



November 20, 2025
COMMISSION
REPORT

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**NOTICE OF PUBLIC MEETING AND EXECUTIVE SESSION
OF THE ARIZONA STATE LOTTERY COMMISSION**

Pursuant to Arizona Revised Statute (A.R.S.) § 38-431.02, notice is hereby given to the members of the Arizona State Lottery Commission and to the general public that the Arizona State Lottery Commission will hold a meeting open to the public on **November 20, 2025, at 10:00 a.m.**, in the **Arizona Lottery Board Room, located at 4740 East University Drive, Phoenix, Arizona.** The Public may join the meeting in person and will have physical access to the Arizona Lottery Board Room fifteen (15) minutes before the start of the meeting. The Public may also join by telephone or Internet through **Google Hangouts Meet**.

The following are instructions for joining the meeting via Google Hangouts Meet:

Join the meeting online by entering the following link into your URL

meet.google.com/guc-uece-uyy

OR

Join the meeting US Toll-Free by phone at 406-686-2820 when prompted, enter Access Code 846 044 593 **followed by the pound key (#)**

Pursuant to A.R.S. § 38-431.02(B), further notice is hereby given to the Arizona State Lottery Commission and members of the public that the Arizona State Lottery Commission may vote to go into Executive Session, which will not be open to the public, for the purpose of obtaining legal advice pursuant to A.R.S. § 38-431.03(A)(3) regarding any of the agenda items. The Commission may also vote on any item listed on the agenda. Members of the Commission may participate by telephone, intranet communication, or in person.

Call to Order

1. Call for Quorum
2. Call for Notice
3. Approval of Minutes for October 16, 2025, Public Meeting

Agency Reports

1. Executive Report - Presentation
2. Audit Report - Presentation
3. Financial Report - Presentation
4. New Games Introduction - No Presentation

New Business

1. Discussion and possible action on new Instant Scratch game profiles:
 - *\$100,000 Route 66®* #1533
 - *Celebrate* #1534
 - *Instant Cash* #1535
 - *Sunny Money* #1536
 - *Jumbo Bucks* #1537
2. Discussion and possible action on new Fast Play™ game profiles:
 - *Bakery Bucks* #197
 - *Jumbo Bucks Progressive* #198
3. Discussion and possible action on new Instant Tab game profiles:

- *Mane Attraction* #1139
- *Sunny Brunch* #1140

Call to the Public

Consideration and discussion of comments from the public. Members of the Public wishing to address the Commission need not request permission in advance and will be given approximately five minutes for their comments and requests. Action taken as a result of public comment will be limited to directing staff to study the matter or rescheduling the matter for further consideration later to comply with A.R.S. § 38-431.02.

Announcements

The next meeting is scheduled to be **In Person on Thursday, January 15, 2026, at 10:00 a.m.** Members of the public may access the meeting room located at 4740 E. University Dr., Phoenix, AZ 85034. The meeting room will be open 15 minutes prior to the start of the meeting and will remain accessible for the full duration of all public sessions, whether virtual or in person.

Adjournment

Materials

A copy of the agenda and background material provided to Commission members, which is not exempt by law from public inspection, is available for public inspection at least 24 hours in advance of the meeting at the Lottery Office located at 4740 East University Drive, Phoenix, Arizona.

Notice

Any amendments or additions to the agenda will be made available at least 24 hours prior to the meeting.

Dated this 17th day of November 2025

Alec Esteban Thomson
Executive Director

Persons with disabilities may request reasonable accommodation by calling (480) 921-4423. Requests should be made as early as possible to allow time to arrange the accommodation. *The Commission reserves the right to change the order of items on the agenda.*

PUBLIC MEETING OF THE ARIZONA LOTTERY

Commission Minutes of October 16, 2025, Meeting

PRESIDING Chair Jeff Weintraub (In Person)

COMMISSIONERS Chair Jeff Weintraub, Commissioner Tereza Fritz, Commissioner Shannon Scheel, and Commissioner Mario Aniles (In Person)

LOTTERY Director Alec Thomson (Virtual). Chief of Staff May Mgbolu, Chief Operations Officer Todd Terrell, and Chief Legal Officer Kome Akpolo (In person) and Chief Marketing Officer Chris Rogers (Virtual).

Anna Hunt, Victoria Chavarria, Luanne Mansanares, Cydeni Carter, Jacob Rusywick, Andy Buckler, Mary Cimaglio, and Jennifer Wenger (In Person)

Attorney General Representative Kelly Wagner (Virtual)

PUBLIC

Call to Order

1. **Call for Quorum:** Pursuant to the Public Notice dated October 10, 2025, the Public Meeting of the Arizona State Lottery Commission was called to order at 10:00 a.m. by Chair Jeff Weintraub. A quorum was present, with Commissioner Scheel, Commissioner Fritz, and Commissioner Aniles (In Person).
2. **Notice:** Notice was posted by Anna Hunt on October 14, 2025, at 7:15 a.m., at the Arizona State Lottery, located at 4740 E. University Dr., Phoenix, Arizona.
3. **Approval of Minutes:** Chair Jeff Weintraub entertained a motion to approve the September 18, 2025, Public Meeting Minutes. Commissioner Scheel moved; Commissioner Aniles seconded. The vote was unanimous, with all Commission Members present voting aye. The motion carried.

Agency Report

1. Executive Report – Presented by Alec Thomson and Cydeni Carter
2. Recognition Awards – Presented by Kome Akpolo and May Mgbolu
3. Financial Report – Presented by May Mgbolu and Andy Buckler
4. New Games Introduction – No Presentation

New Business

1. Chair Weintraub asked if any members of the public wanted to address the Commission regarding new Instant Scratch game profiles:
 - \$50, \$100 or \$200 #1527
 - Easy \$100s #1528
 - Rodeo Riches Crossword #1530

There was no response. In accordance with A.R.S. §5-554(C), Chair Weintraub entertained a motion to approve the orders and authorize the Director to issue the orders regarding new Instant Scratch game profiles #1527, #1528, and #1530. Commissioner

Aniles moved; Commissioner Scheel seconded. The vote was unanimous, with all Commission Members present voting aye. The motion carried.

2. Chair Weintraub asked if any members of the public wanted to address the Commission regarding new Fast Play™ game profile:

- *Slingo®* #196

There was no response. In accordance with A.R.S. §5-554(C), Chair Weintraub entertained a motion to approve the orders and authorize the Director to issue the orders regarding new Fast Play™ game profile #196. Commissioner Scheel moved; Commissioner Fritz seconded. The vote was unanimous, with all Commission Members present voting aye. The motion carried.

3. Chair Weintraub asked if any members of the public wanted to address the Commission regarding new Promotion Profile:

- *Cash Castle* #149

There was no response. In accordance with A.R.S. §5-554(C), Chair Weintraub entertained a motion to approve the orders and authorize the Director to issue the orders regarding new Promotion Profile #149. Commissioner Fritz moved; Commissioner Aniles seconded. The vote was unanimous, with all Commission Members present voting aye. The motion carried.

