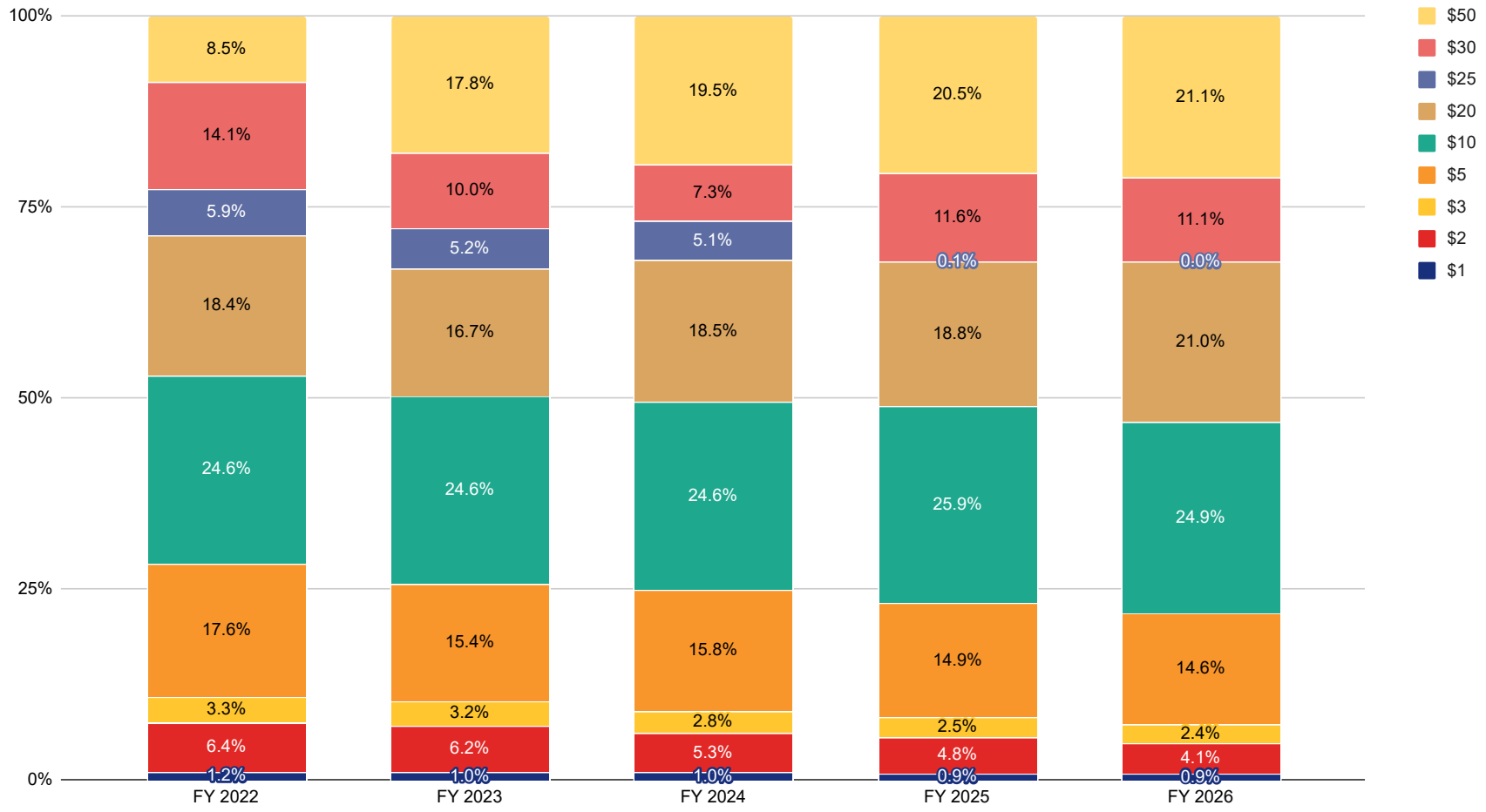


ARIZONA LOTTERY
QUARTERLY SALES BY PRODUCT
Fiscal Year 2026 - July 2025 through September 2025