Call to the Public

Chair Weintraub invited members of the public to speak before the commission. There was no response.

Announcements

The next meeting is scheduled to be In Person on Thursday, November 20, 2025, at 10:00 a.m. Members of the public may access the meeting room located at 4740 E. University Dr., Phoenix, AZ 85034. The meeting room will be open 15 minutes prior to the start of the meeting and will remain accessible for the full duration of all public sessions, whether virtual or in person.

Adjournment

The meeting adjourned at 10:20 a.m.

Materials

A copy of the agenda and background material provided to Commission members, which is not exempt by law from public inspection, is available for public inspection at least 24 hours in advance of the meeting at the Lottery Office located at 4740 East University Drive, Phoenix, Arizona.

Notice

Persons with disabilities may request a reasonable accommodation by calling (480) 921-4423. Requests should be made as early as possible to allow time to arrange the accommodation.

The Commission reserves the right to change the order of items on the agenda.

Agency Reports
Report to Arizona Lottery Commission
November 20, 2025

Executive Report - Presentation
Audit Report – Presentation
Financial Report - Presentation
New Games Introduction - No Presentation

New Game Introductions.

The following Scratchers games were introduced since the last commission meeting: *Crossword* #1510, *THE WIZARD OF OZ™* #1513, *\$100 Grand Crossword* #1514, and *Circle K™ Cash & Gas* #1524.

The following Fast Play games were introduced since the last commission meeting: *Triple Red 7s Progressive* #192 and *\$100, \$200 & \$500 Blowout* #193.

More information on these games is available by visiting the Scratchers and Fast Play sections at ArizonaLottery.com

No games have ended since the last commission meeting.

ATTACHMENT A

Dashboard Report November 2025

SERVING ARIZONA FOR 44 YEARS





15.32%

vs. Proj (FYTD)

Total Sales (FYTD)
\$528,007,638

19.39%

vs. PYTD

39.66%

vs. Proj (FYTD)

Draw Sales
\$176,269,060^{33.4%}
%Total Sales

51.98%

vs. PYTD

Draw Sales : From
7/1/2020 - To
11/2/2025
Fast Play Sales :
From 7/1/2020 - To
11/2/2025

6.05%

vs. Proj (FYTD)

Instant Sales
\$351,738,578^{66.6%}
%Total Sales

7.80%

vs. PYTD

59.55%

vs. Proj (FYTD)

Multi-State
\$117,773,646^{66.8%}
%Draw Sales

79.87%

vs. PYTD

6.04%

vs. Proj (FYTD)

Scratchers Sales
\$345,360,460^{98.2%}
%Instant Sales

7.72%

vs. PYTD

18.98%

vs. Proj (FYTD)

In-State
\$38,181,420^{21.7%}
%Draw Sales

19.39%

vs. PYTD

Scratcher Sales :
From 7/1/2020 - To
11/2/2025
Pulltab Sales : From
7/1/2020 - To
10/31/2025

2.49%

vs. Proj (FYTD)

Charitable Pulltab Sales
\$2,970,858^{0.8%}
%Instant Sales

0.74%

vs. PYTD

14.79%

vs. Proj (FYTD)

Quick Draw
\$1,005,905^{0.6%}
%Draw Sales

16.90%

vs. PYTD

3.19%

vs. Proj (FYTD)

Age Rest. Pulltab Sales
\$2,351,810^{0.7%}
%Instant Sales

17.37%

vs. PYTD

-0.62%

vs. Proj (FYTD)

Fast Play
\$19,308,089^{11.0%}
%Draw Sales

9.28%

vs. PYTD

30.52%

vs. Proj (FYTD)

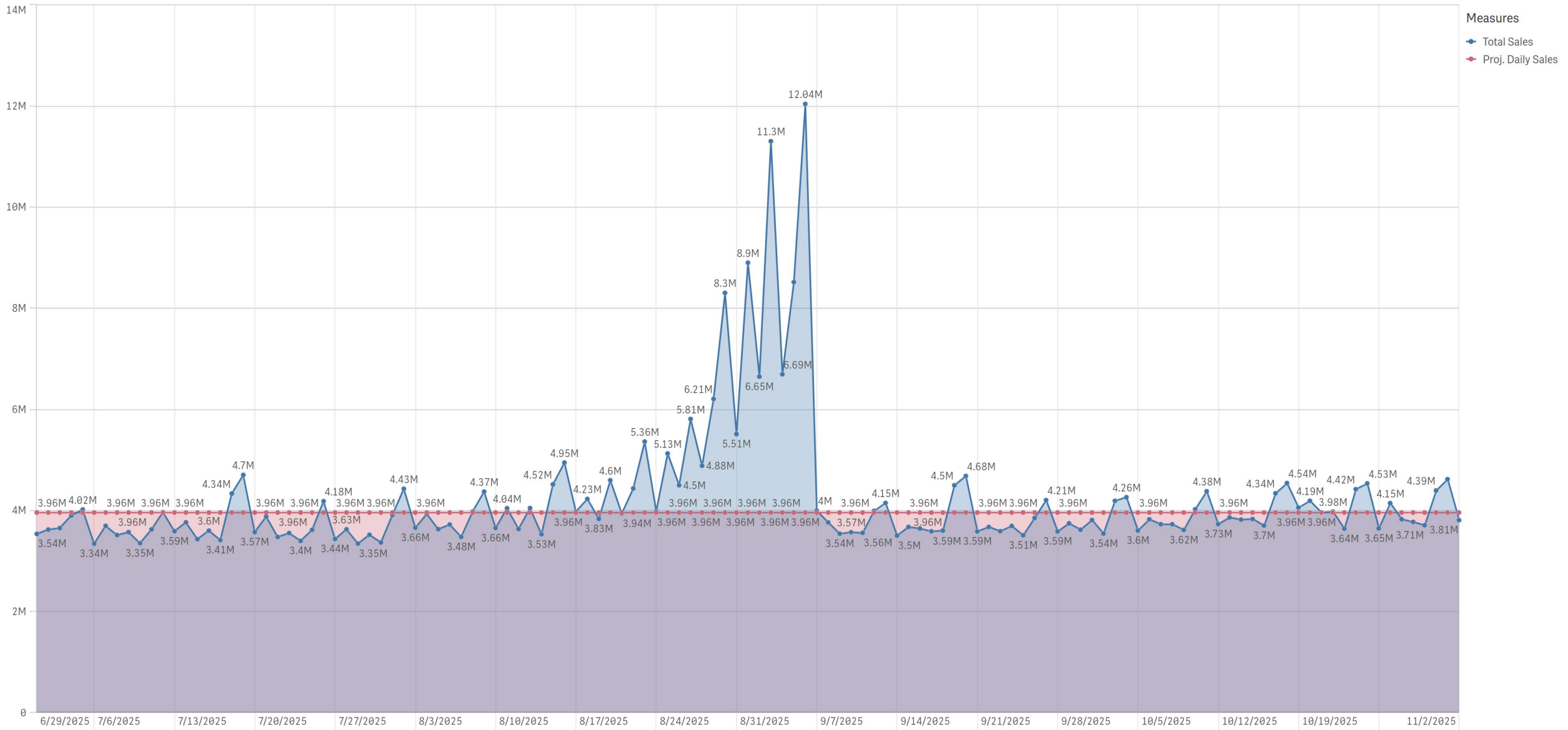
Other Pulltab Sales
\$1,055,450^{0.3%}
%Instant Sales

48.35%

vs. PYTD



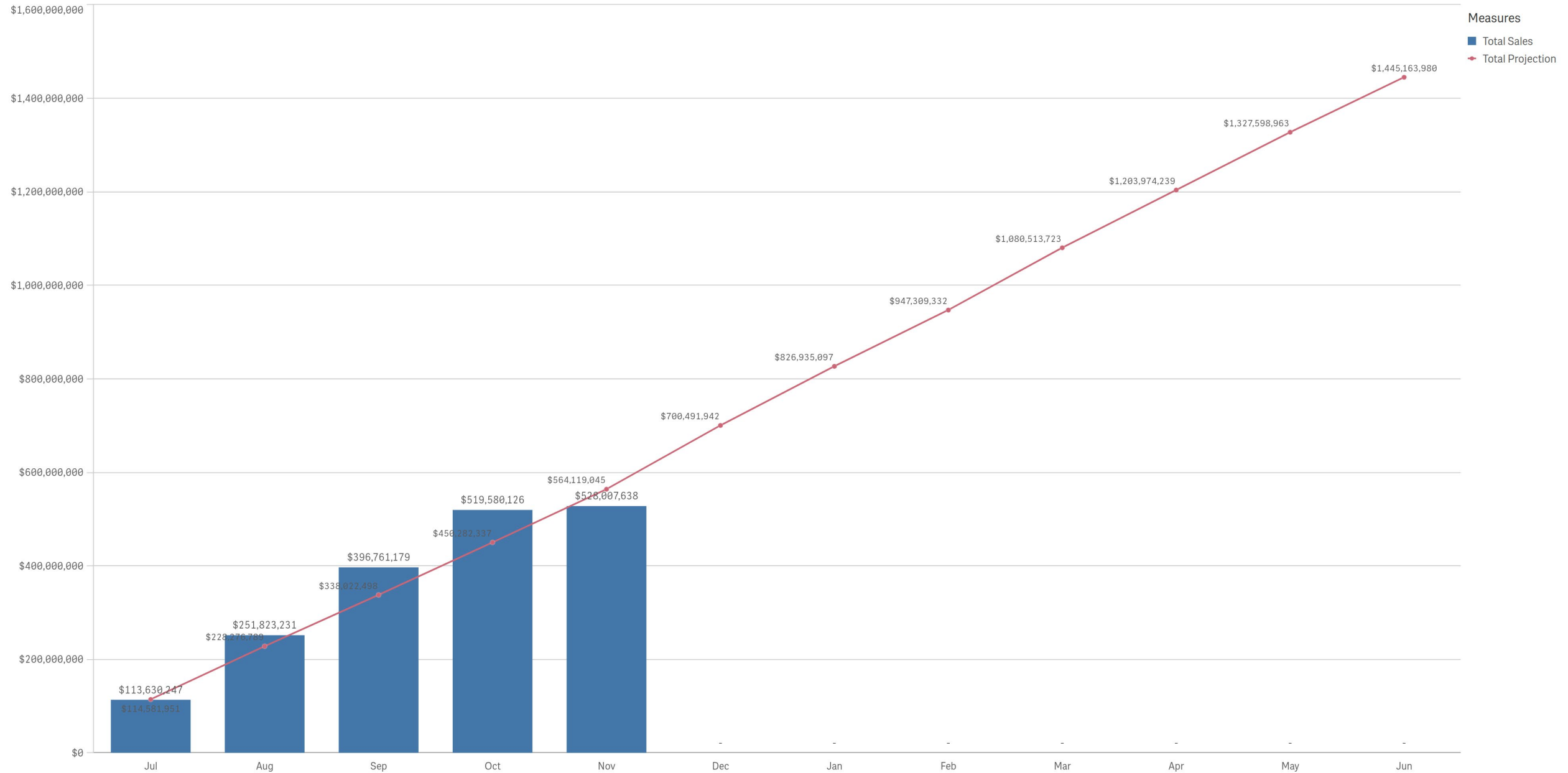
Daily Sales vs. Goal





YTD Sales vs. Projection

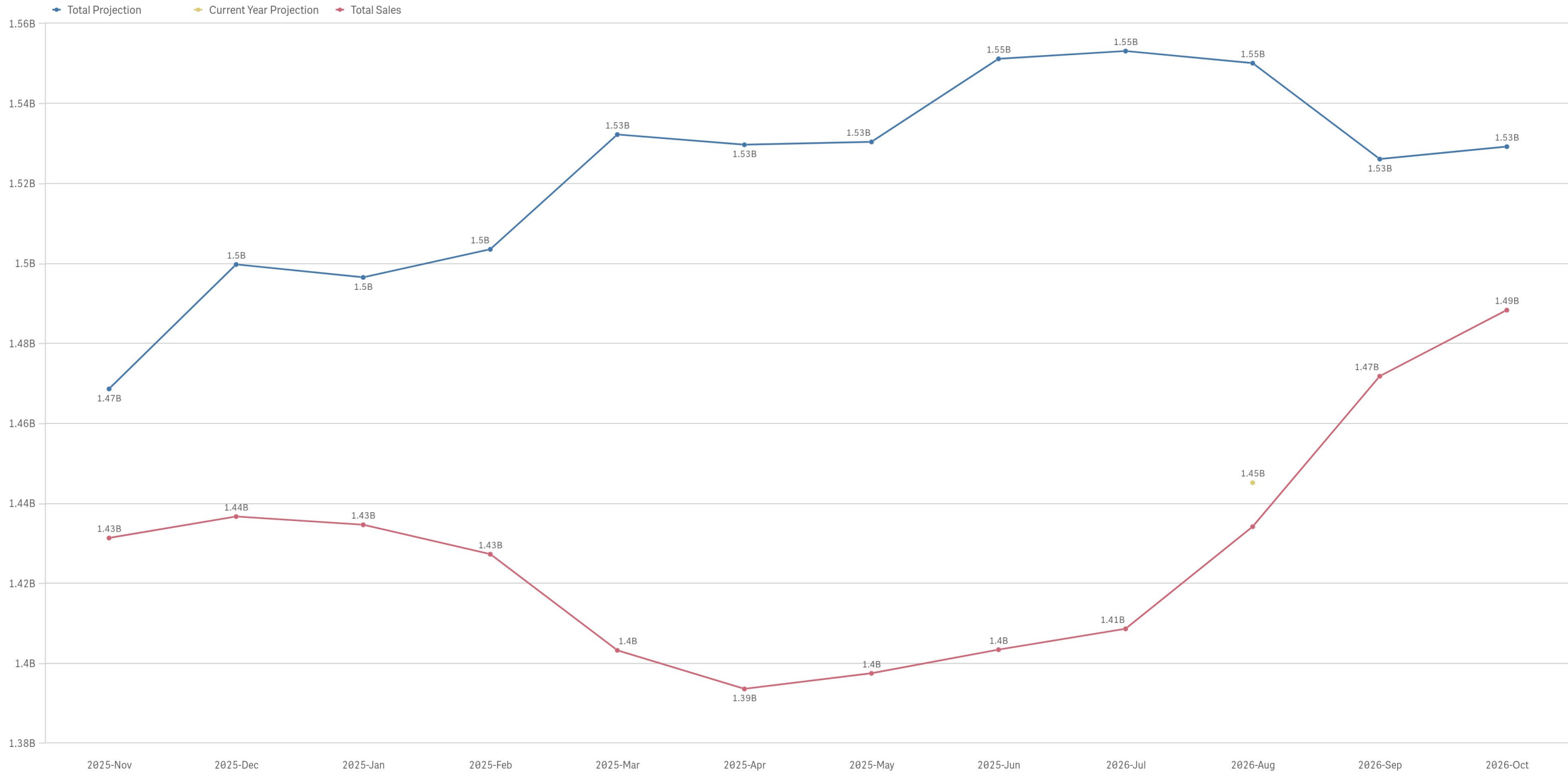
FY 2026 Total Sales vs. Projection





Rolling 12 Month Total Sales