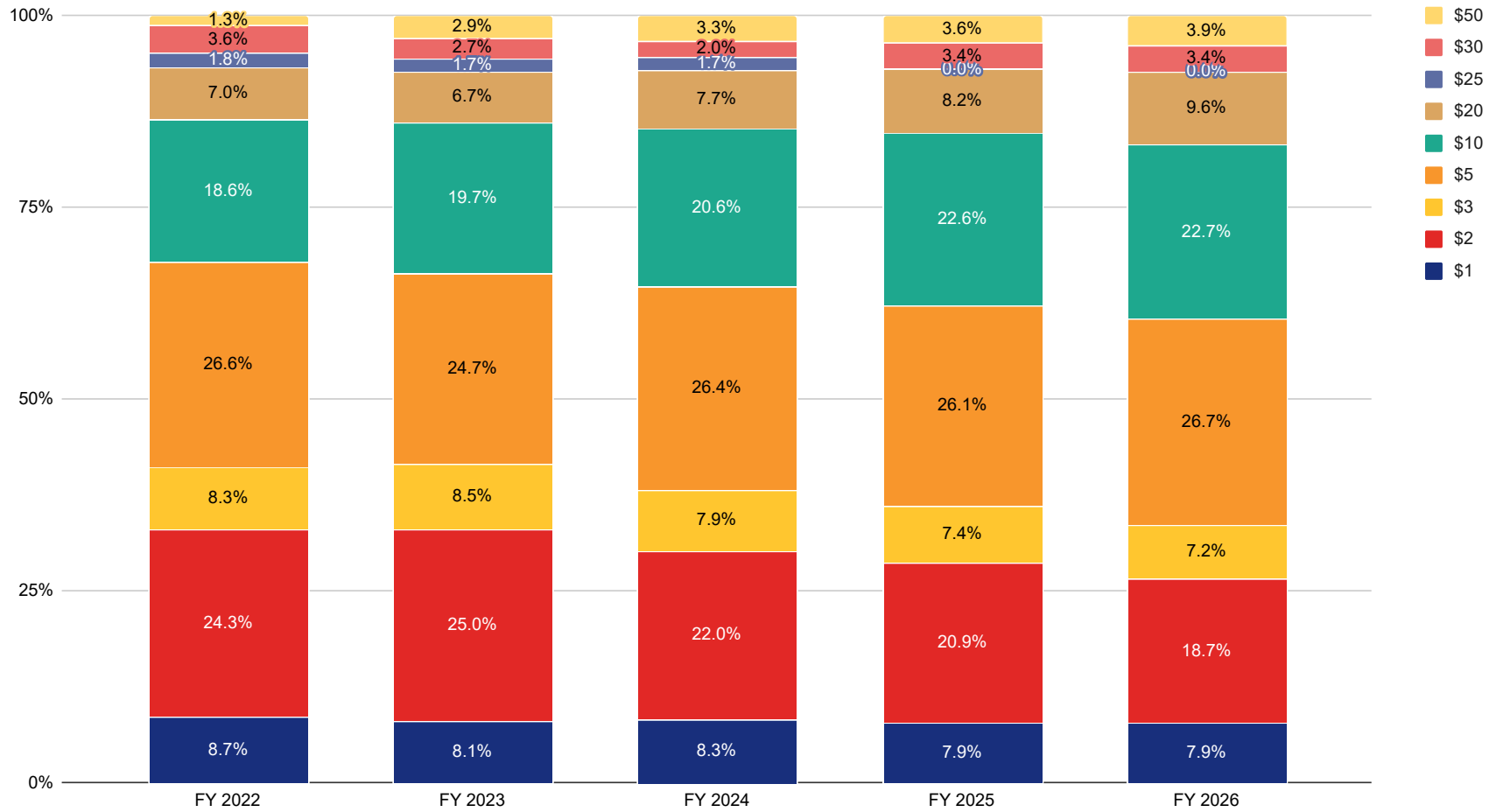
Arizona Lottery: 5 - Year Review by Price Point