Rolling 12 Month Sales

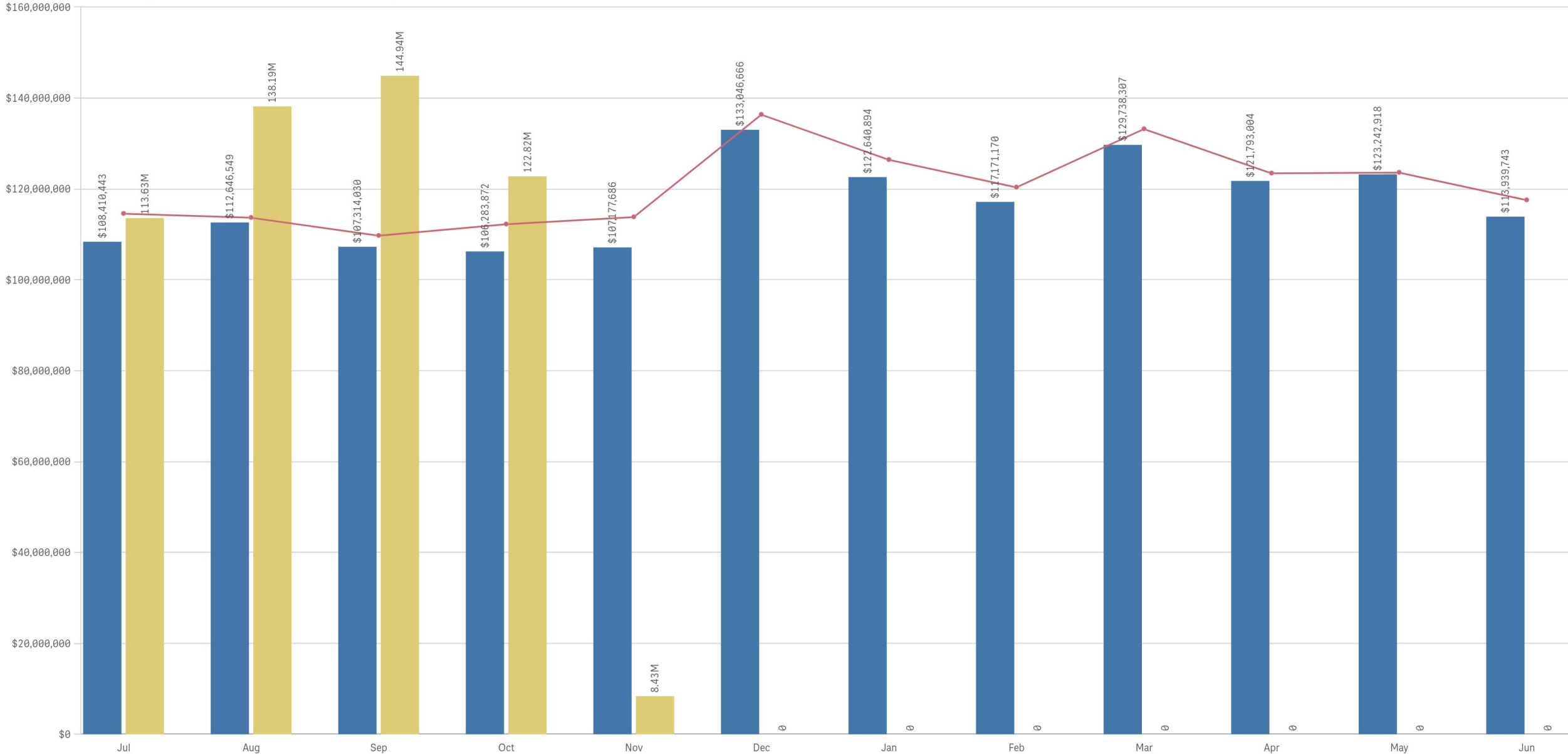




All Games

Sales FY 2025 vs. 2026 vs. Projection

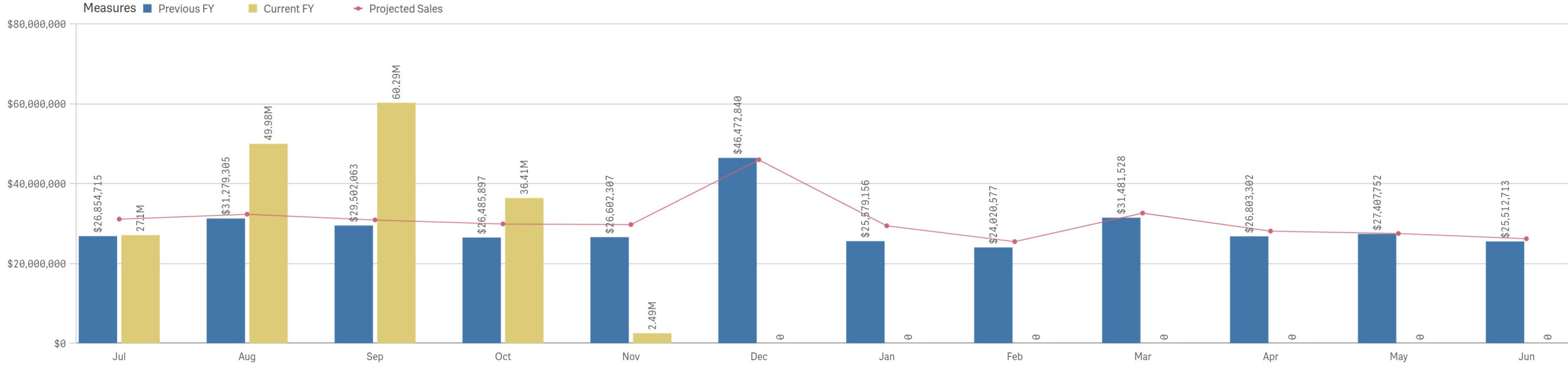
Measures ■ Previous FY ■ Current FY ◆ Projected Sales