based on Percent of Dollars Sold



Arizona Lottery: 5 - Year Review by Price Point

based on Percent of Tickets Sold



Monthly Chain Vending Report

Chain	Retailer Name	# of Machines	Jul 2025 Sales	OOS%	Lost Sales	Aug 2025 Sales	OOS%	Lost Sales	Sep 2025 Sales	OOS%	Lost Sales	YTD Sales	YTD OOS Avg	YTD Total Lost Sales	YTD Sales Per Machine Average	YTD Lost Sales Per Machine	Avg Month Bin Sales	Chain	Retailer Name
8027	ALBERTSONS	38	\$ 1,783,123	2.06%	\$ 32,062	\$ 1,766,557	2.12%	\$ 34,352	\$ 1,696,906	2.52%	\$ 38,625	\$ 5,246,586	2.23%	\$ 105,039	\$ 138,068	\$ 2,764.18	\$ 479	8027	ALBERTSONS
9968	Bashas	59	\$ 1,776,011	1.42%	\$ 24,526	\$ 1,835,638	1.59%	\$ 28,017	\$ 1,739,309	1.39%	\$ 23,087	\$ 5,350,958	1.47%	\$ 75,630	\$ 90,694	\$ 1,281.86	\$ 315	9968	Bashas
8821	Carioca	38	\$ 806,916	2.19%	\$ 20,904	\$ 882,465	2.35%	\$ 22,265	\$ 869,135	2.59%	\$ 25,382	\$ 2,558,516	2.37%	\$ 68,551	\$ 67,329	\$ 1,803.97	\$ 234	8821	Carioca
8037	Circle K	196	\$ 3,319,068	6.61%	\$ 232,745	\$ 3,580,982	6.62%	\$ 249,407	\$ 3,560,670	7.94%	\$ 298,004	\$ 10,460,720	7.06%	\$ 780,156	\$ 53,371	\$ 3,980.39	\$ 185	8037	Circle K
20001	Cobblestone	15	\$ 301,490	0.48%	\$ 1,235	\$ 338,913	0.41%	\$ 1,150	\$ 315,233	0.34%	\$ 1,074	\$ 955,636	0.41%	\$ 3,459	\$ 63,709	\$ 230.60	\$ 221	20001	Cobblestone
9964/9963	CVS	71	\$ 640,823	0.71%	\$ 6,136	\$ 709,964	0.62%	\$ 5,479	\$ 761,811	0.79%	\$ 6,975	\$ 2,112,598	0.71%	\$ 18,590	\$ 29,755	\$ 261.83	\$ 103	9964/9963	CVS
8030	El Super	6	\$ 175,672	1.75%	\$ 2,832	\$ 189,290	1.79%	\$ 3,118	\$ 181,041	2.10%	\$ 3,558	\$ 546,003	1.88%	\$ 9,508	\$ 91,001	\$ 1,584.67	\$ 316	8030	El Super
9958	Fast Market	6	\$ 131,377	3.27%	\$ 4,155	\$ 143,915	3.68%	\$ 4,796	\$ 152,524	3.70%	\$ 5,392	\$ 427,816	3.55%	\$ 14,343	\$ 71,303	\$ 2,390.50	\$ 248	9958	Fast Market
9968	Food City	59	\$ 967,576	1.39%	\$ 12,646	\$ 998,000	1.53%	\$ 14,544	\$ 982,633	1.59%	\$ 13,809	\$ 2,948,209	1.50%	\$ 40,999	\$ 65,516	\$ 911.09	\$ 227	9968	Bashas
8052	Frys Food	218	\$ 10,002,658	1.89%	\$ 199,618	\$ 10,725,330	3.30%	\$ 383,552	\$ 9,868,197	3.80%	\$ 392,312	\$ 30,596,185	3.00%	\$ 975,482	\$ 140,349	\$ 4,474.69	\$ 487	8052	Frys Food
8021	Jacksons	11	\$ 310,909	2.57%	\$ 8,625	\$ 334,197	2.70%	\$ 9,439	\$ 325,516	2.62%	\$ 8,497	\$ 970,622	2.63%	\$ 26,561	\$ 88,238	\$ 2,414.64	\$ 306	8021	Jacksons
8031	Los Altos Ranch Market	7	\$ 255,921	0.29%	\$ 850	\$ 279,813	0.66%	\$ 1,800	\$ 294,240	0.35%	\$ 1,077	\$ 829,974	0.43%	\$ 3,727	\$ 118,568	\$ 532.43	\$ 412	8031	Los Altos Ranch Market
9800	Loves	16	\$ 286,347	1.96%	\$ 5,597	\$ 268,564	2.35%	\$ 6,284	\$ 251,542	1.71%	\$ 4,158	\$ 806,453	2.00%	\$ 16,039	\$ 50,403	\$ 1,002.44	\$ 175	9800	Loves
9905	Maverik	18	\$ 417,840	6.15%	\$ 32,744	\$ 433,515	5.64%	\$ 30,837	\$ 420,432	6.25%	\$ 31,292	\$ 1,271,787	6.01%	\$ 94,873	\$ 70,655	\$ 5,270.72	\$ 245	9905	Maverik
9926	Pilot	22	\$ 351,058	5.14%	\$ 20,438	\$ 358,864	4.94%	\$ 19,634	\$ 355,348	5.17%	\$ 20,955	\$ 1,065,270	5.08%	\$ 61,027	\$ 48,421	\$ 2,773.95	\$ 168	9926	Pilot
9849	QuikTrip	152	\$ 7,067,698	8.02%	\$ 580,703	\$ 7,431,757	8.07%	\$ 613,775	\$ 7,317,257	8.12%	\$ 599,388	\$ 21,816,712	8.07%	\$ 1,793,866	\$ 143,531	\$ 11,801.75	\$ 498	9849	QuikTrip
8128	Safeway	129	\$ 6,245,526	2.64%	\$ 162,559	\$ 6,252,457	3.05%	\$ 196,585	\$ 5,876,886	3.03%	\$ 185,265	\$ 18,374,869	2.91%	\$ 544,409	\$ 142,441	\$ 4,220.22	\$ 495	8128	Safeway
9027	Smith's Food & Drug	4	\$ 182,898	4.03%	\$ 7,713	\$ 187,984	2.30%	\$ 4,394	\$ 157,338	1.16%	\$ 1,900	\$ 528,220	2.50%	\$ 14,007	\$ 132,055	\$ 3,501.75	\$ 459	9027	Smith's Food & Drug
9956	Speedway	27	\$ 156,614	5.73%	\$ 10,119	\$ 166,228	6.84%	\$ 12,571	\$ 167,041	7.11%	\$ 13,595	\$ 489,883	6.56%	\$ 36,285	\$ 18,144	\$ 1,343.89	\$ 63		
8025	Superpumper	13	\$ 344,734	1.70%	\$ 6,714	\$ 355,150	1.84%	\$ 8,068	\$ 370,498	2.21%	\$ 9,593	\$ 1,070,382	1.92%	\$ 24,375	\$ 82,337	\$ 1,875.00	\$ 286	8025	Superpumper
8004	Terribles	11	\$ 185,377	1.79%	\$ 3,806	\$ 196,116	2.53%	\$ 6,177	\$ 172,576	2.20%	\$ 4,945	\$ 554,069	2.18%	\$ 14,928	\$ 50,370	\$ 1,357.09	\$ 175	8004	Terribles
3	TA Truck Centers	9	\$ 130,015	3.62%	\$ 6,369	\$ 142,543	3.32%	\$ 7,328	\$ 129,028	3.66%	\$ 6,105	\$ 401,586	3.53%	\$ 19,803	\$ 44,621	\$ 2,200.31	\$ 155		
8022	Walmart NHM - HD	26	\$ 985,730	3.62%	\$ 36,944	\$ 992,427	3.32%	\$ 35,152	\$ 963,987	3.28%	\$ 32,280	\$ 2,942,144	3.41%	\$ 104,376	\$ 113,159	\$ 4,014.46	\$ 393	8022	Walmart NHM - HD
8022	Walmart Supercenter	26	\$ 2,576,036	5.25%	\$ 137,760	\$ 2,639,924	4.71%	\$ 130,469	\$ 2,458,352	4.38%	\$ 112,040	\$ 7,674,312	4.78%	\$ 380,269	\$ 54,428	\$ 2,696.94	\$ 189	8022	Walmart NHM - HD
9962	Winco	9	\$ 230,767	7.34%	\$ 15,917	\$ 243,823	7.15%	\$ 18,294	\$ 231,520	6.30%	\$ 17,262	\$ 706,110	6.93%	\$ 51,473	\$ 78,457	\$ 5,719.22	\$ 272	9962	Winco
	Corporate Total	1287	\$ 39,632,184	3.26%	\$ 1,573,717	\$ 41,454,416	3.34%	\$ 1,847,487	\$ 39,619,020	3.37%	\$ 1,856,570	\$ 120,705,620	3.32%	\$ 5,226,302	\$ 93,788	\$ 4,060.84	\$ 326		Corporate Total
	Independent & ASL Total	541	\$ 10,708,102	3.23%	\$ 377,319	\$ 11,254,879	3.32%	\$ 423,774	\$ 10,776,201	3.57%	\$ 428,991	\$ 32,739,182	3.38%	\$ 1,230,083	\$ 60,516	\$ 2,273.72	\$ 210		Independent Total
FY 24	Statewide Total	1828	\$ 50,340,286	3.74%	\$ 1,951,036	\$ 52,709,295	3.94%	\$ 2,271,261	\$ 50,395,221	4.21%	\$ 2,285,561	\$ 153,444,802	3.97%	\$ 6,507,858	\$ 83,941	\$ 3,560.10	\$ 291		Statewide Total
FY 23	Statewide Total	1804	\$ 46,581,788	4.23%	\$ 1,858,135	\$ 47,546,742	4.00%	\$ 1,851,516	\$ 45,060,431	4.12%	\$ 1,786,769	\$ 139,188,961	4.12%	\$ 5,496,420	\$ 344,408	\$ 18,343.55	\$ 1,196		Statewide Total