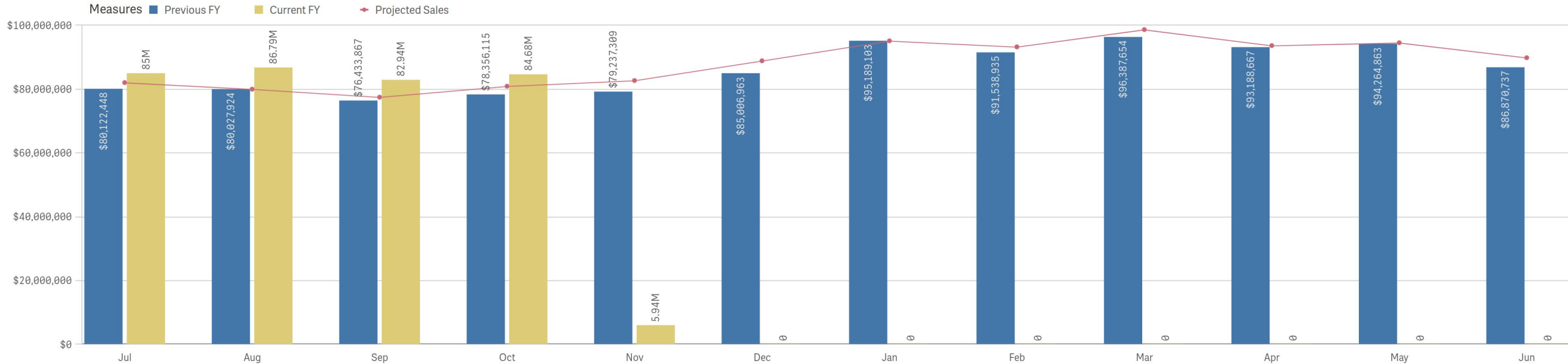


Draw and Instant Games

Draw Sales FY 2025 vs. 2026 vs. Projection



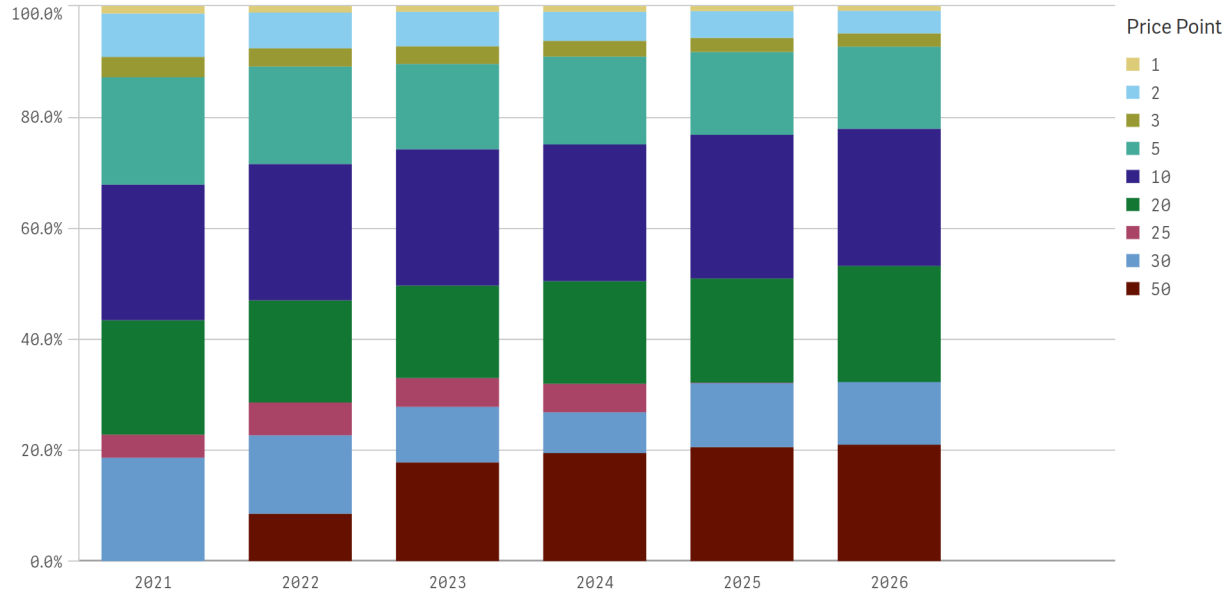
Instant Sales FY 2025 vs. 2026 vs. Projection