Corporate % to Total

78.7%

78.6%

78.6%

78.7%

Corporate % to Total Vending Sales

Highest Sales

Highest Lost Sales

Below OOS goal 4.9%

4.90%

ARIZONA LOTTERY
CORPORATE ACCOUNT REVIEW
Fiscal Year 2026
July 2025 through September 2025

	Chain #	# of Accts	% of Accts	Draw Games			Scratchers			Draw and Scratchers Combined			Commission Earned To Date
				Sales	Market Share	Per Store Average	Sales	Market Share	Per Store Average	Sales	Market Share	Per Store Average	
4 Sons	9290/9814	21	0.6%	\$ 825,163	0.6%	\$ 39,293	\$ 1,035,997	0.4%	\$ 49,333	\$ 1,861,160	0.5%	\$ 88,627	\$ 120,975
7-Eleven	8706	57	1.6%	\$ 1,362,050	1.0%	\$ 23,896	\$ 4,098,163	1.6%	\$ 71,898	\$ 5,460,213	1.4%	\$ 95,793	\$ 354,914
Carioca	8821	43	1.2%	\$ 1,801,598	1.3%	\$ 41,898	\$ 2,678,082	1.1%	\$ 62,281	\$ 4,479,680	1.1%	\$ 104,179	\$ 291,179
Circle K	8037	582	16.2%	\$ 18,300,024	13.3%	\$ 31,443	\$ 39,283,242	15.4%	\$ 67,497	\$ 57,583,266	14.7%	\$ 98,940	\$ 3,742,912
Cobblestone		15	0.4%	\$ 815,592	0.6%	\$ 54,373	\$ 1,014,754	0.4%	\$ 67,650	\$ 1,830,346	0.5%	\$ 122,023	\$ 118,972
Fast Market	9958	22	0.6%	\$ 971,743	0.7%	\$ 44,170	\$ 2,251,593	0.9%	\$ 102,345	\$ 3,223,336	0.8%	\$ 146,515	\$ 209,517
Fry's Gas	8052	104	2.9%	\$ 2,037,906	1.5%	\$ 19,595	\$ 5,911,034	2.3%	\$ 56,837	\$ 7,948,940	2.0%	\$ 76,432	\$ 516,681
Good 2 Go	8024	15	0.4%	\$ 296,169	0.2%	\$ 19,745	\$ 780,616	0.3%	\$ 52,041	\$ 1,076,785	0.3%	\$ 71,786	\$ 69,991
Jackson's Food Stores	8021	11	0.3%	\$ 804,289	0.6%	\$ 73,117	\$ 972,856	0.4%	\$ 88,441	\$ 1,777,145	0.5%	\$ 161,559	\$ 115,514
Loves	9800	16	0.4%	\$ 435,193	0.3%	\$ 27,200	\$ 814,343	0.3%	\$ 50,896	\$ 1,249,536	0.3%	\$ 78,096	\$ 81,220
Maverik	9905	29	0.8%	\$ 1,989,140	1.4%	\$ 68,591	\$ 2,721,191	1.1%	\$ 93,834	\$ 4,710,331	1.2%	\$ 162,425	\$ 306,172
Pilot Travel Centers	9926	22	0.6%	\$ 509,332	0.4%	\$ 23,151	\$ 1,068,036	0.4%	\$ 48,547	\$ 1,577,368	0.4%	\$ 71,699	\$ 102,529
QuikTrip	9849	153	4.3%	\$ 14,880,699	10.8%	\$ 97,259	\$ 24,752,752	9.7%	\$ 161,783	\$ 39,633,451	10.1%	\$ 259,042	\$ 2,576,174
Safeway Gas	8128	33	0.9%	\$ 1,027,556	0.7%	\$ 31,138	\$ 2,253,616	0.9%	\$ 68,291	\$ 3,281,172	0.8%	\$ 99,429	\$ 213,276
Shay's	8938	22	0.6%	\$ 740,587	0.5%	\$ 33,663	\$ 1,897,545	0.7%	\$ 86,252	\$ 2,638,132	0.7%	\$ 119,915	\$ 171,479
Smith's Gas	9027	4	0.1%	\$ 6,665	0.0%	\$ 1,666	\$ 28,350	0.0%	\$ 7,088	\$ 35,015	0.0%	\$ 8,754	\$ 2,276
Speedway	9956	78	2.2%	\$ 2,129,461	1.6%	\$ 27,301	\$ 5,297,505	2.1%	\$ 67,917	\$ 7,426,966	1.9%	\$ 95,218	\$ 482,753
Superpumper	8025	13	0.4%	\$ 857,473	0.6%	\$ 65,959	\$ 1,107,752	0.4%	\$ 85,212	\$ 1,965,225	0.5%	\$ 151,171	\$ 127,740
TA Truck Centers	3	9	0.3%	\$ 234,180	0.2%	\$ 26,020	\$ 434,870	0.2%	\$ 48,319	\$ 669,050	0.2%	\$ 74,339	\$ 43,488
Terribles	8004	10	0.3%	\$ 985,328	0.7%	\$ 98,533	\$ 738,893	0.3%	\$ 73,889	\$ 1,724,221	0.4%	\$ 172,422	\$ 112,074
Convenience Total		1,259	35.1%	\$51,010,148	37.1%	\$ 40,516	\$99,141,190	38.9%	\$ 78,746	\$150,151,338	38.3%	\$ 119,262	\$ 9,759,837
Albertsons	8027	30	0.8%	\$ 3,486,775	2.5%	\$ 116,226	\$ 5,374,956	2.1%	\$ 179,165	\$ 8,861,731	2.3%	\$ 295,391	\$ 576,013
Bashas'	9968	43	1.2%	\$ 3,466,130	2.5%	\$ 80,608	\$ 5,395,434	2.1%	\$ 125,475	\$ 8,861,564	2.3%	\$ 206,083	\$ 576,002
El Super	8030	6	0.2%	\$ 110,565	0.1%	\$ 18,428	\$ 550,132	0.2%	\$ 91,689	\$ 660,697	0.2%	\$ 110,116	\$ 42,945
Food City	9968	46	1.3%	\$ 743,057	0.5%	\$ 16,153	\$ 2,956,847	1.2%	\$ 64,279	\$ 3,699,904	0.9%	\$ 80,433	\$ 240,494
Fry's	8052	134	3.7%	\$ 18,908,318	13.8%	\$ 141,107	\$ 33,096,149	13.0%	\$ 246,986	\$ 52,004,467	13.3%	\$ 388,093	\$ 3,380,290
Los Altos Ranch Market	8026	7	0.2%	\$ 206,436	0.2%	\$ 29,491	\$ 889,875	0.3%	\$ 127,125	\$ 1,096,311	0.3%	\$ 156,616	\$ 71,260
Safeway	8128	106	3.0%	\$ 13,546,692	9.9%	\$ 127,799	\$ 18,678,479	7.3%	\$ 176,212	\$ 32,225,171	8.2%	\$ 304,011	\$ 2,094,636
Smith's	9027	4	0.1%	\$ 390,490	0.3%	\$ 97,623	\$ 579,446	0.2%	\$ 144,862	\$ 969,936	0.2%	\$ 242,484	\$ 63,046
Walmart NHM	8022	27	0.8%	\$ 1,502,902	1.1%	\$ 55,663	\$ 2,986,713	1.2%	\$ 110,619	\$ 4,489,615	1.1%	\$ 166,282	\$ 291,825
Walmart Supercenters	8022	86	2.4%	\$ 5,232,254	3.8%	\$ 60,840	\$ 7,921,458	3.1%	\$ 92,110	\$ 13,153,712	3.4%	\$ 152,950	\$ 854,991
Winco	9962	9	0.3%	\$ 422,857	0.3%	\$ 46,984	\$ 705,680	0.3%	\$ 78,409	\$ 1,128,537	0.3%	\$ 125,393	\$ 73,355
Food Store Total		498	13.9%	\$48,016,476	35.0%	\$ 96,419	\$79,135,169	31.1%	\$ 158,906	\$ 127,151,645	32.4%	\$ 255,325	\$ 8,264,857
Major Chains		1,757	49.0%	\$99,026,624	72.1%	\$ 56,361	\$178,276,359	70.0%	\$ 101,466	\$ 277,302,983	70.7%	\$ 157,828	\$ 18,024,694
All Stores*		3583		\$137,376,126		\$ 38,341	\$254,735,780		\$ 71,096	\$ 392,111,906		\$ 109,437	\$ 25,487,274

*Does not include Instant Tabs

ARIZONA LOTTERY
BUSINESS CODE REVIEW
Fiscal Year 2026
July 2025 through September 2025

Business Classification	Business Code	# of Accts	% of Accts	Draw Games			Scratchers			Instant Tab			Combined Total Sales					Commission Earned To Date
				Sales	Market Share	Per Store Average	Sales	Market Share	Per Store Average	Sales	Market Share	Per Store Average	FY2026 Sales	FY2025 Sales	% of change	Market Share	Per Store Average	
Full Product																		
Smoke/Gift Shops	02	103	2.9%	\$591,352	0.4%	5,741	\$1,967,993	0.8%	19,107	\$0	0.0%	0	\$2,559,345	\$2,618,835	-2.3%	0.6%	24,848	\$ 166,357
Chain Supermarkets	03	503	14.0%	\$47,958,313	34.9%	95,345	\$79,105,253	31.1%	157,267	\$0	0.0%	0	\$127,063,566	\$106,236,471	19.6%	32.0%	252,611	\$ 8,259,132
Independent Supermarkets	04	51	1.4%	\$1,149,226	0.8%	22,534	\$2,195,106	0.9%	43,041	\$0	0.0%	0	\$3,344,332	\$3,045,101	9.8%	0.8%	65,575	\$ 217,382
Chain Convenience Stores	05	1063	29.6%	\$46,188,990	33.6%	43,452	\$88,142,593	34.6%	82,919	\$0	0.0%	0	\$134,331,583	\$112,829,274	19.1%	33.9%	126,370	\$ 8,731,553
Independent Convenience	06	907	25.3%	\$26,055,620	19.0%	28,727	\$56,134,886	22.0%	61,891	\$0	0.0%	0	\$82,190,506	\$68,420,541	20.1%	20.7%	90,618	\$ 5,342,383
Liquor Stores	07	97	2.7%	\$726,373	0.5%	7,488	\$3,526,236	1.4%	36,353	\$0	0.0%	0	\$4,252,609	\$4,098,245	3.8%	1.1%	43,841	\$ 276,420
Drug Store/Pharmacies	08	3	0.1%	\$20,197	0.0%	6,732	\$20,581	0.0%	6,860	\$0	0.0%	0	\$40,778	\$43,714	-6.7%	0.0%	13,593	\$ 2,651
Independent Gas	09	13	0.4%	\$260,329	0.2%	20,025	\$723,331	0.3%	55,641	\$0	0.0%	0	\$983,660	\$952,706	3.2%	0.2%	75,666	\$ 63,938
Truck Service Centers	10	55	1.5%	\$1,360,407	1.0%	24,735	\$2,575,565	1.0%	46,828	\$0	0.0%	0	\$3,935,972	\$3,179,339	23.8%	1.0%	71,563	\$ 255,838
Bars/Restaurants	11	158	4.4%	\$2,399,954	1.7%	15,190	\$2,537,210	1.0%	16,058	\$0	0.0%	0	\$4,937,164	\$4,430,640	11.4%	1.2%	31,248	\$ 320,916
Spec Non-Grocery/Misc	12	143	4.0%	\$5,876,429	4.3%	41,094	\$5,565,180	2.2%	38,917	\$0	0.0%	0	\$11,441,609	\$3,281,480	248.7%	2.9%	80,011	\$ 743,705
Chain Gas	13	141	3.9%	\$3,176,736	2.3%	22,530	\$8,352,026	3.3%	59,234	\$0	0.0%	0	\$11,528,762	\$10,227,537	12.7%	2.9%	81,764	\$ 749,370
Bowling Centers	14	3	0.1%	\$23,754	0.0%	7,918	\$42,063	0.0%	14,021	\$0	0.0%	0	\$65,817	\$42,346	55.4%	0.0%	21,939	\$ 4,278
Route Sales	19	72	2.0%	\$924,657	0.7%	12,842	\$2,005,714	0.8%	27,857	\$0	0.0%	0	\$2,930,371	\$2,397,105	22.2%	0.7%	40,700	\$ 190,474
Quick Card/ScanActiv	20	0	0.0%	\$0	0.0%	0	\$0	0.0%	0	\$0	0.0%	0	\$0	\$55,348	-100.0%	0.0%	0	\$ -
ASL & Promotions	99	11	0.3%	\$663,789	0.5%	60,344	\$1,842,043	0.7%	167,458	\$31,630	0.7%	2,875	\$2,537,462	\$2,391,420	6.1%	0.6%	230,678	\$ 164,935
Full Product Sub Total		3323		\$137,376,126		41,341	\$254,735,780		76,658	\$31,630		2,875	\$392,143,536	\$324,250,102	20.9%		110,611	\$25,489,330
Instant Tab																		
Age-Controlled Instant Tab	15	92	2.6%	\$0	0.0%	0	\$0	0.0%	0	\$1,690,335	36.4%	18,373	\$1,690,335	\$1,472,140	14.8%	0.4%	18,373	
Charitable Instant Tab	17	124	3.5%	\$0	0.0%	0	\$0	0.0%	0	\$2,181,923	46.9%	17,596	\$2,181,923	\$2,159,160	1.1%	0.5%	17,596	
General Instant Tab	18	48	1.3%	\$0	0.0%	0	\$0	0.0%	0	\$745,385	16.0%	15,529	\$745,385	\$489,620	52.2%	0.2%	15,529	
Instant Tab Sub Total		264	7.4%	\$0		0	\$0		0	\$4,617,643		17,491	\$4,617,643	\$4,120,920	12.1%		17,491	\$ 300,147
Total		3587	100%	\$137,376,126	100%	41,341	\$254,735,780	100%	76,658	\$4,649,273	100%	17,611	\$396,761,179	\$328,371,022	20.8%	100%	110,611	\$25,489,330