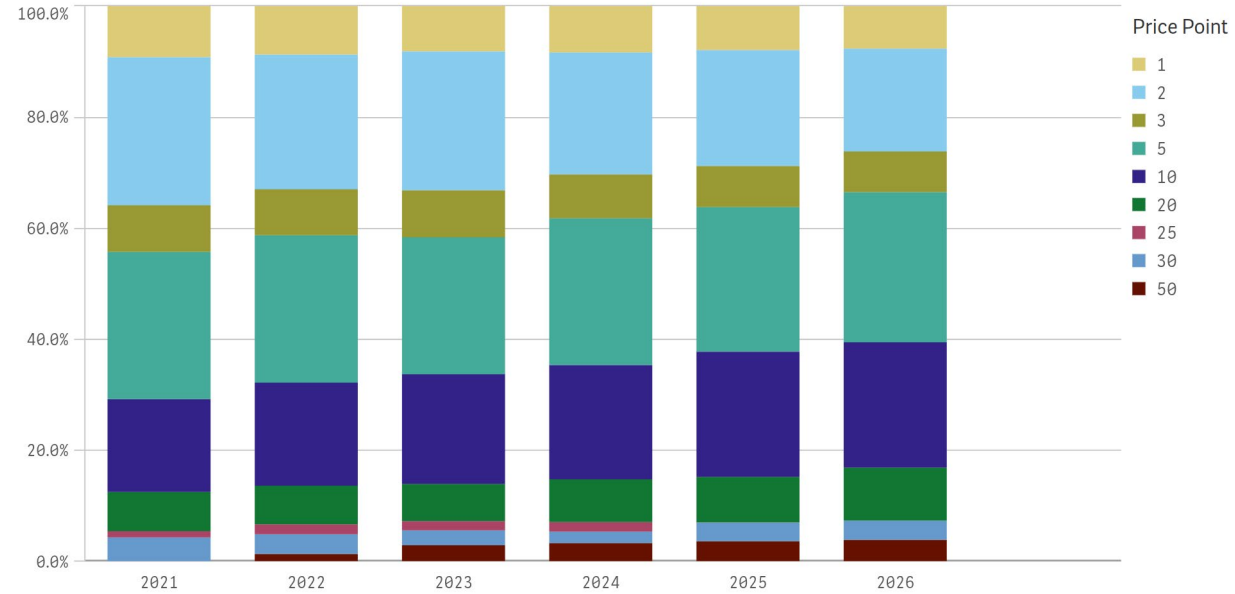


Sales by Price Point - Scratcher and Pull Tabs

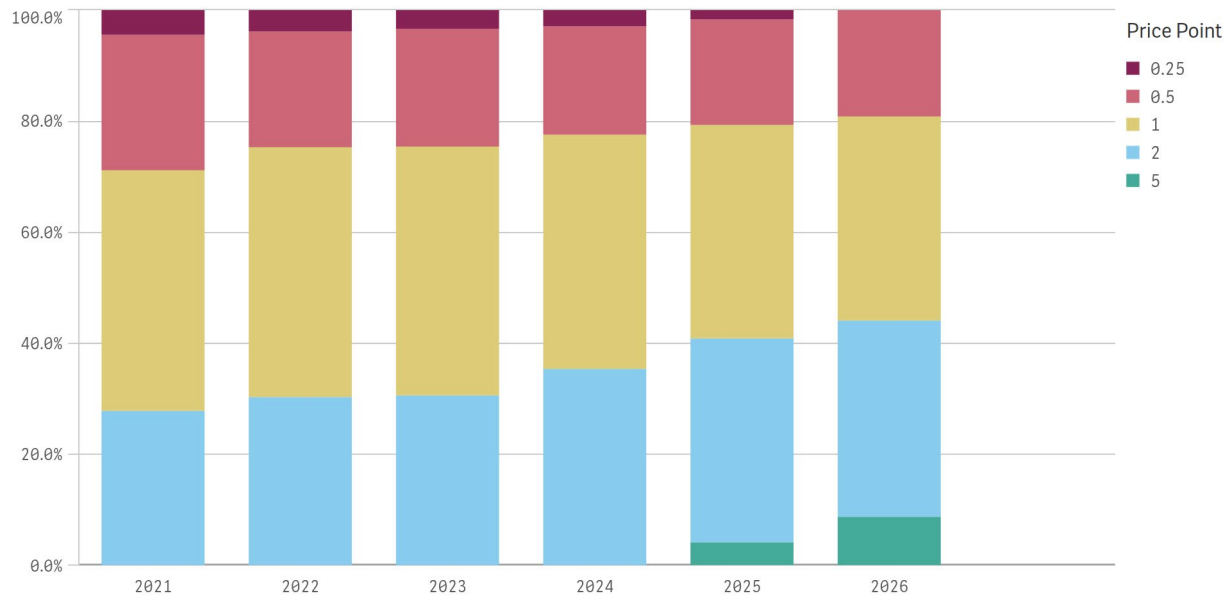
Based on Dollars Sold - Scratcher



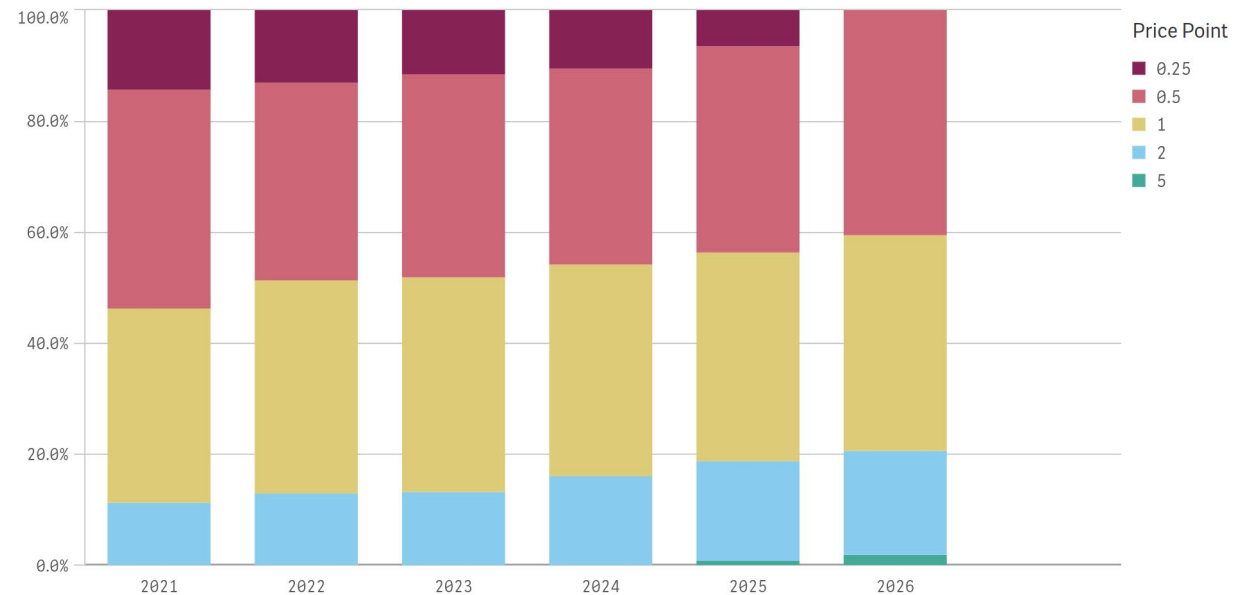
Based on Tickets Sold - Scratcher



Based on Dollars Sold - Pull Tabs

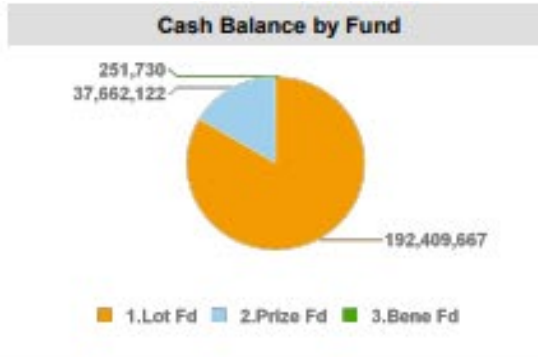
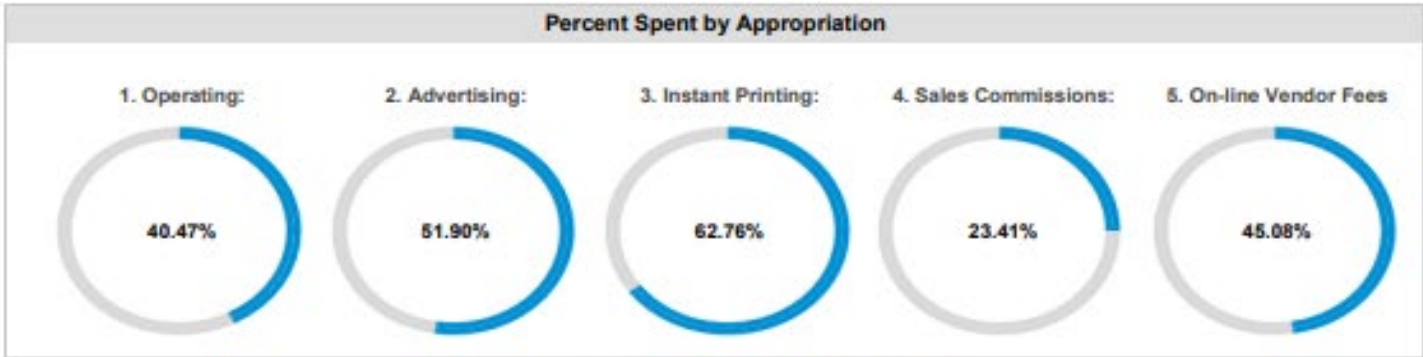
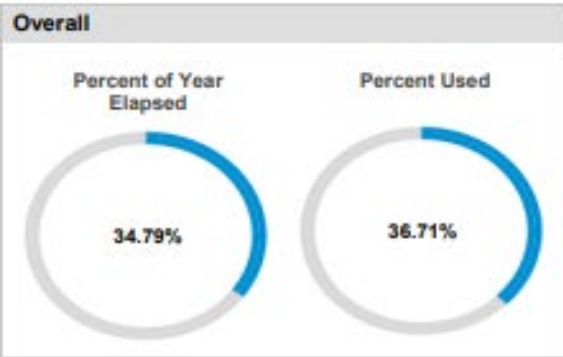


Based on Tickets Sold - Pull Tabs

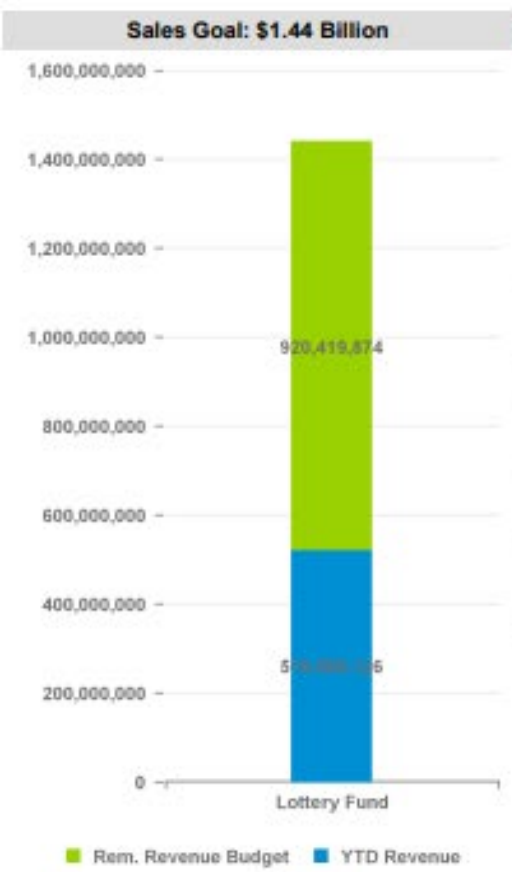




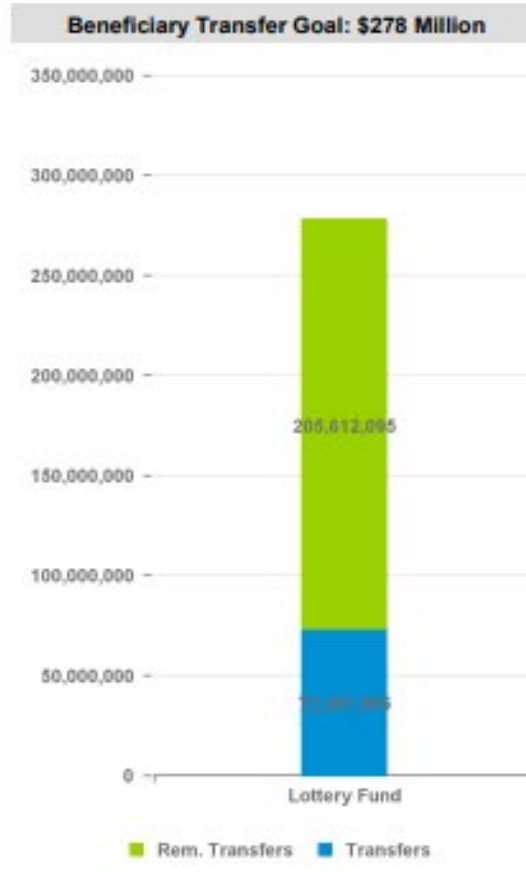
FY26 Year-to-date Financial Status



Budget by Appropriation Type and Object Class



Appropriation	Object Class	Budget	Expenditures	Encumbered	Remaining	% Used
1. Operating:	0000 - Appropriation Budget	10,153,900	-	-	10,153,900	
	6000 - Personal Services	-	1,378,276	-	-1,378,276	
	6100 - Employee Related Expenditures	-	576,443	-	-576,443	
	6200 - Professional And Outside Services	-	269,648	482,687	-752,335	
	6500 - Travel - In-State	-	10,499	13,732	-24,231	
	6600 - Travel - Out-Of-State	-	16,599	3,000	-19,599	
	7000 - Other Operating Expenditures	-	508,972	646,666	-1,155,639	
	8500 - Non-Capital Equipment	-	2,709	109,628	-112,338	
	9100 - Transfers Out	-	41,046	49,387	-9,434	
Total:		10,153,900	2,804,194	1,305,100	6,044,606	40.47%
2. Advertising:	0000 - Appropriation Budget	15,500,000	-	-	15,500,000	
	7000 - Other Operating Expenditures	-	4,548,005	3,496,948	-8,044,953	
	Total:	15,500,000	4,548,005	3,496,948	7,455,047	51.90%
3. Instant Printing:	0000 - Appropriation Budget	40,643,600	-	-	40,643,600	
	7000 - Other Operating Expenditures	-	9,179,868	16,329,444	-25,509,311	
	Total:	40,643,600	9,179,868	16,329,444	15,134,289	62.76%
4. Sales Commissions:	0000 - Appropriation Budget	111,407,000	-	-	111,407,000	
	7000 - Other Operating Expenditures	-	26,084,037	-	-26,084,037	
	Total:	111,407,000	26,084,037	-	85,322,963	23.41%
5. On-line Vendor Fees:	0000 - Appropriation Budget	17,747,100	-	-	17,747,100	
	6200 - Professional And Outside Services	-	4,686,186	3,313,814	-8,000,000	
	Total:	17,747,100	4,686,186	3,313,814	9,747,100	45.08%
Grand Total:		195,451,600	47,302,290	24,445,306	123,704,004	



Arizona
Lottery

TM

ATTACHMENT B



Reporting and insights from 2025 audit:

Arizona State Lottery

June 30, 2025

Baker Tilly Advisory Group, LP and Baker Tilly US, LLP, trading as Baker Tilly, are members of the global network of Baker Tilly International Ltd., the members of which are separate and independent legal entities. Baker Tilly US, LLP is a licensed CPA firm that provides assurance services to its clients. Baker Tilly Advisory Group, LP and its subsidiary entities provide tax and consulting services to their clients and are not licensed CPA firms.