Summary Recap

Chain/Indpt Supermarkets	554	15.4%	49,107,539	35.7%	88,642	81,300,359	31.9%	146,752	0	0.0%	0	130,407,898	109,281,572	19.3%	32.9%	235,393	\$ 8,476,513
Total Convenience Stores	1,970	54.9%	72,244,610	52.6%	36,672	144,277,479	56.6%	73,237	0	0.0%	0	216,522,089	181,249,815	19.5%	54.6%	109,910	\$14,073,936
Total Instant Tabs	264	7.4%	0	0.0%	0	0	0.0%	0	4,617,643	99.3%	17,491	4,617,643	4,120,920	12.1%	1.2%	17,491	\$ 300,147
Other Classifications	799	22.3%	16,023,977	11.7%	20,055	29,157,942	11.4%	36,493	31,630	0.7%	271,169	45,213,549	33,718,715	34.1%	11.4%	56,588	\$ 2,938,881
Total All Classifications	3,587	100%	137,376,126	100%	41,341	254,735,780	100%	76,658	4,649,273	100%	17,611	396,761,179	328,371,022	20.8%	100%	110,611	\$25,789,477

**ARIZONA LOTTERY
COUNTY SALES REVIEW
Fiscal Year 2026
July 2025 through September 2025**

County	# of % of			Draw Games			Scratchers			Instant Tabs			Combined Total Sales					2026 Estimated
	Code	Accts	Accts	Sales	Market Share	Per Store Average	Sales	Market Share	Per Store Average	Sales	Market Share	Per Store Average	FY2026 Sales	FY2025 Sales	% of Change	Market Share	Per Store Average	Per Capita Wkly Sales
Apache	1	15	0.4%	\$246,530	0.2%	\$16,435	\$483,371	0.2%	\$32,225	\$0	0.0%	\$0	\$729,901	\$633,795	15.16%	0.2%	\$48,660	\$0.88
Cochise	2	103	2.9%	\$2,502,679	1.8%	\$24,298	\$5,957,242	2.3%	\$57,837	\$146,833	3.2%	\$1,426	\$8,606,754	\$7,579,791	13.55%	2.2%	\$83,561	\$5.38
Coconino	3	112	3.1%	\$2,611,148	1.9%	\$23,314	\$4,500,578	1.8%	\$40,184	\$101,230	2.2%	\$904	\$7,212,956	\$6,059,533	19.03%	1.8%	\$64,401	\$3.83
Gila	4	43	1.2%	\$994,423	0.7%	\$23,126	\$2,290,923	0.9%	\$53,277	\$11,235	0.2%	\$261	\$3,296,581	\$2,876,796	14.59%	0.8%	\$76,665	\$4.68
Graham	5	23	0.6%	\$450,153	0.3%	\$19,572	\$1,620,567	0.6%	\$70,459	\$6,545	0.1%	\$285	\$2,077,265	\$1,888,289	10.01%	0.5%	\$90,316	\$3.90
Greenlee	6	9	0.3%	\$120,797	0.1%	\$13,422	\$417,170	0.2%	\$46,352	\$2,700	0.1%	\$300	\$540,667	\$578,014	-6.46%	0.1%	\$60,074	\$4.40
La Paz	15	39	1.1%	\$525,555	0.4%	\$13,476	\$956,864	0.4%	\$24,535	\$56,778	1.2%	\$1,456	\$1,539,197	\$1,267,180	21.47%	0.4%	\$39,467	\$6.94
Maricopa	7	2006	55.9%	\$84,665,870	61.6%	\$42,206	\$164,480,941	64.6%	\$81,994	\$2,374,125	51.1%	\$1,184	\$251,520,936	\$207,081,799	21.46%	63.4%	\$125,384	\$4.16
Mohave	8	222	6.2%	\$12,762,933	9.3%	\$57,491	\$13,141,101	5.2%	\$59,194	\$675,610	14.5%	\$3,043	\$26,579,644	\$20,376,930	30.44%	6.7%	\$119,728	\$8.92
Navajo	9	67	1.9%	\$1,612,853	1.2%	\$24,072	\$2,972,029	1.2%	\$44,359	\$95,368	2.1%	\$1,423	\$4,680,250	\$3,904,795	19.86%	1.2%	\$69,854	\$3.28
Pima	10	450	12.5%	\$16,440,049	12.0%	\$36,533	\$30,627,171	12.0%	\$68,060	\$404,268	8.7%	\$898	\$47,471,488	\$40,114,307	18.34%	12.0%	\$105,492	\$3.40
Pinal	11	175	4.9%	\$6,250,224	4.5%	\$35,716	\$12,635,195	5.0%	\$72,201	\$367,568	7.9%	\$2,100	\$19,252,987	\$15,821,761	21.69%	4.9%	\$110,017	\$2.83
Santa Cruz	12	26	0.7%	\$946,670	0.7%	\$36,410	\$1,199,776	0.5%	\$46,145	\$0	0.0%	\$0	\$2,146,446	\$1,751,783	22.53%	0.5%	\$82,556	\$3.29
Yavapai	13	172	4.8%	\$4,853,178	3.5%	\$28,216	\$8,590,049	3.4%	\$49,942	\$279,450	6.0%	\$1,625	\$13,722,677	\$11,873,591	15.57%	3.5%	\$79,783	\$4.14
Yuma	14	125	3.5%	\$2,393,064	1.7%	\$19,145	\$4,862,803	1.9%	\$38,902	\$127,565	2.7%	\$1,021	\$7,383,432	\$6,521,110	13.22%	1.9%	\$59,067	\$2.56
Virtual	26	0	0.0%	\$0	0.0%	\$0	\$0	0.0%	\$0	\$0	0.0%	\$0	\$0	\$41,548	-100.00%	0.0%	\$0	\$0
Total		3587	100%	\$137,376,126	100%	\$38,298	\$254,735,780	100%	\$71,016	\$4,649,273	100%	\$1,296	\$396,761,179	\$328,371,022	20.83%	100%	\$110,611	\$4.04

Summary Recap

Maricopa and Pima Counties	2456	68.5%	\$101,105,919	73.6%	\$41,167	\$195,108,112	76.6%	\$79,441	\$2,778,393	59.8%	\$3,775,098	\$298,992,424				75.4%	\$121,740	
Mohave, Pinal and Yavapai	569	15.9%	\$23,866,335	17.4%	\$41,944	\$34,366,345	13.5%	\$60,398	\$1,322,628	28.4%	\$7,613,127	\$59,555,308				15.0%	\$104,667	
All Other Counties	562	15.7%	\$12,403,872	9.0%	\$22,071	\$25,261,323	9.9%	\$44,949	\$548,253	11.8%	\$6,072,040	\$38,213,448				9.6%	\$67,995	

New Business Item #1
Instant Scratch Game Profiles
Report to Arizona Lottery Commission
October 16, 2025

This report has been provided to the Lottery Commission regarding game profiles planned for Arizona Lottery instant scratch games. The Commission is requested to approve these game profiles. After Commission approval, staff will commence with plans for printing, distribution, and sales of these games.

NEW GAME PROFILES

Attached for the Lottery Commission's action is new instant scratch game profiles: *\$50, \$100 or \$200 #1527*, *Easy \$100s #1528*, and *Rodeo Riches Crossword #1530*.

\$50, \$100 or \$200 #1527. This \$10 game has a top prize of \$200. This game will be printed at a quantity of approximately 1.9 million tickets.

Easy \$100s #1528. This \$2 game has a top prize of \$10,000. This game will be printed at a quantity of approximately 2.2 million tickets.

Rodeo Riches Crossword #1530. This \$5 game has a top prize of \$50,000. This game will be printed at a quantity of approximately 7.6 million tickets.

Attachments (Commissioners only)

New Business Item #2
Fast Play™ Game Profile
Report to Arizona Lottery Commission
October 16, 2025

This report has been provided to the Lottery Commission regarding the game profile planned for the Arizona Lottery. The Commission is requested to approve this game profile. After Commission approval, staff will commence with plans for game development, launch, and sales of this game.

NEW GAME PROFILE

Attached for the Lottery Commission's action is new Fast Play game profile: *Slingo*® #196.

Slingo #196. This \$5 game has a top prize of \$10,000. In this game, players match YOUR SLINGO NUMBERS symbols to the symbols in the SLINGO GRID to complete winning patterns.

Attachments (Commissioners only)

New Business Item #3
Players Club Promotion Profiles #149
Report to Arizona Lottery Commission
October 16, 2025

This report has been provided to the Lottery Commission regarding the Cash Castle Promotion Profile. The Commission is requested to approve this Promotion Profile.

NEW PROMOTION PROFILE

Attached for the Lottery Commission's action is the Promotion Profile: Cash Castle.

Cash Castle Promotion Profile #149

Starting December 30, 2025 players will be able to enter winning and non-winning eligible Scratchers® game tickets for a chance to win a six-night trip for two to Dublin, Ireland where they will have a chance to win cash prizes up to \$50,000.

Attachments (Commissioners only)