Executive summary

We have completed our audit of the financial statements of the **Arizona State Lottery** for the year ended June 30, 2025 and have issued our report thereon dated **October 27, 2025**. This letter presents communications required by our professional standards.

- Financial Statement Audit Report
 - **Unqualified opinion**
- *Government Auditing Standards* Compliance Report
 - **No instances of noncompliance or other matters**
 - **No identified material weaknesses**

This presentation supplements our letter to governance dated **October 27, 2025** as required by our professional standards.

Our responsibilities

As your independent auditor, our responsibilities include:

- Planning and performing the audit to obtain reasonable assurance about whether the basic financial statements are free from material misstatement. Reasonable assurance is a high level of assurance, but not an absolute level of assurance.
- Assessing the risks of material misstatement of the basic financial statements whether due to fraud or error. Included in that assessment is a consideration of the Lottery's internal control over financial reporting
- Performing appropriate procedures based upon our risk assessment
- Evaluating the appropriateness of the accounting policies used and the reasonableness of significant accounting estimates made by management
- Forming and expressing an opinion based on our audit about whether the basic financial statements prepared by management, with the oversight of those charged with governance:
 - Are free from material misstatement
 - Present fairly in all material respects and in accordance with accounting principles generally accepted in the United States of America
 - Performing tests related to compliance with certain provisions of laws, regulations, contracts and grants, as required by Government Auditing Standards
- Our audit of the basic financial statements does not relieve management or those charged with governance of their responsibilities.

Our responsibilities

We are also required to communicate significant matters related to our audit that are relevant to the responsibilities of those charged with governance including:

- Internal control matters – Various controls have been tested with no reportable findings.
- Qualitative aspects of the Lottery's accounting practice including policies, accounting estimates and financial statement disclosures – This can be found on Note 1 of the financial statements
- Significant unusual transactions – All significant and unusual transactions have been audited with no reportable issues.
- Significant difficulties encountered – No difficulties to report
- Disagreements with management – No disagreements to report
- Circumstances that affect the form and content of the auditors' report and key audit matters – None noted
- Audit consultations outside the engagement team – None noted
- Corrected and uncorrected misstatements – No misstatements identified
- Other audit findings or issues – No audit findings or issues identified

Required communications Annual Report



The Lottery's audited financial statements will be included in State of Arizona ACFR. Our responsibility for this information does not extend beyond the financial information identified in the audit report and we are not required to perform any procedures to corroborate such other information. We will communicate with the Audit General of Arizona to determine whether a material inconsistency exists between the other financial information and the financial statements. Nothing came to our attention that caused us to believe that such information or its manner of presentation was materially inconsistent with the information or manner of its presentation in the financial statements.



Required communications



Management's consultations with other accountants

- In some cases, management may decide to consult with other accountants about auditing and accounting matters.
 - Management informed us that and to our knowledge, there were no consultations with other accountants regarding auditing or accounting matters.

Compliance with laws and regulations

We did not identify any non-compliance with laws and regulations during our audit.

Fraud

We did not identify any instances of known or suspected fraud during our audit.

Going concern

Pursuant to professional standards, we are required to communicate to you, when applicable, certain matters relating to our evaluation of the Lottery's ability to continue as a going concern for a reasonable period of time but no less than 12 months from the date of the basic financial statements including the effects on the basic financial statements and the adequacy of the related disclosures and the effects on the auditor's report. No such matters or conditions have come to our attention during our engagement.

Related parties

We did not have any significant findings or issues arise during the audit in connection with the Lottery's related parties.



Nonattest services



The following nonattest services were provided by Baker Tilly:

- Financial statement preparation
- Adjusting journal entries

In addition, we prepared GASB No. 34 conversion entries which are summarized in the, “Reconciliation of the Balance Sheet of Governmental Funds to the Statement of Net Position” and the, “Reconciliation of the Statement of Revenues, Expenditures, and Changes in Fund Balances of Governmental Funds to the Statement of Activities” in the financial statements.

None of these nonattest services constitute an audit under generally accepted auditing standards, including *Government Auditing Standards*.

Questions?



Brian Hemmerle, CPA, CFE
Partner

E: Brian.Hemmerle@bakertilly.com



New Business Item #1
Instant Scratch Game Profiles
Report to Arizona Lottery Commission
November 20, 2025

This report has been provided to the Lottery Commission regarding game profiles planned for Arizona Lottery instant scratch games. The Commission is requested to approve these game profiles. After Commission approval, staff will commence with plans for printing, distribution, and sales of these games.

NEW GAME PROFILES

Attached for the Lottery Commission's action is new instant scratch game profiles: *\$100,000 Route 66[®] #1533*, *Celebrate #1534*, *Instant Cash #1535*, *Sunny Money #1536*, and *Jumbo Bucks #1537*.

\$100,000 Route 66[®] #1533. This \$10 game has a top prize of \$100,000. This game will be printed at a quantity of approximately 1.9 million tickets.

Celebrate #1534. This \$5 game has a top prize of \$50,000. This game will be printed at a quantity of approximately 1.6 million tickets.

Instant Cash #1535. This \$10 game has a top prize of \$100,000. This game will be printed at a quantity of approximately 1.9 million tickets.

Sunny Money #1536. This \$5 game has a top prize of \$50,000. This game will be printed at a quantity of approximately 2 million tickets.

Jumbo Bucks #1537. This \$20 game has a top prize of \$1,000,000. This game will be printed at a quantity of approximately 2.1 million tickets.

Attachments (Commissioners only)

New Business Item #2
Fast Play™ Game Profiles
Report to Arizona Lottery Commission
November 20, 2025

This report has been provided to the Lottery Commission regarding the game profiles planned for the Arizona Lottery. The Commission is requested to approve these game profiles. After Commission approval, staff will commence with plans for game development, launch, and sales of these games.

NEW GAME PROFILES

Attached for the Lottery Commission's action are new Fast Play game profiles: *Bakery Bucks #197* and *Jumbo Bucks Progressive #198*.

Bakery Bucks #197. This \$2 game has a top prize of \$5,000. In this game, players match their YOUR LETTERS to the INGREDIENTS to win the corresponding prize.

Jumbo Bucks Progressive #198. This \$20 game has a progressive top prize starting at \$200,000. In this game, players match YOUR NUMBERS symbols to the WINNING NUMBERS symbol to win a prize.

Attachments (Commissioners only)

New Business Item #3
Instant Tab Game Profiles
Report to Arizona Lottery Commission
November 20, 2025

This report has been provided to the Lottery Commission regarding game profiles planned for Arizona Lottery instant tab games. The Commission is requested to approve these game profiles. After Commission approval, staff will commence with plans for printing and distribution of these games.

NEW GAME PROFILES

Attached for the Lottery Commission's action are new instant tab game profiles: *Mane Attraction #1139* and *Sunny Brunch #1140*.

Mane Attraction #1139. This \$2.00 game has a top prize of \$400.

Sunny Brunch #1140. This \$2.00 game has a top prize of \$400.

Attachments (Commissioners only)